This directory consists of information gathered from eleven counties in Northeast Tennessee, three counties and one independent city in Southwest Virginia and one county in Western North Carolina.

Manufacturing in this document is defined by the NAICS code as the production of goods in which raw materials are transformed into finished goods usually on a large scale.

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MANUFACTURERS

BY

COUNTY
avery county industries
AVERY

Addco
1596 Linville Falls Highway
Linville, NC 28646
Phone: 828-733-1560
Fax: 828-733-1562
Year Established: 1995
Principal Officer: Edward de Marcellus, President
Sales Contact: Dan Osborne
Purchasing Contact: Dan Osborne
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:

336412  Sway bars

Products Purchased:

Steel, raw
Bolts, nuts, rivets & washers
Bushings, rubber & urethane

Web Site: www.addco.net
Corporate Headquarters: Local

Blue Mountain Metal Works
567 Main Street, East
Banner Elk, NC 28604
Phone: 828-898-8582
Fax: None
Year Established: 2006
Principal Officer: Dirk Brown, Owner
Sales Contact: Dirk Brown
Purchasing Contact: Dirk Brown
Sales Market: National
Purchasing Market: Regional
Employees: 3
Products Produced:

332323  Metal work, ornamental & architectural

Products Purchased:

Aluminum
Steel
Brass
Bronze

Web Site: www.bluemountainmetalworks.com
Corporate Headquarters: Local

Banner's Cabinets, Inc.
299 Watauga Street
Newland, NC 28657
Phone: 828-733-2031
Fax: 828-733-1640
Year Established: 1942
Principal Officer: Joe E. Banner, Sr. & Jr., Owners
Sales Contact: Debbie Banner
Purchasing Contact: Fred Davis
Sales Market: National
Purchasing Market: National
Employees: 29
Products Produced:

321999  Cabinets, custom & millwork

Products Purchased:

Hardwoods
Plywood
Paint
Mirrors

Web Site: www.bannerscabinets.com
Corporate Headquarters: Local

Classic Stone Works, Inc.
1710 Linville Falls Hwy.
Linville, NC 28646
Phone: 828-737-0040
Fax: 828-737-0041
Year Established: 1991
Principal Officer: Eric & Debbie Guinn, Owners
Sales Contact: Carol Walker
Purchasing Contact: Eric Guinn
Sales Market: Regional
Purchasing Market: National
Employees: 17
Products Produced:

327991  Granite fabricated counter tops

Products Purchased:

Granite

Web Site: www.classicstoneworksinc.com
Corporate Headquarters: Local
**Avery**

**Linville Falls Winery**
9557 Linville Falls Hwy.
Linville, NC 28657
Phone: 828-765-1400
Fax: None
Year Established: 2012
Principal Officer: Jack Wiseman, Owner
Sales Contact: Pat O'Brien
Purchasing Contact: Pat O'Brien
Sales Market: National
Purchasing Market: National
Employees: 5
Products Produced:
- 312130 Wine

Products Purchased:
- Grapes
- Barrels
- Gift Items

Web Site: [www.linvillefallswinery.com](http://www.linvillefallswinery.com)
Corporate Headquarters: Local

**Maymead Materials**
183 Jonas Ridge Hwy
Pineola, NC 28662
Phone: 828-733-6145
Fax: 828-733-4401
Year Established: 1930
Principal Officer: Steve Wright, Site Manager
Sales Contact: Steve Wright
Purchasing Contact: Corp. 423-727-2000
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:
- 324121 Asphalt paving mixture & blocks

Products Purchased:
- Asphalt liquid

Web Site: [www.maymead.com](http://www.maymead.com)
Corporate Headquarters: Mountain City, TN

**Loven Ready Mix**
251 Jones Ridge Highway
Pineola, NC 28662
Phone: 828-733-5406
Fax: 828-733-3924
Year Established: 1961
Principal Officer: Robert Loven, Owner
Sales Contact: Robert Loven
Purchasing Contact: Robert Loven
Sales Market: Regional
Purchasing Market: National
Employees: Classified
Products Produced:
- 327320 Concrete ready-mix
- 327331 Retaining walls pre-cast

Products Purchased:
- Sand & gravel
- Cement

Web Site: [www.lovenreadymix.com](http://www.lovenreadymix.com)
Corporate Headquarters: Local

**R.H. McFee Machine Shop, Inc.**
#1 Prison Camp Road
Newland, NC 28657
Phone: 828-765-2669
Fax: 828-765-1376
Year Established: 1975
Principal Officer: Roy McFee, President
Sales Contact: Chris McFee
Purchasing Contact: Chris McFee
Sales Market: National
Purchasing Market: Regional
Employees: 2
Products Produced:
- 332710 Machine shop

Products Purchased:
- Steel
- Aluminum

Web Site: None
Corporate Headquarters: Local
**AVERY**

**Sign Man (The)**

24 Michelle Lane  
Crossnore, NC  28616  
Phone:  828-733-9776  
Fax:  None  
Year Established:  1968  
Principal Officer:  Kermit Harpold, Owner  
Sales Contact:  Kermit Harpold  
Purchasing Contact:  Kermit Harpold  
Sales Market:  Regional  
Purchasing Market:  Local  
Employees:  1  
Products Produced:  

| 339950 | Signs, except neon |

Products Purchased:  

- Aluminum  
- Wood  
- Metal  
- Plastic  

Web Site:  None  
Corporate Headquarters:  Local

---

**U.S. Textiles Corporation**

400 Wyatt Drive  
Newland, NC  28657  
Phone:  828-733-9244  
Fax:  828-733-1734  
Year Established:  1978  
Principal Officer:  Michael Secrest, Plant Manager  
Sales Contact:  Michael Secrest  
Purchasing Contact:  Michael Secrest  
Sales Market:  National  
Purchasing Market:  National  
Employees:  37  
Products Produced:  

| 315110 | Hosiery, women's except socks |

Products Purchased:  

- Yarn  

Web Site:  www.silkies.com  
Corporate Headquarters:  Local

---

**Sign Shop, Inc. (The)**

297 Old Turnpike Road  
Banner Elk, NC  28604  
Phone:  828-898-7586  
Fax:  None  
Year Established:  1972  
Principal Officer:  Bill Dicks, Owner  
Sales Contact:  Bill Dicks  
Purchasing Contact:  Bill Dicks  
Sales Market:  National  
Purchasing Market:  National  
Employees:  2  
Products Produced:  

| 339950 | Signs, resort, sandblasted & hand carved |

Products Purchased:  

- Redwood  
- Cedar  
- Plastic composite  

Web Site:  None  
Corporate Headquarters:  Local
All Metals Fabricators & Millwright Services
131 Spears Avenue
Elizabethton, TN 37643
Phone: 423-543-7013
Fax: None
Year Established: 1978
Principal Officer: Charlie Murray, Owner
Sales Contact: Charlie Murray
Purchasing Contact: Charlie Murray
Sales Market: Regional
Purchasing Market: National
Employees: 3
Products Produced:
332710 Machine shop

Products Purchased:
Steel
Cutting tools

Web Site: None
Corporate Headquarters: Local

Blue Ridge Fabricators
650 Blue Ridge Drive
Elizabethton, TN 37643
Phone: 423-543-6151
Fax: 423-543-7861
Year Established: 1969
Principal Officer: Tom Cox, President
Sales Contact: Sandy Cox
Purchasing Contact: Sandy Cox
Sales Market: Regional
Purchasing Market: National
Employees: 38
Products Produced:
339991 Gaskets, packing & sealing devices

Products Purchased:
Cork
Rubber

Web Site: www.blueridgefabricators.com
Corporate Headquarters: Local

AYM, Inc
100 McDonald Avenue
Elizabethton, TN 37643
Phone: 423-547-2890
Fax: 423-547-2892
Year Established: 1999
Principal Officer: Kenny Eller, Plant Manager
Sales Contact: Kenny Eller
Purchasing Contact: Kenny Eller
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:
332913 Plumbing fittings & brass goods

Products Purchased:
Steel, strip & bar

Web Site: www.aymcdonald.com
Corporate Headquarters: Dubuque, Iowa

Borla Performance Industries, Inc.
500 Borla Drive
Johnson City, TN 37604
Phone: 423-979-4000
Fax: 423-979-4099
Year Established: 2008
Principal Officer: Alex Borla, Owner
Marian Juzak, Plant Manager
Sales Contact: David Borla - 877-462-6752 x256
Purchasing Contact: Cheryl Wright - 423-979-4016
Sales Market: International
Purchasing Market: National
Employees: 100
Products Produced:
336390 Muffler & exhaust components

Products Purchased:
Steel, stainless sheet & tubing
Welding supplies

Web Site: www.borla.com
Corporate Headquarters: Local
CARTER

Campus Chalet Embroidery
2514 Old Lewis Road
Johnson City, TN 37601
Phone: 423-926-6461
Fax: 423-926-4307
Year Established: 1967
Principal Officer: Edward Dance, President
Sales Contact: Cindi Dance
Purchasing Contact: Edward Dance
Sales Market: National
Purchasing Market: National
Employees: 25
Products Produced:
- 314999 Contract embroidery
- Emblems and patches

Products Purchased:
- Thread

Web Site: www.campuschalet.com
Corporate Headquarters: Local

Colonial Machinery Sales
300 Robertson Drive
Elizabethton, TN 37644
Phone: 423-543-5210
Fax: 423-543-8500
Year Established: 1984
Principal Officer: Charles F. Miller, President
Sales Contact: Charles Miller
Purchasing Contact: Charles Miller
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:
- 333243 Woodworking machinery, rebuilding

Products Purchased:
- Woodworking machinery

Web Site: None
Corporate Headquarters: Local

ColorWorks, Inc.
151 Iodent Way
Elizabethton, TN 37644
Phone: 423-543-5063
Fax: 423-543-6365
Year Established: 1972
Principal Officer: Richard Lewis, President
Sales Contact: Richard Lewis
Purchasing Contact: Richard Lewis
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:
- 313310 Textile dyeing, finishing & coating

Products Purchased:
- Chemicals
- Dyes

Web Site: None
Corporate Headquarters: Local

Edge Dental Lab
256 Hwy. 91
Elizabethton, TN 37643
Phone: 423-542-3330
Fax: 423-542-8999
Year Established: 1999
Principal Officer: Tony Wilson & David Tester, Owners
Sales Contact: Tony Wilson
Purchasing Contact: David Tester
Sales Market: National
Purchasing Market: National
Employees: 3
Products Produced:
- 339116 Dentures, crowns, etc.

Products Purchased:
- Metal sanitary ware
- Porcelain, stone & acrylic

Web Site: None
Corporate Headquarters: Local
Folsom Printing Company
341 W. Elk Avenue
Elizabethton, TN 37643
Phone: 423-543-2632
Fax: 423-543-4704
Year Established: 1970
Principal Officer: Jack Campbell, Sr., Owner
Sales Contact: Jack Campbell, Jr.
Purchasing Contact: Jack Campbell, Jr.
Sales Market: Local
Purchasing Market: Local
Employees: 3
Products Produced:
   323111 Printing, commercial

Products Purchased:
   Paper
   Printing ink

Web Site: None
Corporate Headquarters: Local

Lewis Wood Products
410 Cherokee Park Drive
Elizabethton, TN 37643
Phone: 423-547-1770
Fax: 423-547-1773
Year Established: 1977
Principal Officer: Vivian Lewis, Owner
Sales Contact: Vivian Lewis
Purchasing Contact: Vivian Lewis
Sales Market: Regional
Purchasing Market: Regional
Employees: 7
Products Produced:
   321920 Pallets and skids, wood

Products Purchased:
   Rough lumber
   Veneer and plywood

Web Site: None
Corporate Headquarters: Local

General Machine and Tool Company, Inc.
152 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-542-5491
Fax: 423-542-4263
Year Established: 1967
Principal Officer: Bill W. Gentry, President/Owner
Sales Contact: Bill W. Gentry
Purchasing Contact: Bill W. Gentry
Sales Market: Regional
Purchasing Market: National
Employees: 9
Products Produced:
   332710 Machine shop, CNC

Products Purchased:
   Steel
   Bronze and brass
   Aluminum
   Steel, stainless

Web Site: None
Corporate Headquarters: Local

Mapes Piano String Company
One Wire Mill Road
Elizabethton, TN 37643
Phone: 423-543-3195
Fax: 423-543-7738
Year Established: 1912
Principal Officer: William Schaff, President
Sales Contact: Robert L. Schaff
Purchasing Contact: Eric Wright
Sales Market: International
Purchasing Market: International
Employees: Classified
Products Produced:
   339992 Musical strings
     Specialty wires

Products Purchased:
   Steel & stainless rod
   Copper rod

Web Site: www.mapeswire.com
Corporate Headquarters: Local
CARTER

Matheson Machine Products
152 Iodent Way, Ste. B
Elizabethton, TN 37643
Phone: 423-543-4356
Fax: 423-543-4205
Year Established: 1978
Principal Officer: J. H. Matheson, Sr., Owner
Sales Contact: Jamie Matheson
Purchasing Contact: J. H. Matheson, Jr.
Sales Market: Regional
Purchasing Market: National
Employees: 7
Products Produced:
332710 Machine shop, precision

Products Purchased:
Metal parts

Web Site: None
Corporate Headquarters: Local

Nor-Well Company, Inc.
136 E. Elk Avenue
Elizabethton, TN 37643
Phone: 423-543-4373
Fax: 423-543-7109
Year Established: 1950
Principal Officer: Gary Nave, President
Sales Contact: Sales Dept.
Purchasing Contact: Al Whirledge
Sales Market: Regional
Purchasing Market: Regional
Employees: 60
Products Produced:
332410 Boiler shop

Products Purchased:
Steel pipe & tubes
Sheet metal & plate work
Valves & pipe fittings
Plastics plumbing fixtures
Brass goods

Web Site: None
Corporate Headquarters: Local

NCI Building Systems
151 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-542-5047
Fax: 423-547-6995
Year Established: 2000
Principal Officer: Tony Phillips, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: Regional
Purchasing Market: Regional
Employees: 130
Products Produced:
332312 Steel buildings

Products Purchased:
Steel

Web Site: www.ncibuildings.com
Corporate Headquarters: Houston, TX

Oliver's Woodworking, Inc.
248 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-543-0028
Fax: 423-543-7296
Year Established: 1994
Principal Officer: Victor Oliver, President
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: Regional
Purchasing Market: Regional
Employees: 11
Products Produced:
321920 Pallets

Products Purchased:
Lumber/nails

Web Site: None
Corporate Headquarters: Local
CARTER

One Way Manufacturing, Inc.
1952 West Elk Avenue
Elizabethton, TN 37644
Phone: 423-542-4010
Fax: 423-542-4010
Year Established: 1986
Principal Officer: Bill Honigmann, Owner
Sales Contact: Sales Dept.
Purchasing Contact: Bill Honigmann
Sales Market: Regional
Purchasing Market: Regional
Employees: 1
Products Produced:
335314 Starters, auto & heavy equipment

Products Purchased:
Starter and alternator parts

Web Site: None
Corporate Headquarters: Local

RiteScreen Company
193 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-547-1000
Fax: 423-547-1102
Year Established: 1994
Principal Officer: Dorothy Isenberg, Plant Manager
Sales Contact: 1-800-949-4171
Purchasing Contact: Dorothy Isenberg
Sales Market: Regional
Purchasing Market: Regional
Employees: Classified
Products Produced:
332321 Screens, window & door

Products Purchased:
Screen
Bolts
Nails
Washers & rivets

Web Site: www.ritescreen.com
Corporate Headquarters: Local

Snap-On Tools Corporation
2045 State Line Road
Elizabethton, TN 37643
Phone: 423-543-5771
Fax: 423-543-8677
Year Established: 1974
Principal Officer: Jon Carley, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: Classified
Products Produced:
332216 Hand & edge tools

Products Purchased:
Steel

Web Site: www.snapon.com
Corporate Headquarters: Kenosha, WI

Sossner Steel Stamps
180 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-543-4001
Fax: 423-543-8546
Year Established: 1989
Principal Officer: Neil Friedman, President
Sales Contact: Neil Friedman
Purchasing Contact: Kim Lacy
Sales Market: National
Purchasing Market: National
Employees: 50
Products Produced:
332119 Metal stampings

Products Purchased:
Steel bars
Tool bits

Web Site: www.sossnerstamps.com
Corporate Headquarters: Local
**CARTER**

**Summers-Taylor Materials Company**
1514 Piney Flats Road  
Watauga, TN 37694  
Phone: 423-926-5687  
Fax: 423-543-3213  
Year Established: 1932  
Principal Officer: R.T. Summers, Owner  
Sales Contact: R.T. Summers  
Purchasing Contact: R.T. Summers  
Sales Market: Local  
Purchasing Market: Local  
Employees: 15  
Products Produced:  

324121 Asphalt paving mixture & blocks  

Products Purchased:  

Asphalt liquid  
Limestone  
Sand & gravel  

Web Site: www.summerstaylor.com  
Corporate Headquarters: Local

---

**Tri-Cities Dental Laboratories**
721 West G. Street  
Elizabethton, TN 37643  
Phone: 423-542-6532  
Fax: 423-542-9352  
Year Established: 1972  
Principal Officer: Robert Livingston, Owner  
Sales Contact: Robert Livingston  
Purchasing Contact: Robert Livingston  
Sales Market: Regional  
Purchasing Market: National  
Employees: 3  
Products Produced:  

339116 Dental appliances  

Products Purchased:  

Gypsum products  
Plastic teeth  

Web Site: None  
Corporate Headquarters: Local

---

**Tri-City Plating Company, Inc.**
705 Lynn Avenue  
Elizabethton, TN 37643  
Phone: 423-542-6532  
Fax: 423-542-9352  
Year Established: 1967  
Principal Officer: Chuck Carrier, Owner  
Sales Contact: Chuck Carrier  
Purchasing Contact: Chuck Carrier  
Sales Market: Regional  
Purchasing Market: National  
Employees: Classified  
Products Produced:  

332813 Electroplating of car bumpers  

Products Purchased:  

Nickel and chrome  

Web Site: None  
Corporate Headquarters: Local
CLAIBORNE COUNTY INDUSTRIES
B & M Machine Shop
260 Arthur Road
Cumberland Gap, TN 37724
Phone: 423-869-4712
Fax: 423-869-4743
Year Established: 1976
Principal Officer: Jimmy McDowell, President
Sales Contact: Jimmy McDowell
Purchasing Contact: Jimmy McDowell
Sales Market: Local
Purchasing Market: Local
Employees: 7
Products Produced:
332710 Machine shop
Products Purchased:
Steel, hot-rolled, stainless
Web Site: None
Corporate Headquarters: Local

Bo-Weevil/Eco Sportswear
1196 Cedar Fork Road
Tazewell, TN 37879
Phone: 423-626-0202
Fax: 423-626-8383
Year Established: 1988
Principal Officer: Donald Ray, Plant Manager
Sales Contact: Donald Ray
Purchasing Contact: Donald Ray
Sales Market: National
Purchasing Market: North Carolina
Employees: 25
Products Produced:
315190 T-Shirts
Products Purchased:
Recycled T-shirts
Web Site: www.claiborneapparel.com
Corporate Headquarters: Local

Brooks Furniture Manufacturing, Inc.
110 Maples Lane
Tazewell, TN 37879
Phone: 423-626-1111
Fax: 423-626-8346
Year Established: 1956
Principal Officer: Jerry Brooks, CEO
Sales Contact: Chris Brooks
Purchasing Contact: Michael Brooks
Sales Market: International
Purchasing Market: International
Employees: 37
Products Produced:
337121 Furniture, wood, household
Products Purchased:
Wood, soft, veneer plywood
Hardware
Paints
Web Site: www.brooksfurnitureonline.com
Corporate Headquarters: Local

Bushline Incorporated
707 Industrial Park Drive
New Tazewell, TN 37825
Phone: 423-626-5246
Fax: 423-626-7237
Year Established: 1970
Principal Officer: Hollis Bush, President
Sales Contact: Hollis Bush
Purchasing Contact: Richard Rowe
Sales Market: National
Purchasing Market: National
Employees: 80
Products Produced:
337121 Furniture, wood, upholstered
Products Purchased:
Wood
Fabric
Paints
Web Site: www.bushline.com
Corporate Headquarters: Local
DeRoyal Industries
1601 Hwy 33 South
New Tazewell, TN 37825
Phone: 423-626-9030
Fax: 423-938-6655
Year Established: 1973
Principal Officer: Pete DeBusk, Owner
Sales Contact: Chris Schultz
Purchasing Contact: Mark Justice
Sales Market: International
Purchasing Market: International
Employees: 250
Products Produced:

339113 Medical supplies

Products Purchased:

Surgical appliances supplies

Web Site: www.deroyal.com
Corporate Headquarters: Local

DTR Industries
150 Hester Lane
Tazewell, TN 37879
Phone: 423-626-8805
Fax: 423-626-2065
Year Established: 2003
Principal Officer: Chris Wampler, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 402
Products Produced:

326291 Rubber products

Products Purchased:

Rubber

Web Site: www.dtrtn.com
Corporate Headquarters: Komaki, Japan

England, Inc.
402 Old Knoxville Highway
New Tazewell, TN 37825
Phone: 423-626-5211
Fax: 423-626-9641
Year Established: 1964
Principal Officer: Otis Sawyer, President
Sales Contact: Tim Tull
Purchasing Contact: Connie Gilbert
Sales Market: International
Purchasing Market: International
Employees: 950
Products Produced:

337121 Furniture, upholstered, household

Products Purchased:

Wood
Hardware
Fabric

Web Site: www.englandfurniture.com
Corporate Headquarters: Local
CLAIBORNE

Giles Industries, Inc.
405 S. Broad Street
New Tazewell, TN 37825
Phone: 423-626-7243
Fax: 423-626-6919
Year Established: 1959
Principal Officer: Allen Neely, President
Sales Contact: Juha Meittine
Purchasing Contact: Gary Johnson
Sales Market: International
Purchasing Market: National
Employees: 230
Products Produced:

321991 Mobile homes

Products Purchased:

Building materials, house

Web Site: www.gilesindustries.com
Corporate Headquarters: Maryville, TN

King Printing Solutions
531 Straight Creek Road
New Tazewell, TN 37825
Phone: 423-626-7700
Fax: 423-626-7727
Year Established: 1972
Principal Officer: Jim King, President
Sales Contact: 800-251-9236
Purchasing Contact: Kay Mink
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.kbfcorp.com
Corporate Headquarters: Local

Homesteader, Inc.
511 Old Hwy. 33
New Tazewell, TN 37825
Phone: 423-626-9040
Fax: 423-526-2480
Year Established: 1985
Principal Officer: Anthony Mountain, President
Sales Contact: Jerry Bundner
Purchasing Contact: Ron Pressnell
Sales Market: International
Purchasing Market: National
Employees: 120
Products Produced:

336214 Trailers, utility enclosed & open

Products Purchased:

Steel
Aluminum
Wood

Web Site: www.homesteadertrailer.com
Corporate Headquarters: Local

TNT Apparel, Inc.
1199 Cedar Fork Road
Tazewell, TN 37879
Phone: 423-626-4500
Fax: 423-626-4525
Year Established: 2007
Principal Officer: Tony Lester, Owner
Sales Contact: Tony Lester
Purchasing Contact: Tony Lester
Sales Market: International
Purchasing Market: Regional
Employees: 32
Products Produced:

315190 Sportswear

Products Purchased:

Fabric
Thread

Web Site: None
Corporate Headquarters: Local
**CLAIBORNE**

**Valley Mine Service, Inc.**
110 Powell Valley School Lane  
Tazewell, TN 37879  
Phone: 423-869-3155  
Fax: 423-869-5018  
Year Established: 1983  
Principal Officer: Danny Gibson, Owner  
Sales Contact: Eddie Hoskins  
Purchasing Contact: Eddie Hoskins  
Sales Market: National  
Purchasing Market: Regional  
Employees: 30  
Products Produced:  
333131   Mining equipment, underground, parts

Products Purchased:  
Steel  
Power transmission products

Web Site: www.valleymineservice.com  
Corporate Headquarters: Speedwell, TN

**Volunteer Knit Apparel, Inc.**
403 Old Knoxville Hwy.  
New Tazewell, TN 37825  
Phone: 423-626-8000  
Fax: 423-626-2729  
Year Established: 1986  
Principal Officer: Gary West, President  
Sales Contact: Gary West  
Purchasing Contact: Nora Wolfenbarger  
Sales Market: International  
Purchasing Market: Regional  
Employees: 180  
Products Produced:  
315190   Sportswear

Products Purchased:  
Fabric  
Thread

Web Site: www.volknit.com  
Corporate Headquarters: Local
GREENE COUNTY INDUSTRIES
**Green Machine Parts, Inc.**

60 Mount Pleasant Circle  
Greeneville, TN 37743  
Phone: 423-638-8822  
Fax: 423-638-8810  
Year Established: 2004  
Principal Officer: Bill Pope, Owner  
Sales Contact: Bill Pope  
Purchasing Contact: Bill Pope  
Sales Market: National  
Purchasing Market: Regional  
Employees: 4  
Products Produced:  

- 331513 Power draw bars  
- Metal working

Products Purchased:  

- Steel

Web Site: www.ampinc.embarqspace.com  
Corporate Headquarters: Local

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**American Greetings**

101 American Road, Hwy 11-E N.  
Afton, TN 37616  
Phone: 423-639-7878  
Fax: 423-636-2065  
Year Established: 1966  
Principal Officer: Scott Crawford, Plant Manager  
Sales Contact: Corp. Office  
Purchasing Contact: Corp. Office  
Sales Market: International  
Purchasing Market: Regional  
Employees: 542  
Products Produced:  

- 322220 Gift wrap

Products Purchased:  

- Paper  
- Boxes

Web Site: www.americangreetings.com  
Corporate Headquarters: Cleveland, OH

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**American Calendar Company**

101 Elm Street  
Afton, TN 37616  
Phone: 423-798-1070  
Fax: 423-798-1079  
Year Established: 1876  
Principal Officer: John H. Kilday, III, President  
Sales Contact: David Johnson  
Purchasing Contact: Purchasing Dept.  
Sales Market: International  
Purchasing Market: National  
Employees: 35  
Products Produced:  

- 323111 Printing, calendars

Products Purchased:  

- Paper  
- Printing ink

Web Site: www.calendarco.com  
Corporate Headquarters: Local

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**Angus-Palm Industries**

115 Terry Leonard Drive  
Greeneville, TN 37745  
Phone: 423-798-2420  
Fax: 423-798-2423  
Year Established: 1999  
Principal Officer: Brad Ranly, Plant Manager  
Sales Contact: Corp. Office  
Purchasing Contact: Sharon Duncan  
Sales Market: National  
Purchasing Market: National  
Employees: 350  
Products Produced:  

- 333111 ROP's & Operator cabs

Products Purchased:  

- Steel, cold-rolled, strip & bars

Web Site: www.angus-palm.com  
Corporate Headquarters: Watertown, SD
**Artistic Printers**
2475 Snapps Ferry Road  
Greeneville, TN 37745  
Phone: 423-639-4316  
Fax: 423-639-4162  
Year Established: 1969  
Principal Officer: Lisa & Terry Webb, Owner  
Sales Contact: Lisa Webb  
Purchasing Contact: Terry Webb  
Sales Market: Regional  
Purchasing Market: Regional  
Employees: 6  
Products Produced:  
323111 Printing, commercial  

Products Purchased:  
Paper  
Printing Ink  

Web Site: None  
Corporate Headquarters: Local

**Blair Composites, LLC**
790 W. Andrew Johnson Hwy.  
Greeneville, TN 37745  
Phone: 423-638-5847  
Fax: 423-638-6895  
Year Established: 1994  
Principal Officer: Mike Carlton, President  
Sales Contact: Mike Carlton  
Purchasing Contact: Mike Carlton  
Sales Market: National  
Purchasing Market: Regional  
Employees: 30  
Products Produced:  
326199 Fiberglass, molded  

Products Purchased:  
Fiberglass  

Web Site: www.blaircompositesllc.com  
Corporate Headquarters: Altoona, PA

**Bossard, North American**
1550 Industrial Road  
Greeneville, TN 37745  
Phone: 423-639-6661  
Fax: 423-639-6662  
Year Established: 2005  
Principal Officer: Daniel Tyler, Plant Manager  
Sales Contact: 423-639-6660  
Purchasing Contact: Web Site  
Sales Market: International  
Purchasing Market: International  
Employees: Classified  
Products Produced:  
332722 Fasteners  

Products Purchased:  
Steel  

Web Site: www.bossard.com  
Corporate Headquarters: Cedar Falls, IA  
Global: Switzerland

**BTL Industries**
1607 Industrial Road  
Greeneville, TN 37744  
Phone: 423-638-6171  
Fax: 423-636-6493  
Year Established: 1989  
Principal Officer: Mike Letts, Plant Manager  
Sales Contact: Sales Dept.  
Purchasing Contact: Purchasing Dept.  
Sales Market: International  
Purchasing Market: International  
Employees: 102  
Products Produced:  
334416 Transformers & components  

Products Purchased:  
Steel, spooled  

Web Site: www.ermco-eci.com  
Corporate Headquarters: Local
GREENE

C-E Minerals

107 Coile Street
Greeneville, TN 37744
Phone: 423-639-6891
Fax: 423-639-5591
Year Established: 1960
Principal Officer: Lynn Morgan, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 86
Products Produced:

325180 Silica, fused

Products Purchased:

Sand, industrial

Web Site: www.ceminerals.com
Corporate Headquarters: Paris, France

CVN Vooner Paper Machinery

475 T. Elmer Cox Drive
Greeneville, TN 37744
Phone: 423-638-2211
Fax: 423-638-8805
Year Established: 1983
Principal Officer: Charles H. Wunner, President
Sales Contact: Sales Reps
Purchasing Contact: Randy Broce
Sales Market: International
Purchasing Market: National
Employees: 16
Products Produced:

334513 Dewatering equip. for paper machines

Products Purchased:

Steel, stainless

Web Site: www.cvnvooner.com
Corporate Headquarters: Charlotte, NC

Crown Tonka Walk-Ins

140 T. Elmer Cox Dr. Mount Pleasant Ind. Park
Greeneville, TN 37743
Phone: 423-638-8565
Fax: 423-638-2583
Year Established: 1992
Principal Officer: Larry Gothard, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 130
Products Produced:

333415 Walk-In coolers

Products Purchased:

Steel, hot-rolled & stainless
Copper
Aluminum

Web Site: www.crowntonka.com
Corporate Headquarters: Plymouth, MN

Delsasco

1945 Scott Farm Road
Afton, TN 37616
Phone: 423-639-6191
Fax: 423-639-1160
Year Established: 1977
Principal Officer: Randy Shipley, Plant Supervisor
Sales Contact: Jack Monoker X245
Purchasing Contact: Marc Edelstein
Sales Market: International
Purchasing Market: International
Employees: 94
Products Produced:

332993 Bombs, practice ordnance

Products Purchased:

Iron castings
Steel
Paints & allied products

Web Site: www.delfasco.com
Corporate Headquarters: Brooklyn, NY
Donaldson Company
115 Rockwell Drive
Greeneville, TN 37745
Phone: 423-639-4154
Fax: 423-639-3909
Year Established: 1973
Principal Officer: Tom Carlson, Plant Manager
Everett Haynie, Oper. Mgr.
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: International
Employees: 170
Products Produced:

336390 Air Filtration Systems for trucks, farm & construction equipment

Products Purchased:

Steel, stainless

Web Site: www.donaldson.com
Corporate Headquarters: Bloomington, MN

East Tennessee Forest Products
945 Pottertown Road
Midway, TN 37809
Phone: 423-422-7134
Fax: 423-422-9313
Year Established: 1987
Principal Officer: Elliott Stott, President
Sales Contact: Elliott Stott
Purchasing Contact: Elliott Stott
Sales Market: Regional
Purchasing Market: Regional
Employees: 25
Products Produced:

321920 Crates, industrial
321918 Flooring, wood

Products Purchased:

Lumber/nails

Web Site: None
Corporate Headquarters: Local

DTR Tennessee, Inc.
199 Pottertown Road
Midway, TN 37809
Phone: 423-422-4454
Fax: 423-422-4654
Year Established: 1996
Principal Officer: Randy Rumbley, Vice-President
Sales Contact: Randy Rumbley
Purchasing Contact: Webster Booze
Sales Market: National
Purchasing Market: International
Employees: 630
Products Produced:

326291 Rubber hoses & anti-vibration rubber products for auto Ind.

Products Purchased:

Steel, stamped
Rubber compound

Web Site: www.dtrtn.com
Corporate Headquarters: Komaki, Japan

East TN Manufacturing Services, Inc.
2455 Snapps Ferry Road
Greeneville, TN 37745
Phone: 423-639-5759
Fax: 423-639-8791
Year Established: 1989
Principal Officer: Tim Vanhorn, President
Sales Contact: Tim Vanhorn
Purchasing Contact: Tim Vanhorn
Sales Market: National
Purchasing Market: National
Employees: 18
Products Produced:

332710 Machine shop

Products Purchased:

Steel
Aluminum

Web Site: www.etmserv.xtn.net
Corporate Headquarters: Local
Endot Industries
400 Bohannon Avenue
Greeneville, TN 37745
Phone: 423-639-8241
Fax: 423-639-3722
Year Established: 1994
Principal Officer: Larry Hardin, V.P. Opers.
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 36
Products Produced:

326122 Pipe, polyethylene, water & gas

Products Purchased:
Plastic products

Web Site: www.endot.com
Corporate Headquarters: Rockaway, NJ

Greeneville Plate Services
701 E. Church Street
Greeneville, TN 37745
Phone: 423-638-5722
Fax: 423-639-2540
Year Established: 2010
Principal Officer: Jim Heller, Owner Tim Tarlton, Manager
Sales Contact: Tim Dinwiddie
Purchasing Contact: Tim Dinwiddie
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:

333244 Printing plate manufacturing

Products Purchased:
Rubber
Fabric

Web Site: www.greenevilleplateservices.com
Corporate Headquarters: Local

Greeneville Machine & Iron Works
600 West Irish Street
Greeneville, TN 37744
Phone: 423-639-4178
Fax: 423-639-6773
Year Established: 1963
Principal Officer: Willis D. Bowman, President
Sales Contact: Lisa Anderson
Purchasing Contact: Barbara Bowman
Sales Market: Regional
Purchasing Market: National
Employees: 11
Products Produced:

332710 Machine shop

Products Purchased:
Steel

Web Site: None
Corporate Headquarters: Local

Greeneville Wood & Pallet Company
105 McMillan Road
Mosheim, TN 37818
Phone: 423-422-6477
Fax: 423-422-8617
Year Established: 1976
Principal Officer: Vere Lambert, Owner
Sales Contact: Vere Lambert
Purchasing Contact: Vere Lambert
Sales Market: National
Purchasing Market: National
Employees: 25
Products Produced:

321920 Pallets & crates, wood

Products Purchased:
Lumber

Web Site: www.greenevillewoodandpallet.com
Corporate Headquarters: Local
**Huf North America**  
395 T. Elmer Cox Drive  
Greeneville, TN 37743  
Phone: 423-787-8500  
Fax: 423-787-8537  
Year Established: 1995  
Principal Officer: Michael Lehmann, Plant Manager  
Sales Contact: Michael Lehmann  
Purchasing Contact: Michael Lehmann  
Sales Market: International  
Purchasing Market: International  
Employees: 150  
Products Produced:  
332510  
Automotive door handles & lock sets  
Products Purchased:  
Steel  
Plastic components  
Web Site: www.huf-group.com  
Corporate Headquarters: Velbert, Germany

**J & J Tool & Die Company**  
120 Fairgrounds Circle  
Greeneville, TN 37745  
Phone: 423-639-1061  
Fax: 423-639-8064  
Year Established: 1974  
Principal Officer: James L. Joseph, President  
Sales Contact: James L. Joseph  
Purchasing Contact: James L. Joseph  
Sales Market: Local  
Purchasing Market: National  
Employees: 10  
Products Produced:  
332710  
Machine shop  
Products Purchased:  
Steel  
Web Site: None  
Corporate Headquarters: Local

**Innovative Design Industries**  
155 Marley Drive  
Greeneville, TN 37743  
Phone: 423-783-0118  
Fax: 423-783-0123  
Year Established: 2003  
Principal Officer: Courtney Hutcherson, President  
Sales Contact: Courtney Hutcherson  
Purchasing Contact: Courtney Hutcherson  
Sales Market: National  
Purchasing Market: Regional  
Employees: 15  
Products Produced:  
321918  
Wood designed products  
Products Purchased:  
MDF board  
Web Site: www.innovativedesignind.com  
Corporate Headquarters: Local

**Jarden Zinc Products Company**  
2500 Old Stage Road  
Greeneville, TN 37744  
Phone: 423-639-8111  
Fax: 423-639-4699  
Year Established: 1992  
Principal Officer: Tom Wennogle, President  
Sales Contact: Grady Chafin  
Purchasing Contact: Steve Kinser  
Sales Market: International  
Purchasing Market: National  
Employees: 200  
Products Produced:  
331523  
Zinc castings, rolling, slitting & fabrication  
Products Purchased:  
Zinc ingots  
Web Site: www.jardenzinc.com  
Corporate Headquarters: Rye, NY
**GREENE**

**John Deere Power Products, Inc.**  
1630 Hal Henard Road  
Greeneville, TN 37743  
Phone: 423-787-6100  
Fax: 423-636-1772  
Year Established: 1988  
Principal Officer: Jeff Hollett, Plant Manager  
Sales Contact: Corp. Office  
Purchasing Contact: Corp. Office  
Sales Market: International  
Purchasing Market: International  
Employees: 431  
Products Produced:  
333112 Lawn & garden equipment  
Products Purchased:  
Engines  
Metal stampings  
Web Site: www.deere.com  
Corporate Headquarters: Moline, IL

**Jost International Corporation**  
5080 W. Andrew Johnson Hwy  
Greeneville, TN 37743  
Phone: 423-638-9471  
Fax: 423-638-5407  
Year Established: 1999  
Principal Officer: Jens Polte, Vice-President Operations  
Sales Contact: Corp. Office  
Purchasing Contact: Norlene Mathes  
Sales Market: International  
Purchasing Market: International  
Employees: 115  
Products Produced:  
336390 Couplings, 5th wheel for truck tractors  
Products Purchased:  
Steel castings, forgings & stampings  
Web Site: www.jostinternational.com  
Corporate Headquarters: Grand Haven, MI

**Johnson City Chemical Company**  
208 Asheville Highway  
Greeneville, TN 37743  
Phone: 423-638-5939  
Fax: 423-639-4021  
Year Established: 1982  
Principal Officer: Bennett Spratlin, Owner  
Sales Contact: Nikki Etherton  
Purchasing Contact: Nikki Etherton  
Sales Market: Regional  
Purchasing Market: National  
Employees: 12  
Products Produced:  
325314 Fertilizers, mixing only  
Products Purchased:  
Urea  
Muriate  
Diammonium phosphate  
Web Site: None  
Corporate Headquarters: Johnson City, TN

**La Quesada Mexicana, LLC**  
121 Hankins Street  
Greeneville, TN 37745  
Phone: 423-638-8189  
Fax: 423-638-4128  
Year Established: 2004  
Principal Officer: Blake Johnson, Vice-President  
Sales Contact: Blake Johnson  
Purchasing Contact: Blake Johnson  
Sales Market: National  
Purchasing Market: Local  
Employees: 15  
Products Produced:  
311513 Mexican cheese  
Products Purchased:  
Milk  
Web Site: None  
Corporate Headquarters: Local
GREENE

LMR Plastics
1609 Industrial Road
Greeneville, TN 37745
Phone: 423-639-9141
Fax: 423-639-3145
Year Established: 1973
Principal Officer: Bob Leonard, President
Sales Contact: Tom Blair
Purchasing Contact: Patrick Dickey
Sales Market: National
Purchasing Market: National
Employees: 117
Products Produced:
333511 Plastic injection molded parts

Products Purchased:
Plastics materials & resins

Web Site: www.lmrplastics.com
Corporate Headquarters: Local

Meco Unaka Corporation
1500 Industrial Road
Greeneville, TN 37745
Phone: 423-639-1171
Fax: 423-638-9411
Year Established: 1959
Principal Officer: Mark Profitt, President
Sales Contact: Jim Fife
Purchasing Contact: Tom Thomas
Sales Market: International
Purchasing Market: National
Employees: 118
Products Produced:
335221 Barbecue grills

Products Purchased:
Steel, cold-rolled, sheet, strip & bars

Web Site: www.meco.net
Corporate Headquarters: Local

M&M Specialties
906 W. Irish Street
Greeneville, TN 37743
Phone: 423-638-1410
Fax: 423-638-2711
Year Established: 1994
Principal Officer: Hans Peters, Owner
Sales Contact: Hans Peters
Purchasing Contact: Denise Bunton
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:
332721 Metal products, precision turned

Products Purchased:
Metal materials
Plastics
Tooling

Web Site: www.precisionturning.com
Corporate Headquarters: Local

Miller Industries
711 Campbell Drive
Greeneville, TN 37745
Phone: 423-798-6160
Fax: 423-798-0822
Year Established: 1997
Principal Officer: Jake Bowers, General Manager
Sales Contact: Jake Bowers
Purchasing Contact: Debbie Ricker
Sales Market: International
Purchasing Market: National
Employees: 82
Products Produced:
336999 Vehicle towing & recovery equipment

Products Purchased:
Steel

Web Site: www.millerind.com
Corporate Headquarters: Ooltewah, TN
GREENE

Minco, Inc.
510 Midway Circle
Midway, TN 37809
Phone: 423-422-6051
Fax: 423-422-4802
Year Established: 1977
Principal Officer: Bruce Lockhart, General Manager
Sales Contact: Bruce Lockhart
Purchasing Contact: Bruce Lockhart
Sales Market: International
Purchasing Market: Regional
Employees: 120
Products Produced:
325180 Silica, fused
Products Purchased:
Sand, silica
Web Site: www.mincoitc.com
Corporate Headquarters: Costa Mesa, CA

Monk Industries, Inc.
315 W. Depot Street
Greeneville, TN 37743
Phone: 423-639-7124
Fax: 423-638-7351
Year Established: 1994
Principal Officer: Kermit Monk, Owner
Sales Contact: Kermit Monk
Purchasing Contact: Frances Monk
Sales Market: International
Purchasing Market: National
Employees: 10
Products Produced:
332722 Tent pins metal for US Government
Products Purchased:
Steel
Paint
Web Site: www.monkindustries.com
Corporate Headquarters: Local

MPI International, LLC
2460 Snapps Ferry Road
Greeneville, TN 37745
Phone: 423-639-0051
Fax: 423-639-2154
Year Established: 2004
Principal Officer: Scott Dinger, General Manager
Sales Contact: Sales@mpi-int.com
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 49
Products Produced:
336370 Fine blanking components
Products Purchased:
Steel
Metals
Web Site: None
Corporate Headquarters: Southfield, MI

NuMark, Inc.
1101 Myers Street
Greeneville, TN 37743
Phone: 423-639-0216
Fax: 423-639-0045
Year Established: 1980
Principal Officer: Jerry Neas, President
Sales Contact: Phil Fleenor
Purchasing Contact: Diana Dodson
Sales Market: International
Purchasing Market: National
Employees: 100
Products Produced:
334418 Electrical wiring harness assemblies
Products Purchased:
Wire products, misc. fabricated
Current-carrying wiring devices
Web Site: www.numarkinc.com
Corporate Headquarters: Local
GREENE

Oldcastle Building Envelope
920 Potterytown Road
Midway, TN 37809
Phone: 423-422-9900
Fax: 423-422-9926
Year Established: 2000
Principal Officer: Brandon Darby, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 120
Products Produced:

331318 Aluminum extrusions architectural, roof, window & wall systems

Products Purchased:

Aluminum

Web Site: www.oldcastlebe.com
Corporate Headquarters: Plano, Texas

Parker Hannifin Corporation/Motor Div.
2745 Snapps Ferry Road
Greeneville, TN 37744
Phone: 423-639-8151
Fax: 423-787-2404
Year Established: 1972
Principal Officer: Ryan Schroeder, Gen. Mgr.
Matt Weir, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: National
Employees: 450
Products Produced:

336330 Hydraulic Motors Steering gears, manual

Products Purchased:

Steel, hot-rolled & stainless Hydraulics

Web Site: www.parker.com
Corporate Headquarters: Mayfield Heights, OH

Packaging Services, Inc.
120 T. Elmer Cox Drive
Greeneville, TN 37744
Phone: 423-787-7711
Fax: 423-787-7771
Year Established: 1994
Principal Officer: Doug McKee, Owner
Sales Contact: Scott Sallah
Purchasing Contact: Doug McKee
Sales Market: National
Purchasing Market: Regional
Employees: 111
Products Produced:

322211 Boxes, corrugated & solid fiber

Products Purchased:

Corrugated sheets

Web Site: www.psipack.com
Corporate Headquarters: Local

Pioneer Machine, Inc.
1523 Old Asheville Hwy.
Greeneville, TN 37743
Phone: 423-639-1755
Fax: 423-639-0712
Year Established: 1982
Principal Officer: Larry Smith, Operations Manager
Sales Contact: Larry Smith
Purchasing Contact: Larry Smith
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:

332710 Machine shop, welding, lathe & mill work

Products Purchased:

Steel
Cutting tools

Web Site: www.pioneermachine.com
Corporate Headquarters: Local


**Precision Machine and Welding**

175 Holder Road  
Afton, TN 37616  
Phone: 423-638-9000  
Fax: 423-638-9033  
Year Established: 1986  
Principal Officer: Bob Cutshall, Owner  
Sales Contact: Bob Cutshall  
Purchasing Contact: Bob Cutshall  
Sales Market: National  
Purchasing Market: National  
Employees: 25  
Products Produced:  
332710 Machine shop, precision machining & welding

Products Purchased:  
Steel, hot-rolled, stainless  
Steel, cold-rolled, strip & bars

Web Site: www.precisionmw.com  
Corporate Headquarters: Local

**Print Art**

1621 Industrial Road  
Greeneville, TN 37745  
Phone: 423-639-4300  
Fax: 423-639-0043  
Year Established: 2009  
Principal Officer: Gordon Baker, Opers. Mgr.  
Sales Contact: Corp. Sales  
Purchasing Contact: Corp. Office  
Sales Market: International  
Purchasing Market: International  
Employees: Classified  
Products Produced:  
339950 Sample boards

Products Purchased:  
Glue  
Labels  
Boxes  
Fiber & wood board

Web Site: www.printart-adc.com  
Corporate Headquarters: McKinney, TX

**Premium Waters, Inc.**

1616 Industrial Road  
Greeneville, TN 37745  
Phone: 423-787-0236  
Fax: 423-787-0790  
Year Established: 2002  
Principal Officer: Don Myers, Plant Manager  
Sales Contact: Scott Harty - 770-449-6791  
Purchasing Contact: Don Myers  
Sales Market: National  
Purchasing Market: National  
Employees: 111  
Products Produced:  
312112 Water, bottled

Products Purchased:  
Resin  
Labels

Web Site: www.premiumwaters.com  
Corporate Headquarters: Minneapolis, MN

**Profile Products, LLC**

#60 Davy Crockett Park Rd.  
Limestone, TN 37681  
Phone: 423-257-2051  
Fax: 423-257-4821  
Year Established: 1999  
Principal Officer: Gary L. Bowers, Vice-President Manufacturing  
Sales Contact: Corp. Buffalo Grove, IL  
Purchasing Contact: Corp. Buffalo Grove, IL  
Sales Market: National  
Purchasing Market: National  
Employees: 30  
Products Produced:  
325311 Mulch, hydro-spray

Products Purchased:  
Used newspapers & telephone books

Web Site: www.profileproducts.com  
Corporate Headquarters: Buffalo Grove, IL
Quality Machine Products Co., Inc.
108 Mimosa Drive
Greeneville, TN 37745
Phone: 423-639-9771
Fax: 423-639-1719
Year Established: 1962
Principal Officer: Jeff Bullock, President
Sales Contact: Jeff Bullock
Purchasing Contact: Jeff Bullock
Sales Market: National
Purchasing Market: National
Employees: 8
Products Produced:
332710 Machine shop

Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Aluminum, sheet, plate & foil
Cutting Tools

Web Site: None
Corporate Headquarters: Local

Right Angle Enterprises
111 Mimosa Drive
Greeneville, TN 37745
Phone: 423-639-0790
Fax: 423-638-2153
Year Established: 1991
Principal Officer: Paul McAfee, Owner
Sales Contact: Paul McAfee
Purchasing Contact: Paul McAfee
Sales Market: National
Purchasing Market: Regional
Employees: Classified
Products Produced:
332710 Machine shop

Products Purchased:
Steel
Cutting Tools

Web Site: None
Corporate Headquarters: Local

Ready Mix USA
1532 Industrial Road
Greeneville, TN 37744
Phone: 423-639-2041
Fax: 423-638-8931
Year Established: 1970
Principal Officer: Jimmy Cope, Plant Manager
Sales Contact: Ginny Hill
Purchasing Contact: Buddy Vance
Sales Market: Local
Purchasing Market: Regional
Employees: Classified
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Sand & gravel, construction
Limestone, crushed & broken
Cement, hydraulic
Fly ash

Web Site: www.readymixusa.com
Corporate Headquarters: Birmingham, AL

RPC Specialty Coatings, Inc.
310 T. Elmer Cox Road
Greeneville, TN 37743
Phone: 423-787-0057
Fax: 423-787-0271
Year Established: 1995
Principal Officer: Ron Jones, Owner
Sales Contact: Ron Jones
Purchasing Contact: Ron Jones
Sales Market: Local
Purchasing Market: National
Employees: 25
Products Produced:
332812 Powder coating

Products Purchased:
Paint powder

Web Site: www.rpccoatings.com
Corporate Headquarters: Local
Scepter of Greeneville
1230 Pottertown Road
Midway, TN 37809
Phone: 423-422-4731
Fax: 423-422-7857
Year Established: 2010
Principal Officer: Nate Sutherlen, Plant Manager
Sales Contact: Nate Sutherlen
Purchasing Contact: Nate Sutherlen
Sales Market: Regional
Purchasing Market: Local
Employees: 50
Products Produced:

331314 Aluminum ingot

Products Purchased:

Recycled aluminum

Web Site: www.scepterinc.com
Corporate Headquarters: Waverly, TN

Summers-Taylor Materials Company
1190 Lonesome Pine Trail
Greeneville, TN 37743
Phone: 423-639-7240
Fax: 423-639-7268
Year Established: 1932
Principal Officer: Ted Bryant, Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: Regional
Purchasing Market: Regional
Employees: 80
Products Produced:

324121 Asphalt paving mixture & blocks

Products Purchased:

Limestone, crushed & broken
Sand & gravel, construction
Liquid Asphalt

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Southern Tool
607 East McKee Street
Greeneville, TN 37743
Phone: 423-638-2616
Fax: 423-638-2611
Year Established: 1987
Principal Officer: John S. Rhea, Co-Owner
Sales Contact: John S. Rhea
Purchasing Contact: John S. Rhea
Sales Market: Regional
Purchasing Market: National
Employees: 3
Products Produced:

333514 Tools & die, special

Products Purchased:

Steel, hot Rolled, stainless

Web Site: None
Corporate Headquarters: Local

Superior Business Associates, Inc.
810 West Irish Street
Greeneville, TN 37743
Phone: 423-787-6000
Fax: 423-787-6010
Year Established: 1971
Principal Officer: Stan Ritter, Owner
Sales Contact: Stan Ritter
Purchasing Contact: Stan Ritter
Sales Market: National
Purchasing Market: National
Employees: 50
Products Produced:

323111 Printing commercial, manifold business forms

Products Purchased:

Paper
Carbon Paper
Printing ink

Web Site: www.superiorbiz.com
Corporate Headquarters: Local
GREENE

**Tennessee Supply Company**

1534 Industrial Road  
Greeneville, TN 37745  
Phone: 423-638-4311  
Fax: 423-638-8171  
Year Established: 1942  
Principal Officer: William F. Clendenon, Owner  
Sales Contact: William Clendenon  
Purchasing Contact: William Clendenon  
Sales Market: National  
Purchasing Market: Regional  
Employees: 4  
Products Produced:  
322230 Calendar wrappers  
Products Purchased:  
Paper  
Thread  
Boxes, set up paperboard  
Printing Ink

Web Site: None  
Corporate Headquarters: Local

**TI Automotive**

455 T. Elmer Cox Drive  
Greeneville, TN 37743  
Phone: 423-636-3300  
Fax: 423-636-3340  
Year Established: 1996  
Principal Officer: Greg Crews, Plant Manager  
Sales Contact: Greg Crews  
Purchasing Contact: Beth Adams  
Sales Market: International  
Purchasing Market: International  
Employees: 250  
Products Produced:  
336310 Fuel pumps & modules  
Products Purchased:  
Connectors  
Fittings  
Boxes, corrugated & solid fiber  
Hoses

Web Site: www.tiautomotive.com  
Corporate Headquarters: Auburn Heights, MI

**UCM Zirconia, Inc.**

109 Coile Street  
Greeneville, TN 37743  
Phone: 423-787-0333  
Fax: 423-787-0775  
Year Established: 1995  
Principal Officer: Tim Newton, COO  
Sales Contact: Angie Gaby  
Purchasing Contact: Herb Hastings  
Sales Market: International  
Purchasing Market: International  
Employees: 64  
Products Produced:  
331491 Fused zirconium oxide  
Products Purchased:  
Zirconium

Web Site: www.imerys.com  
Corporate Headquarters: Paris, France

**United Business Forms**

8482 W. Allens Bridge Road  
Greeneville, TN 37743  
Phone: 423-639-5551  
Fax: 423-639-7217  
Year Established: 1971  
Principal Officer: Jamie Davis, President  
Sales Contact: Jamie Davis  
Purchasing Contact: Jamie Davis  
Sales Market: National  
Purchasing Market: National  
Employees: 67  
Products Produced:  
323111 Printing, commercial, business forms  
Products Purchased:  
Paper  
Printing Ink  
Carbon paper  
Inked Ribbons

Web Site: None  
Corporate Headquarters: Local
**GREENE**

**US Nitrogen, Opening 2014**
471 Pottertown Road  
Midway, TN 37809  
Phone: 423-787-2022  
Fax: 423-787-2024  
Year Established: 2012  
Principal Officer: Justin Freeark, Plant Manager  
Sales Contact: Justin Freeark  
Purchasing Contact: Justin Freeark  
Sales Market: National  
Purchasing Market: National  
Employees: 80  
Products Produced:  
325920  Ammonium nitrate, liquid  
Products Purchased:  
Chemicals to produce nitric acid & ammonia  

Web Site: www.usnitrogen.com  
Corporate Headquarters: Cleveland, OH

**Valk Industries, Inc.**
50 Valk Lane  
Greeneville, TN 37743  
Phone: 423-638-1284  
Fax: 423-638-6779  
Year Established: 1974  
Principal Officer: Anthony & Mark Valk, Owners  
Sales Contact: Dale Waddle  
Purchasing Contact: Jerry Ayres  
Sales Market: National  
Purchasing Market: Regional  
Employees: 85  
Products Produced:  
322219  Paper tubes & cores  
325211  Thermofoming & thermoforming pkg.  
332710  Machine Shop, custom & CNC  
Products Purchased:  
Blister cards  
PVC film  
Boxes, folding paperboard  
Paper  

Web Site: www.valkindustries.com  
Corporate Headquarters: Local

**USA Machine, Inc.**
525 North Main Street  
Greeneville, TN 37743  
Phone: 423-639-6224  
Fax: 423-639-6224  
Year Established: 1993  
Principal Officer: Glenn Cope, President  
Sales Contact: Glenn Cope  
Purchasing Contact: David Andrew  
Sales Market: Regional  
Purchasing Market: Regional  
Employees: 7  
Products Produced:  
332710  Machine shop  
Products Purchased:  
Steel, hot-rolled, stainless  
Steel, cold-rolled, sheet, strip & bars  
Fasteners  

Web Site: None  
Corporate Headquarters: Local

**Warrensburg Machine Shop**
14255 Warrensburg Road  
Midway, TN 37809  
Phone: 423-235-4641  
Fax: 423-235-4725  
Year Established: 1978  
Principal Officer: Robert Smelcer, Owner  
Sales Contact: Robert Smelcer  
Purchasing Contact: Robert Smelcer  
Sales Market: Local  
Purchasing Market: Regional  
Employees: 5  
Products Produced:  
332710  Machine shop  
Products Purchased:  
Steel  
Cutting Tools  

Web Site: None  
Corporate Headquarters: Local
HAMBLEN COUNTY INDUSTRIES
Acme Printing Company
1100 E. Main Street
Morristown, TN 37814
Phone: 423-581-8528
Fax: 423-581-8534
Year Established: 1967
Principal Officer: Ken DuBose, Plant Manager
Sales Contact: Kevin DuBose
Purchasing Contact: Kevin DuBose
Sales Market: Regional
Purchasing Market: Regional
Employees: 16
Products Produced:
323111 Printing, commercial, single page forms

Products Purchased:
Printing Ink
Paper

Web Site: www.acmeprintinginc.com
Corporate Headquarters: Local

Albea Cosmetics America, Inc.
1350 Technology Way
Morristown, TN 37813
Phone: 423-318-6464
Fax: 423-318-6465
Year Established: 1975
Principal Officer: Horst Herlitze, Plant Manager
Sales Contact: N.Y. Office
Purchasing Contact: Sharon Welder
Sales Market: International
Purchasing Market: International
Employees: 68
Products Produced:
325620 Mascara brushes

Products Purchased:
Wire
Nylon

Web Site: www.albea-group.com
Corporate Headquarters: France

Adams Wood Products, Inc.
5436 Jeffery Lane
Morristown, TN 37814
Phone: 423-587-2942
Fax: 423-586-2188
Year Established: 1975
Principal Officer: Larry Swenson, President
Sales Contact: Doug Myers
Purchasing Contact: Larry Swenson
Sales Market: International
Purchasing Market: Regional
Employees: 39
Products Produced:
321912 Wooden table legs & bases for chair & table kits

Products Purchased:
Wood, hard & soft

Web Site: www.adamswoodproducts.com
Corporate Headquarters: Local

Alcoa Howmet
5650 Commerce Blvd.
Morristown, TN 37814
Phone: 423-587-4910
Fax: 423-581-1828
Year Established: 1986
Principal Officer: Tom Foray, Plant Manager
Sales Contact: Lisa Chambers
Purchasing Contact: Lisa McClain
Sales Market: National
Purchasing Market: National
Employees: 560
Products Produced:
331314 Ceramic cores for investment casting

Products Purchased:
Alumina

Web Site: www.alcoa.com/howmet
Corporate Headquarters: New York City
HAMBLEN

American Plastic Profiles, Inc.
2121 S. Economy Road
Morristown, TN 37815
Phone: 423-586-3718
Fax: 423-586-9313
Year Established: 1986
Principal Officer: Larry Wallen, President
J. C. Morgan, Vice-President
Sales Contact: Ken Lammons
Purchasing Contact: Larry Wallen
Sales Market: National
Purchasing Market: Regional
Employees: 25
Products Produced:
326121 Plastic custom extrusions

Products Purchased:
Poly plastic

Web Site: www.americanplasticprofiles.com
Corporate Headquarters: Local

Bluewater Thermal Solutions
5550 Jeffrey Lane
Morristown, TN 37813
Phone: 423-586-3200
Fax: 423-587-1934
Year Established: 1978
Principal Officer: Mike Preston, General Manager
Sales Contact: John Giannelli
Purchasing Contact: Denise Bailey
Sales Market: National
Purchasing Market: National
Employees: 55
Products Produced:
332811 Metal heat treating

Products Purchased:
Heat treating applications products

Web Site: www.bluewaterthermal.com
Corporate Headquarters: Greenville, SC

Besturnings, Inc.
201 E. Economy Road
Morristown, TN 37814
Phone: 423-581-8681
Fax: 423-586-2466
Year Established: 1964
Principal Officer: Steve Strange, Plant Manager
Sales Contact: Steve Strange
Purchasing Contact: Bill Calfee
Sales Market: Local
Purchasing Market: Regional
Employees: 30
Products Produced:
326150 Urethane fabricated foam

Products Purchased:
Chemicals

Web Site: www.carpenter.com
Corporate Headquarters: Richard, VA

Carpenter Company
5306 East Morris Blvd.
Morristown, TN 37813
Phone: 423-581-8681
Fax: 423-586-2466
Year Established: 1964
Principal Officer: Steve Strange, Plant Manager
Sales Contact: Steve Strange
Purchasing Contact: Bill Calfee
Sales Market: Local
Purchasing Market: Regional
Employees: 30
Products Produced:
326150 Urethane fabricated foam

Products Purchased:
Chemicals

Web Site: www.carpenter.com
Corporate Headquarters: Richard, VA
Cherokee Metal Products
1002 Buffalo Trail
Morristown, TN 37814
Phone: 423-581-3446
Fax: 423-586-0483
Year Established: 1969
Principal Officer: Wayne Masengill, President
Sales Contact: Wayne Masengill
Purchasing Contact: Larry Wilder
Sales Market: National
Purchasing Market: Regional
Employees: 5
Products Produced:
332119 Metal stampings for housing market

Products Purchased:
Steel, galvanized

Web Site: www.masengills.com
Corporate Headquarters: Local

Colortech, Inc.
5712 Commerce Blvd.
Morristown, TN 37814
Phone: 423-587-0837
Fax: 423-587-0841
Year Established: 1986
Principal Officer: Alex Rom-Roginski, President
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 140
Products Produced:
325991 Color pellets for plastics

Products Purchased:
Pigments, inorganic
Plastic materials & resins

Web Site: www.colortech.com
Corporate Headquarters: Straelen, Germany

Concrete Materials, Inc.
1527 W. First North Street
Morristown, TN 37816
Phone: 423-586-5011
Fax: 423-586-9252
Year Established: 1947
Principal Officer: Carl B. Storms, President
Sales Contact: Carl B. Storms
Purchasing Contact: Wayne McCamey
Sales Market: Local
Purchasing Market: Regional
Employees: 17
Products Produced:
327320 Concrete, ready-mix & concrete related supplies

Products Purchased:
Sand & gravel, construction
Limestone, crushed & broken
Chemical preparations

Web Site: www.concretematerialsinc.com
Corporate Headquarters: Local
**Custom Printing, Inc.**

555 South Cumberland Street  
Morristown, TN 37813  
Phone: 423-586-1601  
Fax: 423-586-0500  
Year Established: 1984  
Principal Officer: Vonley Trent, President/Owner  
Sales Contact: Vonley Trent  
Purchasing Contact: Vonley Trent  
Sales Market: Local  
Purchasing Market: Regional  
Employees: 6  
Products Produced:  

- 323111 Printing, commercial  

Products Purchased:  

- Paper  
- Printing ink  

Web Site: www.customprintinginc.weebly.com  
Corporate Headquarters: Local

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**Double H Tennessee, LLC**

5300 E. Morris Blvd.  
Morristown, TN 37813  
Phone: 423-587-0618  
Fax: 423-587-0619  
Year Established: 2008  
Principal Officer: Daniel Harp, Vice-President  
Sales Contact: Corp. Office  
Purchasing Contact: Michael Meyer  
Sales Market: International  
Purchasing Market: International  
Employees: 32  
Products Produced:  

- 326199 Plastic core

Products Purchased:  

- Plastic  

Web Site: www.doublehplastics.com  
Corporate Headquarters: Local

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**E.S. Inc.**

6004 Erie Court  
Morristown, TN 37814  
Phone: 423-581-1976  
Fax: 423-581-6939  
Year Established: 1995  
Principal Officer: L.D. LaPlue, Jr., President  
Sales Contact: Larry LaPlue  
Purchasing Contact: Kim LaPlue  
Sales Market: Regional  
Purchasing Market: National  
Employees: 10  
Products Produced:  

- 333923 Cranes & hoists overhead

Products Purchased:  

- Steel  
- Electrical controls  

Web Site: www.hoistingsolutions.com  
Corporate Headquarters: Local
Esselte of Morristown, Inc.
6006 Superior Court
Morristown, TN 37814
Phone: 423-587-4510
Fax: 423-587-9514
Year Established: 1995
Principal Officer: James Matthews, Operations Leader
Sales Contact: Corp. NY
Purchasing Contact: 423-587-4510 x202
Sales Market: International
Purchasing Market: International
Employees: 110
Products Produced:
322230 Envelopes

Products Purchased:

Paper

Web Site: www.esselte.com
Corporate Headquarters: Melville, NY

Flowers Baking Company of Morristown
1725 W. First North Street
Morristown, TN 37814
Phone: 423-586-2471
Fax: 423-586-3728
Year Established: 1980
Principal Officer: Jess Maggard, President
Sales Contact: Bill Rouse
Purchasing Contact: Billy Elkins
Sales Market: Regional
Purchasing Market: National
Employees: 134
Products Produced:
318812 Bakery products

Products Purchased:

Cane sugar
Flour & other grain mill products

Web Site: www.flowersfoods.com
Corporate Headquarters: Thomasville, GA

FabriTech Manufacturing, LLC
375 Hamblen Avenue
Morristown, TN 37813
Phone: 423-318-7121
Fax: 423-318-7053
Year Established: 1996
Principal Officer: Mark Wilson, Owner
Sales Contact: Mark Wilson
Purchasing Contact: Mark Wilson
Sales Market: National
Purchasing Market: National
Employees: 4
Products Produced:
332710 Machine shop, laser cutting, precision computer controlled

Products Purchased:

Computer peripheral equipment
Machine tools, metal cutting types
Machine tool accessories

Web Site: www.lasershop.com
Corporate Headquarters: Local

Forenta, Inc.
2300 W. Andrew Johnson Highway
Morristown, TN 37814
Phone: 423-586-5370
Fax: 423-586-3470
Year Established: 1961
Principal Officer: Leland E. White, President
Sales Contact: Leland E. White
Purchasing Contact: Rusty Smith
Sales Market: International
Purchasing Market: National
Employees: 72
Products Produced:
333318 Dry cleaning & laundry, commercial equipment

Products Purchased:

Steel, hot-rolled, stainless
Steel wire & related products
Steel springs
Aluminum, primary

Web Site: www.forentausa.com
Corporate Headquarters: Local
HAMBLEN

Foust Metal Works, Inc.
2051 W. Economy Road
Morristown, TN 37815
Phone: 423-586-9653
Fax: 423-317-9567
Year Established: 1957
Principal Officer: Russell Foust, President
Sales Contact: Russell Foust
Purchasing Contact: Russell Foust
Sales Market: Regional
Purchasing Market: National
Employees: 35
Products Produced:
332322 Dust control systems & ventilation

Products Purchased:
Sheet metal work
Blowers & fans

Web Site: www.foustmetal.com
Corporate Headquarters: Local

General Electric Company
5320 East Morris Blvd.
Morristown, TN 37813
Phone: 423-581-0307
Fax: None
Year Established: 1973
Principal Officer: Bill Smith, Plant Manager
Sales Contact: Bill Smith
Purchasing Contact: Ed Donnell
Sales Market: International
Purchasing Market: National
Employees: 170
Products Produced:
335931 Load centers & electric safety switches

Products Purchased:
Steel, cold-rolled, sheet, strip & Bars
Molding compounds
Copper strip

Web Site: www.geindustrial.com
Corporate Headquarters: Atlanta, GA

Frosty's Park Equipment
2061 Sulphur Springs Road
Morristown, TN 37813
Phone: 423-586-1280
Fax: 423-587-5182
Year Established: 1982
Principal Officer: Frosty Kimbrough, Owner
Sales Contact: Frosty Kimbrough
Purchasing Contact: Frosty Kimbrough
Sales Market: National
Purchasing Market: National
Employees: 3
Products Produced:
332999 Picnic tables, bleachers, grills

Products Purchased:
Steel, hot-rolled

Web Site: www.parkequipment.com
Corporate Headquarters: Local

Hardwoods of Morristown, Inc.
1010 Cherokee Drive
Morristown, TN 37814
Phone: 423-317-9417
Fax: 423-317-7345
Year Established: 2001
Principal Officer: Tim Elliott, Owner
Sales Contact: Tim Elliott
Purchasing Contact: Tim Elliott
Sales Market: National
Purchasing Market: International
Employees: 65
Products Produced:
321918 Flooring, hardwood Stair treads

Products Purchased:
Lumber

Web Site: None
Corporate Headquarters: Local
HAMBLEN

Halter Printing & Die Cutting
101 Rader Street
Morristown, TN 37814
Phone: 423-586-7632
Fax: 423-586-1883
Year Established: 1962
Principal Officer: G. Wayne Pigmon, President
Sales Contact: Sonya Pigmon Shipley
Purchasing Contact: Sonya Pigmon Shipley
Sales Market: Regional
Purchasing Market: National
Employees: 13
Products Produced:
321918 Furniture panels, die-cut
323111 Printing, commercial

Products Purchased:
Paper
Printing Ink
Die-cut paper & board

Web Site: www.hayterprinting.com
Corporate Headquarters: Local

International Paper
5032 S. Davey Crockett Parkway
Morristown, TN 37813
Phone: 523-318-1200
Fax: 423-587-9364
Year Established: 1967
Principal Officer: Mike Thompson, General Manager
Sales Contact: Jeff Ewing
Purchasing Contact: Jackie Owens
Sales Market: International
Purchasing Market: Regional
Employees: 130
Products Produced:
322211 Packaging, corrugated

Products Purchased:
Boxes, corrugated & solid fiber
Paper
Adhesives & sealants

Web Site: www.internationalpaper.com
Corporate Headquarters: Memphis, TN

Helm Corporation
1403 Technology Way
Morristown, TN 37813
Phone: 423-581-1703
Fax: 423-581-6644
Year Established: 1976
Principal Officer: Norman Helm, President
Sales Contact: Norman Helm
Purchasing Contact: Norman Helm
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:
333514 Tools & die

Products Purchased:
Steel, hot-rolled, stainless

Web Site: www.site.helmtoolanddie.com
Corporate Headquarters: Local

Jones Fiber Products, Inc.
134 Pope Road
Morristown, TN 37813
Phone: 423-586-4200
Fax: 423-581-8139
Year Established: 1970
Principal Officer: Jim Thomas, Plant Manager
Sales Contact: Corp. Memphis
Purchasing Contact: Jim Thomas
Sales Market: International
Purchasing Market: National
Employees: 54
Products Produced:
314999 Cotton batting, fire resistant

Products Purchased:
Fibers manmade, organic non-cellulosic
Fibers, manmade, cellulosic

Web Site: www.jonesfiber.com
Corporate Headquarters: Memphis, TN
JTEKT Automotive Tennessee-Morristown, Inc
5932 Commerce Blvd.
Morristown, TN 37814
Phone: 423-585-0999
Fax: 423-585-2502
Year Established: 1989
Principal Officer: Mike Davidson, President
Sales Contact: Plymouth, MI
Purchasing Contact: Greenville, SC
Sales Market: International
Purchasing Market: International
Employees: 715
Products Produced:

336330 Power steering pumps

Products Purchased:

Steel
Aluminum

Web Site: www.jtekt.co.jp/e
Corporate Headquarters: NA - Plymouth, MI
Global: Nagoya, Japan

Koch Foods Company
123 South Fairmont
Morristown, TN 37815
Phone: 423-586-5722
Fax: 423-586-5710
Year Established: 1948
Principal Officer: David Wilds, President
Sales Contact: Mark Wymer
Purchasing Contact: Tina Hurley
Sales Market: International
Purchasing Market: Regional
Employees: 1100
Products Produced:

311615 Poultry

Products Purchased:

Boxes, folding paperboard
Bags, plastic laminated & coated
Chickens

Web Site: www.kochfoods.com
Corporate Headquarters: Chicago, IL

Kawasaki Tennessee, Inc.
1111 Sakura Drive
Morristown, TN 37814
Phone: 423-586-9987
Fax: 423-586-5218
Year Established: 2003
Principal Officer: Takeo Kawasaki, President
Sales Contact: David Durfey
Purchasing Contact: Susan Toby
Sales Market: National
Purchasing Market: Local
Employees: 98
Products Produced:

336350 Motor vehicle power train parts

Products Purchased:

Aluminum

Web Site: None
Corporate Headquarters: Japan

Lakeway Container
5715 Superior Drive
Morristown, TN 37814
Phone: 423-581-2164
Fax: 423-586-7044
Year Established: 1975
Principal Officer: A. E. Jolly, President
Sales Contact: Raymond Campbell
Purchasing Contact: Boyd Haun
Sales Market: Regional
Purchasing Market: Regional
Employees: 99
Products Produced:

322211 Boxes, corrugated & solid fiber

Products Purchased:

Corrugated Sheets
Paper
Adhesives & sealants

Web Site: www.lakewaycontainer.com
Corporate Headquarters: Local
HAMBLEN

Lear Corporation
325 Industrial Avenue
Morristown, TN 37813
Phone: 423-585-2200
Fax: 423-585-2235
Year Established: 1968
Principal Officer: Dave Staples, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Danny Burchfield
Sales Market: International
Purchasing Market: International
Employees: 403
Products Produced:

336360 Automotive seat frames

Products Purchased:

Steel

Web Site: www.lear.com
Corporate Headquarters: Southfield, MI

MacDermid Printing Solutions
5700 Commerce Blvd.
Morristown, TN 37814
Phone: 423-586-4441
Fax: 423-317-9374
Year Established: 1981
Principal Officer: Walt Laskow, Plant Manager
Sales Contact: Steve Kenney
Purchasing Contact: Ken Howcroft
Sales Market: International
Purchasing Market: National
Employees: 75
Products Produced:

333244 Printing plates, flexographic

Products Purchased:

Chemicals
Rubber products
Adhesives & sealants

Web Site: www.printing.macdermid.com
Corporate Headquarters: Denver, CO

Lions Volunteer Blind Industries, Inc.
758 W. Morris Blvd.
Morristown, TN 37815
Phone: 423-586-3922
Fax: 423-586-1479
Year Established: 1951
Principal Officer: Don Britton, Executive Director
Sales Contact: Eric Carpenter
Purchasing Contact: Betsy Loveday
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:

315210 Military textiles
322299 Paper hand wipes
337910 Bedding products, commercial

Products Purchased:

Batting, cotton/polyester
Fabric
Thread
Inner Springs

Web Site: www.volblind.org
Corporate Headquarters: Local

Mahle Engine Components USA, Inc.
One Mahle Drive
Morristown, TN 37815
Phone: 423-581-6603
Fax: 423-587-5170
Year Established: 1977
Principal Officer: Jim Sexton, Operations Manager
Sales Contact: Scott Ferriman, Corp. Office
Purchasing Contact: Mark Wright
Sales Market: International
Purchasing Market: National
Employees: 1000
Products Produced:

336310 Aluminum pistons for combustion engines

Products Purchased:

Copper
Aluminum ingot
Silicone

Web Site: www.mahle.com
Corporate Headquarters: NA Farmington Hills, MI
Global: Stuttgart, Germany
HAMBLEN

Mason Machinings, Inc.
1015 Jaybird Road
Morristown, TN 37814
Phone: 423-586-2555
Fax: 423-581-6616
Year Established: 1964
Principal Officer: Beverly Fishburn, President
Sales Contact: Rick Fishburn
Purchasing Contact: Rick Fishburn
Sales Market: International
Purchasing Market: National
Employees: 32
Products Produced:

332710 Machine shop, precision machining

Products Purchased:

Steel
Aluminum

Web Site: www.masonmachinings.net
Corporate Headquarters: Local

Meritor, Inc.
One Rockwell Drive
Morristown, TN 37813
Phone: 423-587-2290
Fax: 423-585-3218
Year Established: 1979
Principal Officer: Michael Mandzak, Site Manager
Sales Contact: Deborah Aarons
Purchasing Contact: Deborah Aarons
Sales Market: International
Purchasing Market: National
Employees: 229
Products Produced:

333612 Gears, precision forged for truck axles

Products Purchased:

Steel, hot-rolled

Web Site: www.meritor.com
Corporate Headquarters: Troy, MI

Misenheimer Saw & Tool, Inc.
3052 Maple Valley Road
Morristown, TN 37813
Phone: 423-587-4300
Fax: 423-581-0647
Year Established: 1981
Principal Officer: Kevin Misenheimer, CEO
Sales Contact: Scott Brotherton
Purchasing Contact: Darren Collins
Sales Market: National
Purchasing Market: National
Employees: 60
Products Produced:

332216 Hand saws & blades, woodworking

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars

Web Site: www.misenheimer.com
Corporate Headquarters: Local
**Morris Wood Tool Company, Inc.**
4990 E. Andrew Johnson Hwy.
Morristown, TN 37814
Phone: 423-586-0110
Fax: 423-581-2989
Year Established: 1970
Principal Officer: Richard L. Goan, Gen. Mgr.
Sales Contact: Mickey Greenlee
Purchasing Contact: Delilah Fugate
Sales Market: National
Purchasing Market: National
Employees: 10
Products Produced:

332216 Hand & edge tools, woodworking

Products Purchased:

Steel

Web Site: www.morriswoodtool.com
Corporate Headquarters: Local

**Morristown Block & Concrete Products, Inc**
5607 E. Andrew Johnson Hwy.
Russellville, TN 37860
Phone: 423-581-7870
Fax: 423-581-7875
Year Established: 1975
Principal Officer: Robert Ivens, President
Sales Contact: Robert Ivens
Purchasing Contact: Lois Painter
Sales Market: Local
Purchasing Market: Regional
Employees: 10
Products Produced:

327331 Concrete blocks

Products Purchased:

Cement, hydraulic
Concrete, ready mixed
Sand, industrial
Limestone, crushed & broken

Web Site: None
Corporate Headquarters: Local

**NCR Corporation**
5512 E. Morris Blvd.
Morristown, TN 37813
Phone: 423-581-1620
Fax: 423-581-9478
Year Established: 1968
Principal Officer: Todd Lilley, Director of Operations
Sales Contact: Todd Lilley
Purchasing Contact: Debra Aarons
Sales Market: International
Purchasing Market: International
Employees: 360
Products Produced:

322230 Paper rolls for business machines

Products Purchased:

Paper
Fiber cans drums & similar products

Web Site: www.ncr.com
Corporate Headquarters: Duluth, GA

**Otics USA, Inc.**
5555 Interstate View Drive
Morristown, TN 37813
Phone: 423-581-9933
Fax: 423-581-0171
Year Established: 2001
Principal Officer: Takashi Harada, President
Sales Contact: Kenny Owens
Purchasing Contact: Marsha Isom
Sales Market: International
Purchasing Market: International
Employees: 190
Products Produced:

336211 Automotive engine parts

Products Purchased:

Steel

Web Site: www.oticsusa.com
Corporate Headquarters: Nishio, Japan
HAMBLEN

Panolam Industries
325 DeSota Avenue
Morristown, TN 37813
Phone: 423-587-1842
Fax: 423-586-6104
Year Established: 1984
Principal Officer: Jerrod Brewer, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Sharon McKemy
Sales Market: International
Purchasing Market: Regional
Employees: 32
Products Produced:
336413 Aircraft fiberglass products

Products Purchased:
Fiberglass resin

Web Site: www.panolam.com
Corporate Headquarters: Shelton, CT

Petoskey Plastics
5725 Commerce Blvd.
Morristown, TN 37814
Phone: 423-586-8917
Fax: 423-587-1524
Year Established: 1998
Principal Officer: Jim Blackwell, Plant Manager
Sales Contact: 1-800-999-6556, Birmingham, MI
Purchasing Contact: Corp. Michigan
Sales Market: International
Purchasing Market: International
Employees: 82
Products Produced:
326112 Plastic film, blown

Products Purchased:
Plastic material & resins
Chemicals, Industrial organic

Web Site: www.petoskeyplastics.com
Corporate Headquarters: Petoskey, MI

Panther Steel Company
2051 Buffalo Trail Road
Morristown, TN 37814
Phone: 423-586-7654
Fax: 423-586-7811
Year Established: 1956
Principal Officer: Bryan Dickerson, Owner
Sales Contact: Bryan Dickerson
Purchasing Contact: Gregg Russell
Sales Market: Regional
Purchasing Market: National
Employees: 6
Products Produced:
332312 Steel, structural & ornamental iron fabrication

Products Purchased:
Iron sheet

Web Site: None
Corporate Headquarters: Local

Precision Boilers, Inc.
5727 Superior Drive
Morristown, TN 37814
Phone: 423-587-9390
Fax: 423-581-7749
Year Established: 1942
Principal Officer: George Gialenios, President
Sales Contact: Rob Hennessy
Purchasing Contact: Donna Blevins
Sales Market: International
Purchasing Market: National
Employees: 107
Products Produced:
332410 Boilers, steam & hot water

Products Purchased:
Steel, cold-rolled, sheet, strip & bars

Web Site: www.precisionboilers.com
Corporate Headquarters: Local
**HAMBLEN**

**Precision Flooring Products, Inc.**
1735 W. First North Street
Morristown, TN 37814
Phone: 423-581-3871
Fax: 423-585-0368
Year Established: 1994
Principal Officer: David Wallace, President
Sales Contact: John Damrell
Purchasing Contact: Tim Garrett
Sales Market: National
Purchasing Market: National
Employees: 120
Products Produced:

321918  Molding, prefinished for wood floors

Products Purchased:

Lumber, hardwood

Web Site: www.preflooring.com
Corporate Headquarters: Local

**Raimondi, Inc.**
111 Spencer Hale Road
Morristown, TN 37813
Phone: 423-586-8069
Fax: 423-586-3735
Year Established: 1960
Principal Officer: Vito Raimondi, President
Sales Contact: Sales@thecaramelapple.com
Purchasing Contact: Frank Raimondi
Sales Market: National
Purchasing Market: National
Employees: 5
Products Produced:

311340  Caramel apples

Products Purchased:

Apples
Nuts
Candy products

Web Site: www.thecaramelapple.com
Corporate Headquarters: Local

**Precision Ladders, LLC**
4188 E. Andrew Johnson Hwy.
Morristown, TN 37814
Phone: 423-586-2265
Fax: 423-586-2091
Year Established: 1942
Principal Officer: Steven M. Richey, Owner/President
Sales Contact: Sales Dept.
Purchasing Contact: Debbie Gross
Sales Market: International
Purchasing Market: National
Employees: 40
Products Produced:

332323  Ladders, steel & aluminum; aluminum fabricating
        Folding stairs

Products Purchased:

Steel
Aluminum

Web Site: www.precisionladders.com
Corporate Headquarters: Local

**Ram Tool Company, Inc.**
6013 Ontario Circle
Morristown, TN 37814
Phone: 423-587-1923
Fax: 423-581-8152
Year Established: 1987
Principal Officer: Jerry Dobrianski, President
Sales Contact: Jerry Dobrianski
Purchasing Contact: Becky Brown
Sales Market: International
Purchasing Market: Local
Employees: 18
Products Produced:

332710  Machine shop, precision machining

Products Purchased:

Steel
Aluminum
Metals, ferrous & non-ferrous

Web Site: None
Corporate Headquarters: Local
HAMBLEN

Ratcliff Manufacturing Company
5937 W. Commerce Blvd.
Morristown, TN 37814
Phone: 423-586-7513
Fax: 423-586-6437
Year Established: 1950
Principal Officer: D.O. Ratcliff, President
Sales Contact: Wayne Ratcliff
Purchasing Contact: Wayne Ratcliff
Sales Market: International
Purchasing Market: National
Employees: 20
Products Produced:
315990 Medical slippers

Products Purchased:
Socks
Chemicals

Web Site: www.ratcliffmfg.com
Corporate Headquarters: Local

Renold Jeffrey
2307 Maden Drive
Morristown, TN 37813
Phone: 423-586-1591
Fax: 423-581-2399
Year Established: 1985
Principal Officer: George Graham, Director
Sales Contact: George Graham
Purchasing Contact: Larry Roberts
Sales Market: International
Purchasing Market: International
Employees: 250
Products Produced:
331210 Chains, steel engineered

Products Purchased:
Iron, gray & ductile
Steel, hot-rolled

Web Site: www.renoldjeffrey.com
Corporate Headquarters: Manchester, England

Ready Mix, USA
663 S. Sugar Hollow Road
Morristown, TN 37814
Phone: 423-587-9005
Fax: 423-586-0844
Year Established: 2001
Principal Officer: Joel Baxley, Plant Manager
Sales Contact: Jimmy Hill
Purchasing Contact: Buddy Vance
Sales Market: Local
Purchasing Market: Local
Employees: 17
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Sand, gravel, & stone
Fly ash

Web Site: www.readymixusa.com
Corporate Headquarters: Birmingham, AL

Rich Products Corporation
5701 Commerce Blvd.
Morristown, TN 37814
Phone: 423-587-4406
Fax: 423-581-3059
Year Established: 1992
Principal Officer: Derwood E. Brady, G.M.
Sales Contact: Derwood E. Brady
Purchasing Contact: Derwood E. Brady
Sales Market: International
Purchasing Market: National
Employees: 438
Products Produced:
311813 Frozen cakes & muffins

Products Purchased:
Cake mixes

Web Site: www.rich.com
Corporate Headquarters: Buffalo, NY
HAMBLEN

RPN, Inc.
908 Cherokee Drive
Morristown, TN 37814
Phone: 423-586-8663
Fax: 423-586-8669
Year Established: 1978
Principal Officer: Bob Wood, Owner
Sales Contact: Bob Wood
Purchasing Contact: Bob Wood
Sales Market: National
Purchasing Market: National
Employees: 28
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332710</td>
<td>Machine shop</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metal stampings</td>
</tr>
</tbody>
</table>

Web Site: None
Corporate Headquarters: Local

Segis USA, Inc.
3431 W. Andrew Johnson Hwy.
Morristown, TN 37814
Phone: 423-317-0162
Fax: 423-722-4922
Year Established: 2006
Principal Officer: Dario Tainer, President
Sales Contact: Marion Carter
Purchasing Contact: Ginny Wheatley
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>337121</td>
<td>Furniture, metal, plastic &amp; wood, fully upholstered</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metal</td>
</tr>
<tr>
<td>Plastic</td>
</tr>
<tr>
<td>Wood</td>
</tr>
<tr>
<td>Fabric</td>
</tr>
</tbody>
</table>

Web Site: www.segis-usa.com
Corporate Headquarters: Poggibonsi, Italy

San-El Seiko America, Inc.
5978 Commerce Blvd.
Morristown, TN 37814
Phone: 423-585-4373
Fax: 423-585-5514
Year Established: 1986
Principal Officer: Toshiki Matsunami, President
Sales Contact: Aya Carmichael
Purchasing Contact: Toshike Matsunami
Sales Market: International
Purchasing Market: International
Employees: 45
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>336330</td>
<td>Power steering pumps</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steel</td>
</tr>
<tr>
<td>Aluminum</td>
</tr>
</tbody>
</table>

Web Site: None
Corporate Headquarters: Minokamo, Japan

Sonoco Flexible Packaging
5701 Superior Drive
Morristown, TN 37814
Phone: 423-585-5850
Fax: 423-581-9981
Year Established: 1992
Principal Officer: Steve Beck, Plant Manager
Sales Contact: Corp. Office - SC
Purchasing Contact: Pat Parks
Sales Market: International
Purchasing Market: International
Employees: 140
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>326112</td>
<td>Packaging, flexible</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aluminum foil</td>
</tr>
<tr>
<td>Poly film</td>
</tr>
</tbody>
</table>

Web Site: www.sonoco.com
Corporate Headquarters: Hartsville, SC
Stewart Lumber Company  
414 New Line Road  
Morristown, TN 37814  
Phone: 423-586-3531  
Fax: 423-587-2210  
Year Established: 1967  
Principal Officer: Clay Stewart, President  
Sales Contact: Edgar Gray  
Purchasing Contact: Edgar Gray  
Sales Market: International  
Purchasing Market: Local  
Employees: 50  
Products Produced:  
321113 Sawmill  
Products Purchased:  
Logs  
Web Site: None  
Corporate Headquarters: Local

Stock Yards Supply Company, Inc.  
1117 West Main Street  
Morristown, TN 37814  
Phone: 423-586-5580  
Fax: 423-586-5580  
Year Established: 1937  
Principal Officer: Kermit & David King, Owners  
Sales Contact: Kermit King  
Purchasing Contact: Kermit King  
Sales Market: National  
Purchasing Market: Regional  
Employees: 3  
Products Produced:  
323111 Printing, stock yard forms  
Products Purchased:  
Paper & carbon  
Web Site: None  
Corporate Headquarters: Local

Team Technologies, Inc.  
5949 Commerce Blvd.  
Morristown, TN 37814  
Phone: 423-587-2199  
Fax: 423-587-0642  
Year Established: 1988  
Principal Officer: Steve Hendrickson, President/Co-Owner  
Sales Contact: Gene Damico  
Purchasing Contact: Mark Hendrickson  
Sales Market: International  
Purchasing Market: National  
Employees: 500  
Products Produced:  
339994 Tooth Brushes  
Products Purchased:  
Plastic resins  
Chemicals, industrial organic  
Flavoring  
Web Site: www.teamtechinc.net  
Corporate Headquarters: Local

Trelleborg Coated Systems US, Inc.  
5680 Commerce Blvd.  
Morristown, TN 37814  
Phone: 423-586-4447  
Fax: 423-581-0126  
Year Established: 1981  
Principal Officer: Keith Dye, Plant Manager  
Sales Contact: 800-344-0714, Customer Service  
Purchasing Contact: Purchasing Dept.  
Sales Market: International  
Purchasing Market: International  
Employees: 80  
Products Produced:  
326291 Printing blankets  
Products Purchased:  
Polymers  
Fabric  
Adhesives  
Web Site: www.trelleborg.com/en/Printing-Solutions  
Corporate Headquarters: Trelleborg, Sweden
| Company                      | Address                      | Phone       | Fax           | Year Established | Principal Officer                        | Sales Contact          | Purchasing Contact | Sales Market       | Purchasing Market | Employees | Products Produced | Products Purchased                                                      | Web Site                                      | Corporate Headquarters                  |
|------------------------------|------------------------------|-------------|---------------|-----------------|------------------|------------------------------------------|------------------------|--------------------|-------------------|-------------------|-----------|-------------------|--------------------------------------------------------------------------|----------------------------------------------|---------------------------------------------|
HAMBLEN

Vifan USA, Inc.
One Vifan Drive
Morristown, TN 37814
Phone: 423-581-6990
Fax: 423-581-9998
Year Established: 1996
Principal Officer: Greg Gillis, Vice-President
Technology
Sales Contact: Todd O'Reilly
Purchasing Contact: Pete Schoenhoff
Sales Market: International
Purchasing Market: International
Employees: 180
Products Produced:

326113 Film, polypropylene

Products Purchased:

Polypropylene

Web Site: www.vifan.com
Corporate Headquarters: Local

Woodcraft, Inc.
105 S. Austin Road
Morristown, TN 37813
Phone: 423-581-5413
Fax: 423-581-2857
Year Established: 1969
Principal Officer: Tim Elliott, President/Owner
Sales Contact: Tim Elliott
Purchasing Contact: Tim Elliott
Sales Market: Regional
Purchasing Market: National
Employees: 85
Products Produced:

321912 Panels laminated, wood squares & edge glued

Products Purchased:

Abrasive products
Lumber
Glue

Web Site: www.woodcraftinc.net
Corporate Headquarters: Local

WhisperRoom, Inc.
116 S. Sugar Hollow Road
Morristown, TN 37813
Phone: 423-585-5827
Fax: 423-585-5831
Year Established: 1990
Principal Officer: Ben & Sharon White, Owners
Sales Contact: Sharon White
Purchasing Contact: Josh Fletcher
Sales Market: International
Purchasing Market: National
Employees: 12
Products Produced:

326150 Sound booths, portable

Products Purchased:

Sound barriers foam & vinyl
Plywood & hardboard

Web Site: www.whisperroom.com
Corporate Headquarters: Local
HANCOCK

Hackney Contract Furniture
1132 Campbell Drive
Sneedville, TN 37869
Phone: 423-733-2218
Fax: 423-733-2273
Year Established: 2012
Principal Officer: Norm Clark, Plant Manager
Sales Contact: Norm Clark
Purchasing Contact: Norm Clark
Sales Market: National
Purchasing Market: Local
Employees: 40
Products Produced:

337127 Furniture for the hospitality industry

Products Purchased:

Lumber
Hardware, furniture
Stains & finishes

Web Site: www.hackneycontractfurniture.com
Corporate Headquarters: Johnson City, TN

Kiefer Manufacturing, Tennessee Division
2276 Back Valley Road
Sneedville, TN 37869
Phone: 423-733-0000
Fax: 423-733-0073
Year Established: 2002
Principal Officer: Robert Maloney, Plant Manager
Sales Contact: Ken Kraug, 641-762-3201 x23
Purchasing Contact: O'Neil Greene
Sales Market: International
Purchasing Market: National
Employees: 47
Products Produced:

336214 Trailers, horse, livestock & utility

Products Purchased:

Aluminum
Steel
Rubberized materials

Web Site: www.kiefermfg.com
Corporate Headquarters: Kanawha, IA
HAWKINS COUNTY INDUSTRIES
AGC Glass (Greenland Plant)
600 AFG Road
Church Hill, TN 37642
Phone: 423-357-6121
Fax: 423-357-2476
Year Established: 1967
Principal Officer: Don Frawley, Plant Manager
Sales Contact: sales@us.agc.automotive.com
Purchasing Contact: Robert Miller
Sales Market: International
Purchasing Market: International
Employees: 370
Products Produced:

327211 Glass for architectural & automotive markets

Products Purchased:

Sand, Industrial
Limestone, crushed & broken
Potash
Soda
Borate minerals

Web Site: www.us.agc.com
Corporate Headquarters: Alpharetta, GA
Global: Tokyo Japan, Asahi Glass

Armstrong Machine Works, Inc.
726 Tuggle Hill Road
Rogersville, TN 37857
Phone: 423-272-3784
Fax: 423-272-8539
Year Established: 1978
Principal Officer: Orville Armstrong, President/Owner
Sales Contact: Orville Armstrong
Purchasing Contact: Orville Armstrong
Sales Market: Regional
Purchasing Market: National
Employees: 5
Products Produced:

332710 Machine shop, custom

Products Purchased:

Steel, cold-rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

B&N Precision Tool & Die, Inc.
957 Holliston Mills Road
Church Hill, TN 37642
Phone: 423-357-4846
Fax: 423-357-1148
Year Established: 1988
Principal Officer: Mario Bogni, Owner
Sales Contact: Mario Bogni
Purchasing Contact: Mario Bogni
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

333514 Tools & die

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

BAE Systems
4509 W. Stone Drive
Kingsport, TN 37660
Phone: 423-578-6000
Fax: 423-578-8054
Year Established: 1999
Principal Officer: Jerry Hammonds, V.P. & G.M.
Sales Contact: Wendell Jones
Purchasing Contact: Gary Taylor
Sales Market: International
Purchasing Market: National
Employees: 585
Products Produced:

325920 Explosives, US Government & commercial

Products Purchased:

Chemical industrial, organic & inorganic

Web Site: www.baesystems.com
Corporate Headquarters: London, England
# HAWKINS

## Baldor Dodge Reliance

- **Address:** 100 Baldor Drive
  Rogersville, TN 37857
- **Phone:** 423-272-2686
- **Fax:** 423-272-1313
- **Year Established:** 1971
- **Principal Officer:** David Gilbert, Plant Manager
- **Sales Contact:** Corp. Office
- **Purchasing Contact:** Corp. Office
- **Sales Market:** International
- **Purchasing Market:** International
- **Employees:** 207
- **Products Produced:**
  - 332991 Ball bearings

## Bel-Fab Company, Inc.

- **Address:** 2737 Hwy. 66 South
  Rogersville, TN 37857
- **Phone:** 423-235-4163
- **Fax:** 423-235-6076
- **Year Established:** 1984
- **Principal Officer:** Patrick Bellows, President
- **Sales Contact:** Patrick Bellows
- **Purchasing Contact:** Patrick Bellows
- **Sales Market:** National
- **Purchasing Market:** National
- **Employees:** 4
- **Products Produced:**
  - 333922 Conveyors & parts handling systems

## Barrette Outdoor Living

- **Address:** 740 N. Main Street
  Bulls Gap, TN 37711
- **Phone:** 423-601-7300
- **Fax:** 423-235-9952
- **Year Established:** 1986
- **Principal Officer:** Gary Williams, General Manager
  X7302
- **Sales Contact:** Corp. Office
- **Purchasing Contact:** Renee McCants
- **Sales Market:** International
- **Purchasing Market:** International
- **Employees:** 569
- **Products Produced:**
  - 332323 Fences & railings, aluminum & vinyl
  - 332311 Sheds, aluminum & vinyl

## Blue Diamond Ext./Manufacturing Co., Inc.

- **Address:** 1001 Old Hwy. 11W
  Mooresburg, TN 37811
- **Phone:** 423-921-9994
- **Fax:** 423-921-9488
- **Year Established:** 1978
- **Principal Officer:** Bill Stapleton, President
- **Sales Contact:** John Ribbe
- **Purchasing Contact:** Bill Stapleton
- **Sales Market:** International
- **Purchasing Market:** National
- **Employees:** Classified
- **Products Produced:**
  - 325320 Pest control, ants, roaches

## Web Site

- **Web Site:** [www.bald.com](http://www.bald.com)
- **Corporate Headquarters:** Fort Smith, AR
- **Web Site:** [www.bel-fab.com](http://www.bel-fab.com)
- **Corporate Headquarters:** Local
- **Web Site:** [www.barretteoutdoorliving.com](http://www.barretteoutdoorliving.com)
- **Corporate Headquarters:** Middleburg Heights, OH
- **Web Site:** [www.reallyworkspestcontrol.com](http://www.reallyworkspestcontrol.com)
- **Corporate Headquarters:** Local
Cloud Nine Enterprises, Inc.
135 Moreland Road
Mooresburg, TN 37811
Phone: 423-272-9293
Fax: 865-993-3505
Year Established: 1986
Principal Officer: Dale Moles, Owner
Sales Contact: Concrete - Holly Fert;
Outside Sales - Jessica Scott
Purchasing Contact: Angie Moles
Sales Market: Regional
Purchasing Market: Local
Employees: 40
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>327320</td>
<td>Concrete, ready-mix</td>
</tr>
<tr>
<td>325314</td>
<td>Fertilize/lime</td>
</tr>
</tbody>
</table>

Products Purchased:

- Cement, hydraulic
- Potash, soda & borate minerals
- Nitrogen products

Web Site: www.cloud9enterprises.org
Corporate Headquarters: Local

Cooper Standard Automotive
377 Phipps Bend Road
Surgoinsville, TN 37873
Phone: 423-345-2383
Fax: 423-345-4045
Year Established: 1990
Principal Officer: Samuel Wohlford, Plant Manager
Sales Contact: Corp. Office, MI
Purchasing Contact: Corp. Office, MI
Sales Market: International
Purchasing Market: International
Employees: 325
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>336330</td>
<td>Power steering &amp; emissions</td>
</tr>
</tbody>
</table>

Products Purchased:

- Steel pipe & tubes

Web Site: www.cooperstandard.com
Corporate Headquarters: Novi, MI

Contour Glass
125 Industrial Drive
Surgoinsville, TN 37873
Phone: 423-345-2000
Fax: 423-345-2346
Year Established: 1985
Principal Officer: Marc Massa, CEO/President
David Tomlinson, Plant Manager
Sales Contact: Chad Nixon/Tom Parnell
Purchasing Contact: Keith Seals
Sales Market: International
Purchasing Market: National
Employees: 95
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>327215</td>
<td>Glass fabrication</td>
</tr>
</tbody>
</table>

Products Purchased:

- Glass & glass products
- Boxes
- Paper

Web Site: www.contourglass.com
Corporate Headquarters: Local

Dalton Stamp & Die
930 Phipps Bend Road
Surgoinsville, TN 37873
Phone: 423-345-4477
Fax: 423-345-4287
Year Established: 1994
Principal Officer: Mike Andrews, President
Sales Contact: Regina Simpson
Purchasing Contact: Regina Simpson
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>339940</td>
<td>Rubber hand stamps</td>
</tr>
</tbody>
</table>

Products Purchased:

- Rubber, fabricated products

Web Site: www.daltonstamp.com
Corporate Headquarters: Local

G-3
HAWKINS

E.D.M.S., Inc.
661 Millers Bluff Road
Surgoinsville, TN 37873
Phone: 423-345-5086
Fax: 423-345-5064
Year Established: 1995
Principal Officer: Frank Cole, President
Sales Contact: Alberto Rivia
Purchasing Contact: Sanford Hileman
Sales Market: International
Purchasing Market: International
Employees: 9
Products Produced:
333994 Induction heat treat machinery &
Quench presses
Products Purchased:
Steel materials
Electric motors
Web Site: www.edms-incorporated.com
Corporate Headquarters: Local

Futuristic, Inc.
Hwy 11W, Futuristic Road
Bean Station, TN 37708
Phone: 423-235-6271
Fax: 423-272-9290
Year Established: 1968
Principal Officer: Mike Crider, Plant Manager
Sales Contact: Sonya Crider
Purchasing Contact: Mike Crider
Sales Market: National
Purchasing Market: National
Employees: 40
Products Produced:
337121 Furniture, motion, upholstered
Products Purchased:
Fabric
Foam
Lumber
Web Site: Web site in progress
Corporate Headquarters: Local

EPC. Inc.
140 Industrial Drive
Surgoinsville, TN 37873
Phone: 423-345-2351
Fax: 423-345-3772
Year Established: 1994
Principal Officer: Robert Hickman, Gen. Mgr.
Dale Byington, Plant Manager
Sales Contact: Phyllis Moore
Purchasing Contact: Steve Knipp
Sales Market: International
Purchasing Market: National
Employees: 50
Products Produced:
333511 Plastic injection molding
Products Purchased:
Plastic material & resins
Boxes
Web Site: www.epcmfg.com
Corporate Headquarters: Grinnell, IA

HDK Industries, Inc.
100 Industrial Drive
Rogersville, TN 37857
Phone: 423-272-7119
Fax: 423-272-4532
Year Established: 1986
Principal Officer: David Lunceford, President
Jeff Hawley, Plant Manager
Sales Contact: Shirley R. Waller
Purchasing Contact: David Lunceford
Sales Market: National
Purchasing Market: National
Employees: 90
Products Produced:
313230 Fabrics, nonwoven
Products Purchased:
Fibers manmade, organic, non-cellulosic
Adhesives & sealants
Web Site: None
Corporate Headquarters: Local
HAWKINS

Hilton’s Mandolins
426 Hwy. 11W
Rogersville, TN 37857
Phone: 423-754-5079
Fax: None
Year Established: 2011
Principal Officer: Duel Hilton, Owner
Sales Contact: Duel Hilton
Purchasing Contact: Duel Hilton
Sales Market: Local
Purchasing Market: Local
Employees: 1
Products Produced:

339992 Musical Instruments, mandolins

Products Purchased:

Hardwood
Softwood

Web Site: None
Corporate Headquarters: Local

Hutchinson Sealing Systems, Inc.
309 Press Road
Church Hill, TN 37642
Phone: 423-357-6991
Fax: 423-357-8684
Year Established: 1989
Principal Officer: Mike Kirby, Plant Manager
Sales Contact: Corp. MI
Purchasing Contact: Pam Burke
Sales Market: International
Purchasing Market: International
Employees: 305
Products Produced:

325520 Automotive rubber sealants

Products Purchased:

Chemical preparations

Web Site: www.hutchinsonworldwide.com
Corporate Headquarters: Auburn Hills, MI
Global: France

Holliston, LLC
905 Holliston Mills Road
Kingsport, TN 37662
Phone: 423-357-6141
Fax: 423-357-8840
Year Established: 1998
Principal Officer: Steve Lister, CFO
Sales Contact: Gary Sweeney
Purchasing Contact: Russ McAlister
Sales Market: International
Purchasing Market: National
Employees: 150
Products Produced:

313320 Cloth, cotton coated

Products Purchased:

Fibers. Cotton

Web Site: www.holliston.com
Corporate Headquarters: Local

Kingsport Book, Inc.
121 Press Road
Church Hill, TN 37642
Phone: 423-357-3433
Fax: 423-357-3296
Year Established: 2008
Principal Officer: Rick Jennings, CFO
Sales Contact: Steve Kindle
Purchasing Contact: Fred Cooper
Sales Market: International
Purchasing Market: International
Employees: 40
Products Produced:

323117 Book binding

Products Purchased:

Fabric
Leather

Web Site: www.kingsportbook.com
Corporate Headquarters: Local
HAWKINS

Lynx Machine and Tool
410 Phipps Bend Road
Surgoinsville, TN 37873
Phone: 423-345-5020
Fax: 423-345-5040
Year Established: 1993
Principal Officer: John Bailiff, Owner
Sales Contact: John Bailiff
Purchasing Contact: John Bailiff
Sales Market: National
Purchasing Market: National
Employees: 15
Products Produced:

- 332710 Machine shop, custom

Products Purchased:
- Steel, hot‐rolled, stainless
- Steel, cold‐rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

Mundet, Inc.
170 Geiger Rd., Phipps Bend Ind. Park
Surgoinsville, TN 37873
Phone: 423-601-7200
Fax: 423-601-7238
Year Established: 1999
Principal Officer: Frederick J. Golod, V.P. & CEO
Sales Contact: Phillip James/Reba Meek
Purchasing Contact: Gloria Sheck/Terry Futrell
Sales Market: International
Purchasing Market: International
Employees: 200
Products Produced:

- 323111 Printing labels

Products Purchased:
- Ink
- Foil
- Paper

Web Site: www.mundet.com
Corporate Headquarters: Richard, VA

MIS, Inc.
119 Industrial Drive
Surgoinsville, TN 37873
Phone: 423-345-2303
Fax: 423-345-2343
Year Established: 1986
Principal Officer: Gary & Mary Kilpatrick, Owners
Sales Contact: Gary Kilpatrick
Purchasing Contact: Mary Kilpatrick
Sales Market: International
Purchasing Market: National
Employees: 10
Products Produced:

- 332813 Metal finishing

Products Purchased:
- Abrasive products

Web Site: www.misincinfo.com
Corporate Headquarters: Local

Pinkston Pallet Shop
112 Big Springs Road
Rogersville, TN 37857
Phone: 423-272-2886
Fax: 423-272-8769
Year Established: 1960
Principal Officer: Cleo Pinkston, Owner
Sales Contact: Bill Southern
Purchasing Contact: Bill Southern
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:

- 321920 Pallets, new wooden

Products Purchased:
- Lumber, heat treated
- Nails

Web Site: None
Corporate Headquarters: Local
PMT Industries
2105 Schmiede Street
Surgoinsville, TN 37873
Phone: 423-345-4500
Fax: 423-345-4507
Year Established: 1997
Principal Officer: Tony Bishop, President/CEO
Sales Contact: Tony Bishop
Purchasing Contact: Tony Bishop
Sales Market: International
Purchasing Market: National
Employees: 230
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Product Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>332111</td>
<td>Steel forgings</td>
</tr>
</tbody>
</table>

Products Purchased:

- Steel, hot-rolled, stainless
- Steel, cold-rolled, sheet, strip & bars

Web Site: www.pmtforge.com
Corporate Headquarters: Local

Quality Storage Barns
5644 Hwy. 11-W
Rogersville, TN 37857
Phone: 423-272-6465
Fax: 423-272-6493
Year Established: 1993
Principal Officer: Amanda Pearson, Owner
Sales Contact: Amanda Pearson
Purchasing Contact: Amanda Pearson
Sales Market: Regional
Purchasing Market: Local
Employees: 10
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Product Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>321992</td>
<td>Wood storage buildings</td>
</tr>
<tr>
<td>332311</td>
<td>Metal storage buildings</td>
</tr>
</tbody>
</table>

Products Purchased:

Building materials

Web Site: www.qualitystoragebarns.com
Corporate Headquarters: Local

Quality Plastic Products
961 Holliston Mills Road
Church Hill, TN 37642
Phone: 423-357-7712
Fax: 423-357-2220
Year Established: 1994
Principal Officer: Mario Bogni, Owner
Sales Contact: Mario Bogni
Purchasing Contact: Mario Bogni
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Product Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>333511</td>
<td>Plastic injection molding</td>
</tr>
</tbody>
</table>

Products Purchased:

Plastic resins

Web Site: None
Corporate Headquarters: Local

Rogersville Concrete
339 Colonial Road
Rogersville, TN 37857
Phone: 423-272-2621
Fax: 423-272-2622
Year Established: 1950
Principal Officer: David Spears, Vice-President
Sales Contact: Elvis Massengill
Purchasing Contact: David Spears
Sales Market: Local
Purchasing Market: Local
Employees: 10
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Product Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>327320</td>
<td>Concrete, ready-mix</td>
</tr>
</tbody>
</table>

Products Purchased:

- Cement, hydraulic
- Sand, industrial
- Limestone, crushed & broken

Web Site: None
Corporate Headquarters: Local
S & S Doors
224 Hwy. 70N
Rogersville, TN 37857
Phone: 423-921-8422
Fax: 423-921-9622
Year Established: 2004
Principal Officer: Brennen Nichols, Owner
Sales Contact: Angela Nichols
Purchasing Contact: Brennen Nichols
Sales Market: Local
Purchasing Market: National
Employees: 3
Products Produced:
321911 Wood door frames
332321 Door frames, metal
Products Purchased:
Hardware, door
Glass, flat
Web Site: None
Corporate Headquarters: Local

Sekisui TA Industries, Inc.
75 Industrial Park Drive
Rogersville, TN 37857
Phone: 423-272-5898
Fax: 423-272-6155
Year Established: 1994
Principal Officer: Randy Keener, Plant Manager
Sales Contact: Corp. Office CA
Purchasing Contact: Keith Hood
Sales Market: International
Purchasing Market: National
Employees: 60
Products Produced:
322220 Tape, pressure sensitive
Products Purchased:
Adhesives & sealants
Plastic firm & sheet
Web Site: www.sekisui-ta.com
Corporate Headquarters: Buena Park, CA
Global: Japan

Sam Dong, Inc.
300 Industrial Park Drive
Rogersville, TN 37857
Phone: 423-921-7373
Fax: 423-921-7446
Year Established: 2007
Principal Officer: SunGI Park, Plant Manager
Sales Contact: Brayden Min
Purchasing Contact: Martha Turner
Sales Market: International
Purchasing Market: International
Employees: 260
Products Produced:
331420 Wire products, magnetic
Products Purchased:
Copper
Web Site: www.samdongamerica.com
Corporate Headquarters: Eumseong, South Korea

Smokey Mountain Storage Barns, LLC
8549 Highway 11W
Rogersville, TN 37857
Phone: 423-921-8080
Fax: 423-921-8080
Year Established: 1993
Principal Officer: Scott Short, Owner
Sales Contact: Scott Short
Purchasing Contact: Scott Short
Sales Market: Regional
Purchasing Market: National
Employees: 11
Products Produced:
321992 Wood storage barns
332311 Metal storage barns
Products Purchased:
Lumber
Hardware, building
Sheet metal
Web Site: www.smokeymountainstoragebarns.com
Corporate Headquarters: Local

G-8
**TABCO, Inc.**

Phipps Bend Road, PO Box 117  
Surgoinsville, TN 37873  
Phone: 423-345-2299  
Fax: 423-345-2203  
Year Established: 1994  
Principal Officer: Phil Ardire, Owner  
Sales Contact: Phil Ardire  
Purchasing Contact: Phil Ardire  
Sales Market: National  
Purchasing Market: National  
Employees: 40  
Products Produced:  

332812 Powder coatings industrial

Products Purchased:  

Powder

Web Site: None  
Corporate Headquarters: Local

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**Techni-Glass**

916 Phipps Bend Road  
Surgoinsville, TN 37873  
Phone: 423-345-4527  
Fax: 423-345-5005  
Year Established: 1997  
Principal Officer: Pat Murphy, President  
Sales Contact: Pat Murphy  
Purchasing Contact: Pat Murphy  
Sales Market: National  
Purchasing Market: National  
Employees: 66  
Products Produced:  

327215 Glass fabrication

Products Purchased:  

Glass & glass products

Web Site: www.techni-glassinc.com  
Corporate Headquarters: Local

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**TRW Automotive**

7500 Hwy. 11W  
Rogersville, TN 37857  
Phone: 423-272-2171  
Fax: 423-272-1572  
Year Established: 1973  
Principal Officer: Melvin Rachal, Plant Manager  
Sales Contact: Corp. Office, MI  
Purchasing Contact: Corp. Office, MI  
Sales Market: International  
Purchasing Market: International  
Employees: 380  
Products Produced:  

336350 Rack & pinion steering gears

Products Purchased:  

Steel  
Aluminum

Web Site: www.trw.com  
Corporate Headquarters: Livonia, MI

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**Ware Manufacturing**

921 Phipps Bend Road  
Surgoinsville, TN 37873  
Phone: 423-345-4716  
Fax: 423-345-5178  
Year Established: 1994  
Principal Officer: Douglas Ware, Manager  
Sales Contact: Corp. Office, AZ  
Purchasing Contact: Corp. Office, AZ  
Sales Market: National  
Purchasing Market: National  
Employees: 100  
Products Produced:  

332618 Wire cages

Products Purchased:  

Steel wire

Web Site: www.waremfginc.com  
Corporate Headquarters: Phoenix, AZ
JEFFERSON COUNTY INDUSTRIES
Algoma Hardwoods
506 Municipal Drive
Jefferson City, TN 37760
Phone: 865-471-6300
Fax: 865-471-5396
Year Established: 1994
Principal Officer: Gary Fryman, Operations Mgr.
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 130
Products Produced:
321911 Wood doors, commercial

Products Purchased:
Wood products
Chemicals, industrial

Web Site: www.algomahardwoods.com
Corporate Headquarters: Algoma, WI

Bush Brothers
3304 Chestnut Hill Road
Dandridge, TN 37725
Phone: 865-509-2361
Fax: 865-509-2339
Year Established: 1908
Principal Officer: Ronnie Scott, Plant Manager
Sales Contact: Corp. Office, Knoxville, TN
Purchasing Contact: Corp., Knoxville, TN
Sales Market: International
Purchasing Market: National
Employees: 300
Products Produced:
311422 Canned beans & other vegetables

Products Purchased:
Metal cans
Vegetables
Boxes

Web Site: www.bushbeans.com
Corporate Headquarters: Knoxville, TN

Ball Corporation
3218 Chestnut Hill Road
Dandridge, TN 37725
Phone: 865-509-7544
Fax: 865-509-6166
Year Established: 1949
Principal Officer: Mike Boyle, Plant Manager
Sales Contact: Corp. Office, CO
Purchasing Contact: Jan Gregg
Sales Market: International
Purchasing Market: National
Employees: 147
Products Produced:
332431 Food containers, metal

Products Purchased:
Tin plates

Web Site: www.ball.com
Corporate Headquarters: Broomfield, CO

English Mountain Spring Water Company
3161 Hwy. 411
Dandridge, TN 37725
Phone: 865-509-7007
Fax: 865-509-7008
Year Established: 1995
Principal Officer: John L. Burleson, President
Sales Contact: Christy Cates
Purchasing Contact: Christy Cates
Sales Market: International
Purchasing Market: Local
Employees: 12
Products Produced:
312112 Water, bottled

Products Purchased:
Plastic bottles
Filters
Boxes

Web Site: www.englishmountainh2o.com
Corporate Headquarters: Local
JEFFERSON

Hearthstone, Inc.
1630 E. Hwy. 25/70
Dandridge, TN 37725
Phone: 865-397-9425
Fax: 865-397-9262
Year Established: 1971
Principal Officer: Randy K. Giles, CEO/Owner
Sales Contact: Chris Wood
Purchasing Contact: Randy Giles
Sales Market: National
Purchasing Market: Local
Employees: 30
Products Produced:

321992 Log/Timber frame homes

Products Purchased:

Hardwood
Foam products
Structural wood

Web Site: www.hearthstonehomes.com
Corporate Headquarters: Local

Nashua Corporation
1915 Rittenhouse Road, Bld. #1
Jefferson City, TN 37760
Phone: 865-475-9027
Fax: 865-475-6973
Year Established: 1996
Principal Officer: Tim Livingston, Plant Manager
Sales Contact: Mike Travis
Purchasing Contact: Chuck Eldridge
Sales Market: International
Purchasing Market: National
Employees: 160
Products Produced:

323111 Printing labels, tickets, & cash register receipts

Products Purchased:

Paper
Printing ink

Web Site: www.cenveo.com
Corporate Headquarters: Stamford, CT

Matsuo Industries USA, Inc.
408 Municipal Drive
Jefferson City, TN 37760
Phone: 865-475-9085
Fax: 865-475-9087
Year Established: 1994
Principal Officer: Ed Hutson, Product Manager
Sales Contact: 865-475-9085 X106
Purchasing Contact: Lowell Andrew
Sales Market: International
Purchasing Market: International
Employees: 160
Products Produced:

335931 Automobile electric switches & parts

Products Purchased:

Steel, hot-rolled, stainless
Brass & copper

Web Site: www.matsuousa.com
Corporate Headquarters: Matsuo, Japan

Overman USA
1000 Industrial Park Road
Dandridge, TN 37725
Phone: 865-397-1173
Fax: 865-397-1564
Year Established: 2008
Principal Officer: Lars Johanson, President
Sales Contact: Sherri Anderson-Chambers
Purchasing Contact: Trevor Hodgson
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:

337121 Furniture, bedroom & upholstered

Products Purchased:

Fabric
Wood

Web Site: www.kloteinternational.com
Corporate Headquarters: Local
Quikrete Company
269 Rock Town Road
Jefferson City, TN 37760
Phone: 865-475-4775
Fax: 865-475-2845
Year Established: 1973
Principal Officer: Max Collins, Manager
Sales Contact: Linda Christinsen
Purchasing Contact: Max Collins
Sales Market: International
Purchasing Market: Local
Employees: 33
Products Produced:

327999 Packaged concrete

Products Purchased:

Cement

Web Site: www.quikrete.com
Corporate Headquarters: Atlanta, GA

Sample Makers, Inc.
1916 Slate Road
Jefferson City, TN 37760
Phone: 865-475-7575
Fax: 865-475-6137
Year Established: 1977
Principal Officer: Robert Stryer, President
Sales Contact: Robert Stryer
Purchasing Contact: Sherri Brooks
Sales Market: International
Purchasing Market: National
Employees: 60
Products Produced:

322299 Market samples

Products Purchased:

Card & paper stock
Printing ink
Glue

Web Site: www.samplemakers.com
Corporate Headquarters: Local

Rugel Church Furniture, Inc.
827 E. Broadway Blvd.
Jefferson City, TN 37760
Phone: 865-475-3030
Fax: 865-475-3212
Year Established: 1929
Principal Officer: Pat Rugel, Owner
Rick Dietz, General Manager
Sales Contact: Cathy Dietz
Purchasing Contact: Rick Dietz
Sales Market: National
Purchasing Market: Regional
Employees: 20
Products Produced:

337127 Church furniture

Products Purchased:

Kiln dried lumber
Fabric
Foam

Web Site: www.rugelpews.com
Corporate Headquarters: Local

TRUMH
2215 Walnut Street
White Pine, TN 37890
Phone: 865-674-7000
Fax: 865-674-6339
Year Established: 1995
Principal Officer: Chris Kelly, Plant Manager
Sales Contact: Chris Kelly
Purchasing Contact: Blake Ryman
Sales Market: National
Purchasing Market: National
Employees: 218
Products Produced:

321991 Mobile homes

Products Purchased:

Lumber
Steel
Nails

Web Site: www.trumh.com
Corporate Headquarters: Maryville, TN
JOHNSON COUNTY INDUSTRIES
American Precision Machine
143 Lacy Road
Butler, TN 37640
Phone: 423-768-3029
Fax: 423-768-3039
Year Established: 2002
Principal Officer: Greg Visser, Owner/President
Sales Contact: Greg Visser
Purchasing Contact: Greg Visser
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:
332710 Machine shop

Products Purchased:
Steel

Web Site: None
Corporate Headquarters: Local

Chandler Concrete Company
315 Prison Camp Road
Mountain City, TN 37683
Phone: 423-727-7885
Fax: 423-727-7885
Year Established: 2002
Principal Officer: Ted Green, General Manager
Sales Contact: Joe Temple
Purchasing Contact: Corp. NC
Sales Market: Local
Purchasing Market: Regional
Employees: 4
Products Produced:
327320 Concrete ready-mix

Products Purchased:
Cement
Sand & gravel

Web Site: www.chandlerconcrete.com
Corporate Headquarters: Burlington, NC

Custom Crate & Pallet Company
244 Industrial Park Road
Mountain City, TN 37683
Phone: 423-727-0203
Fax: 423-727-0506
Year Established: 1997
Principal Officer: Chris Bunn, Owner
Sales Contact: Steve Bunn
Purchasing Contact: Steve Bunn
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:
321920 Pallets, wood

Products Purchased:
Lumber
Hardware

Web Site: None
Corporate Headquarters: Local

Lee Plastics and Wood
2705 Hwy. 421 North
Mountain City, TN 37683
Phone: 423-727-9544
Fax: 423-727-5995
Year Established: 2005
Principal Officer: Katie B. Lee, Owner
Sales Contact: Katie Lee
Purchasing Contact: Katie Lee
Sales Market: National
Purchasing Market: Regional
Employees: 2
Products Produced:
332710 Machine shop, plastic fabrication

Products Purchased:
Plastic
Cutting tools

Web Site: None
Corporate Headquarters: Local
**Maymead Materials**

731 Prison Camp Road  
Mountain City, TN 37683  
Phone: 423-727-6079  
Fax: 423-727-2025  
Year Established: 1930  
Principal Officer: Darrell Worley, Site Manager  
Sales Contact: Darrell Worley  
Purchasing Contact: Corp. 423-727-2000  
Sales Market: Local  
Purchasing Market: Local  
Employees: 6  
Products Produced:  
- 324121 Asphalt paving mixture & blocks  

Products Purchased:  
- Asphalt liquid  

Web Site: www.maymead.com  
Corporate Headquarters: Local

**Nightline, Inc.**

300 Industrial Drive  
Mountain City, TN 37683  
Phone: 423-727-5900  
Fax: 423-727-6948  
Year Established: 2001  
Principal Officer: Lee Grasheim, Owner  
Russell Smith, Manager  
Purchasing Contact: Lee Grasheim  
Sales Contact: Linda Coffey  
Purchasing Contact: National  
Sales Market: International  
Employees: 27  
Products Produced:  
- 333314 Night vision systems  

Products Purchased:  
- Plastic  
- Glass  

Web Site: www.nightline-inc.com  
Corporate Headquarters: Local

**NN Ball & Roller, Inc.**

378 Industrial Park  
Mountain City, TN 37683  
Phone: 423-727-4831  
Fax: 423-727-5740  
Year Established: 1996  
Principal Officer: Larry Landers, Plant Manager  
Sales Contact: Corp. Office Johnson City, TN  
Purchasing Contact: Karen Colson  
Sales Market: International  
Purchasing Market: International  
Employees: 55  
Products Produced:  
- 332991 Ball bearings  

Products Purchased:  
- Steel, stainless  
- Steel wire & related products  
- Lubricants  

Web Site: www.nnbr.com  
Corporate Headquarters: Johnson City, TN

**Parkdale Mills**

3916 Hwy. 421 South  
Mountain City, TN 37683  
Phone: 423-727-5270  
Fax: 423-727-7228  
Year Established: 1990  
Principal Officer: Lee Landreth, Plant Manager  
Sales Contact: Corp. Office, NC  
Purchasing Contact: Corp. Office, NC  
Sales Market: International  
Purchasing Market: National  
Employees: 120  
Products Produced:  
- 313110 Yarn, cotton ring spun  

Products Purchased:  
- Cotton  

Web Site: www.parkdale.com  
Corporate Headquarters: Gastonia, NC
Phoenix Medical Products
1535 Cold Springs Road
Mountain City, TN 37683
Phone: 423-727-8011
Fax: 423-727-5538
Year Established: 1999
Principal Officer: Dennis H. Foley, CEO
Sales Contact: Chris Blake
Purchasing Contact: Kathy Hill
Sales Market: International
Purchasing Market: National
Employees: 100
Products Produced:

339112 Medical devices

Products Purchased:

Plastic pellets

Web Site: www.phoenixmedicalinc.com
Corporate Headquarters: Local

Shoun Lumber Company
147 George Shoun Lane
Butler, TN 37640
Phone: 423-768-2013
Fax: 423-768-2949
Year Established: 1906
Principal Officer: Larry Shoun, Owner
Sales Contact: Tony Deloach
Purchasing Contact: Katie Shoun
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:

321918 Molding, door
337110 Wood kitchen cabinets
321113 Logs for cabins

Products Purchased:

Lumber

Web Site: None
Corporate Headquarters: Local

Rainbow Paper, Inc.
640 McQueen Street
Butler, TN 37640
Phone: 423-768-3788
Fax: 423-768-2280
Year Established: 1978
Principal Officer: Jeremy Boulanger, Manager
Sales Contact: Jeremy Boulanger
Purchasing Contact: Phil Houser
Sales Market: National
Purchasing Market: Regional
Employees: 7
Products Produced:

322220 Bags, paper
            Gift wrap

Products Purchased:

Recycled paper

Web Site: www.rainbowpaperinc.com
Corporate Headquarters: Local
SULLIVAN COUNTY INDUSTRIES
A Place for Everything Closets
512 Rock Springs Road
Kingsport, TN 37664
Phone: 423-239-4054
Fax: 423-239-8039
Year Established: 1996
Principal Officer: Larry Michels, Founder/President
Sales Contact: Jeff Michels
Purchasing Contact: Larry Michels
Sales Market: Regional
Purchasing Market: Regional
Employees: 9
Products Produced:
337215 Custom wood closets & home storage
332722 GHOSTUD™ wall anchor

Products Purchased:
Wood, coated (Melamine)
Formica
Glue
PVC Banding
Fasteners & other hardware
Stamp Metal
Web Site: www.aaa-anodizing.com
Corporate Headquarters: Local

Able Printing
235 E. Charlemont Avenue
Kingsport, TN 37660
Phone: 423-246-7764
Fax: 423-246-9764
Year Established: 1976
Principal Officer: John Crawford, Vice-President
Sales Contact: Lisa Arnold
Purchasing Contact: Lisa Arnold
Sales Market: International
Purchasing Market: Regional
Employees: 8
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink
Chemicals
Web Site: www.aaa-anodizing.com
Corporate Headquarters: Local

AAA Anodizing & Metal Finishing, Inc.
687 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-3406
Fax: 423-538-3414
Year Established: 2003
Principal Officer: Alyce Williford, President
Sales Contact: Ken Williford
Purchasing Contact: Ken Williford
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:
332813 Aluminum finishing & anodizing

Products Purchased:
Aluminum
Web Site: www.aaa-anodizing.com
Corporate Headquarters: Local

Action Athletics
889 W. Center Street
Kingsport, TN 37660
Phone: 423-246-8326
Fax: 423-247-9101
Year Established: 1972
Principal Officer: Tracy Rafalowski, President
Sales Contact: Tracy Rafalowski
Purchasing Contact: Tracy Rafalowski
Sales Market: Local
Purchasing Market: National
Employees: 9
Products Produced:
323113 Screen Printing
314999 Embroidery

Products Purchased:
T-Shirts
Caps
Web Site: www.actionathletics.net
Corporate Headquarters: Local
SULLIVAN

ADPMA
401 Century Court
Piney Flats, TN 37686
Phone: 423-391-8834
Fax: 423-391-0919
Year Established: 2001
Principal Officer: Kurt Keller, Operations Manager
Sales Contact: Kurt Keller
Purchasing Contact: Kurt Keller
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

336413 Aircraft mechanical parts & equipment

Products Purchased:
Steel

Web Site: www.adpma.com
Corporate Headquarters: College Park, GA

Air Products & Chemicals, Inc.
425 Moreland Drive
Kingsport, TN 37660
Phone: 423-246-1168
Fax: 423-247-8788
Year Established: 1934
Principal Officer: Larry Adkins, Plant Manager
Sales Contact: Corp. Office, PA
Purchasing Contact: Corp. Office, PA
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:

325120 Gasses bulk, industrial & medical

Products Purchased:
Oxygen
Nitrogen

Web Site: www.airproducts.com
Corporate Headquarters: Allentown, PA

Aerona 097
411 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5151
Fax: 423-538-8469
Year Established: 1999
Principal Officer: Steve Williams, President
Sales Contact: Jennifer Lunceford
Purchasing Contact: Martie Lawson
Sales Market: International
Purchasing Market: International
Employees: 200
Products Produced:

336413 Helicopter, interior & exterior parts

Products Purchased:

Aluminum
Paint
Plastic

Web Site: www.bellhelicopter.com
Corporate Headquarters: Fort Worth, TX

Aurora Hardwoods
340 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-4260
Fax: 423-538-4392
Year Established: 2006
Principal Officer: Bruce Fenn, Plant Manager
Sales Contact: Corp Office, Indiana
Purchasing Contact: Corp. Office, Indiana
Sales Market: International
Purchasing Market: International
Employees: 106
Products Produced:

339995 Caskets, wood

Products Purchased:

Wood

Web Site: www.auroracasket.com
Corporate Headquarters: Aurora, IN
Bachman Valve Corporation
1050 Volunteer Parkway
Bristol, TN 37620
Phone: 423-764-6521
Fax: 423-764-0445
Year Established: 1950
Principal Officer: Dean Moore, President
Sales Contact: Rebecca Fleming
Purchasing Contact: Dean Moore
Sales Market: International
Purchasing Market: National
Employees: 7
Products Produced:
332912  Pneumatic valves
333995  Fluid power cylinders & actuators

Products Purchased:
Acrylic plastic
Steel
Aluminum

Web Site: www.bachmanvalve.com
Corporate Headquarters: Local

Bellaflina Chocolates
1225 N. Eastman Road, St. 105, PO Box 269
Kingsport, TN 37664
Phone: 423-292-2271
Fax: None
Year Established: 2010
Principal Officer: Brenda Barnicki, Owner
Sales Contact: Brenda Barnicki
Purchasing Contact: Brenda Barnicki
Sales Market: National
Purchasing Market: National
Employees: 1
Products Produced:
311351  Candy, chocolate

Products Purchased:
Sugar
Cocoa butter

Web Site: www.bellaflinachocolates.com
Corporate Headquarters: Local

Bell Helicopter
450 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5111
Fax: 423-538-8469
Year Established: 1977
Principal Officer: Steve Williams, Plant Manager
Sales Contact: Jennifer Lunceford
Purchasing Contact: Cindy Berndt
Sales Market: International
Purchasing Market: International
Employees: 300
Products Produced:
336413  Aircraft parts, paint, customizing overhaul

Products Purchased:
Aircraft parts & paint

Web Site: www.bellhelicopter.com
Corporate Headquarters: Fort Worth, TX

Bristol Custom Solutions
1625 Bluff City Hwy.
Bristol, TN 37620
Phone: 423-652-2400
Fax: 423-652-2693
Year Established: 1989
Principal Officer: Brandon Cantrell, General Manager
Sales Contact: Paul Burnette
Purchasing Contact: Vicki Ford
Sales Market: International
Purchasing Market: National
Employees: 52
Products Produced:
314910  Bags, custom textile

Products Purchased:
Fabric, duck & nylon
Vinyl

Web Site: www.bristolcustomsolutions.com
Corporate Headquarters: Bristol, TN
Bristol Metals, LLC
390 Bristol Metals Road
Bristol, TN 37620
Phone: 423-989-4700
Fax: 423-989-4742
Year Established: 1946
Principal Officer: J. Kyle Pennington, President
Sales Contact: Kris Epperson
Purchasing Contact: Barry Newberry
Sales Market: International
Purchasing Market: International
Employees: 310
Products Produced:

331210 Pipe, stainless steel, alloy & titanium

Products Purchased:
Steel, hot-rolled, stainless

Web Site: www.bristolmetals.com
Corporate Headquarters: Spartanburg, SC

Bryant Label Company, Inc.
2240 Hwy. 75
Blountville, TN 37617
Phone: 423-323-5440
Fax: 423-323-6671
Year Established: 1980
Principal Officer: James Bryant, Owner
Sales Contact: Tim Dye
Purchasing Contact: Nathan Bryant
Sales Market: National
Purchasing Market: Regional
Employees: 12
Products Produced:

323111 Printing, commercial

Products Purchased:
Ink
Adhesives & sealants

Web Site: www.bryantlabel.com
Corporate Headquarters: Local

Bristol Products
700 Shelby Street
Bristol, TN 37620
Phone: 423-968-4140
Fax: 423-968-2084
Year Established: 1966
Principal Officer: Christopher Horner, Owner
Sales Contact: Christopher Horner
Purchasing Contact: Christopher Horner
Sales Market: National
Purchasing Market: National
Employees: 20
Products Produced:

315210 Athletic team uniforms & socks

Products Purchased:
Fabric, polyester & nylon
Sewing supplies

Web Site: www.bristolproducts.com
Corporate Headquarters: Local

Coldstar, International
677 Mountain View Drive
Piney Flats, TN 37686
Phone: 423-538-5551
Fax: 423-538-3030
Year Established: 2003
Principal Officer: Cynthia Francis, President
Sales Contact: Sam Francis
Purchasing Contact: Justin Francis
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:

339999 Therapy products, hot & cold packs

Products Purchased:
Laminated film
Chemicals

Web Site: www.coldstarinternational.com
Corporate Headquarters: Local
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Year Established</th>
<th>Principal Officer</th>
<th>Sales Contact</th>
<th>Purchasing Contact</th>
<th>Sales Market</th>
<th>Purchasing Market</th>
<th>Employees</th>
<th>Products Produced</th>
<th>Products Purchased</th>
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<tbody>
<tr>
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<td>Kingsport, TN 37660</td>
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<td>Corporate Headquarters: Miami, FL</td>
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<td>Creative Manufacturing</td>
<td>101 Adams Lane</td>
<td>423-274-0505</td>
<td>423-274-0506</td>
<td>1998</td>
<td>Bonnie Rope, Owner</td>
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<td>Bonnie Rope</td>
<td>National</td>
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<td>12</td>
<td>336390 Industrial wheels</td>
<td>Steel &amp; steel tubing</td>
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<td></td>
<td>Bristol, TN 37620</td>
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<td>Corporate Headquarters: Local</td>
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<td>Corrugated Container Corp.</td>
<td>128 Corrugated Lane</td>
<td>423-538-8191</td>
<td>423-538-8002</td>
<td>1985</td>
<td>Dick Seymore, G.M.</td>
<td>Sales Dept.</td>
<td>Christina Walden</td>
<td>Regional</td>
<td>Regional</td>
<td>50</td>
<td>322211 Boxes, corrugated &amp; solid fiber</td>
<td>Corrugated sheets, Adhesives &amp; sealants</td>
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<td>Corporate Headquarters: Roanoke, VA</td>
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<tr>
<td>Daramic, LLC</td>
<td>596 Industrial Park Road</td>
<td>423-538-7111</td>
<td>423-538-6689</td>
<td>1971</td>
<td>Roger Eggleston, Site Manager</td>
<td>Steve McDonald</td>
<td>Gary Leonard</td>
<td>International</td>
<td>International</td>
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<td>326299 Battery separators</td>
<td>Rubber, natural, Silica, Sulfur</td>
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<td>Corporate Headquarters: Charlotte, NC</td>
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</table>
DEC Technologies, Inc.
136 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-0919
Fax: 423-538-0838
Year Established: 1994
Principal Officer: Russ Carlson, Division Manager
Sales Contact: Russ Carlson
Purchasing Contact: Dennis Scalf
Sales Market: International
Purchasing Market: International
Employees: 11
Products Produced:
334511 Aerospace hardware & accessories

Products Purchased:
Steel, stainless
Plastic

Web Site: www.heico.com
Corporate Headquarters: Hollywood, FL

DLH Industries
2233 Weaver Pike
Bristol, TN 37620
Phone: 423-573-9660
Fax: 423-573-9663
Year Established: 2011
Principal Officer: Brian Harris, Plant Manager
Sales Contact: Corp. Canton OH
Purchasing Contact: Corp. Canton, OH
Sales Market: International
Purchasing Market: International
Employees: 45
Products Produced:
326220 Windshield washer hoses

Products Purchased:
Rubber
Plastic

Web Site: www.dlh-inc.com
Corporate Headquarters: Canton, OH

Diversified Power International, LLC
414 Century Court
Piney Flats, TN 37686
Phone: 423-538-9002
Fax: 423-538-9202
Year Established: 1997
Principal Officer: Tony Trigiani, President
Sales Contact: Mark Rees
Purchasing Contact: Pat Fries
Sales Market: International
Purchasing Market: International
Employees: 40
Products Produced:
335999 Battery chargers, small

Products Purchased:
Circuit boards
Metal cabinetry
Power cords
Copper
Steel

Web Site: www.dpipower.com
Corporate Headquarters: Local

Domtar Paper Company, LLC
100 Clinchfield Street
Kingsport, TN 37660
Phone: 423-247-7111
Fax: 423-392-2719
Year Established: 2007
Principal Officer: Charlie Floyd, Plant Manager
Sales Contact: Corp. Canada
Purchasing Contact: Sidney Hammonds
Sales Market: International
Purchasing Market: International
Employees: 330
Products Produced:
322121 Uncoated free sheets

Products Purchased:
Pulp sheet
Recycled paper

Web Site: www.domtar.com
Corporate Headquarters: Montreal, Canada
SULLIVAN

Donihe Graphics, Inc.
766 Brookside Drive
Kingsport, TN 37660
Phone: 423-246-2800
Fax: 423-246-7297
Year Established: 1977
Principal Officer: James Davis, Division Manager
Sales Contact: James Davis
Purchasing Contact: Terry Stevens
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:

323111 Printing, commercial brochures

Products Purchased:

Paper & film
Printing ink

Web Site: www.donihe.com
Corporate Headquarters: Huntington, WV

Eastman Chemical Company
200 S. Wilcox Drive
Kingsport, TN 37662
Phone: 423-229-2000
Fax: 423-229-1008
Year Established: 1920
Principal Officer: James P. Rogers, CEO
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 6800
Products Produced:

325199 Chemicals
325220 Fibers & plastic materials

Products Purchased:

Chemicals, industrial, organic & inorganic

Web Site: www.eastman.com
Corporate Headquarters: Local

Dr. Reddy's Laboratories
201 Industrial Drive
Bristol, TN 37620
Phone: 423-652-3100
Fax: 423-652-3262
Year Established: 2010
Principal Officer: Dr. K. Anji Reddy, Chairman
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: International
Purchasing Market: International
Employees: 46
Products Produced:

325412 Antibiotics

Products Purchased:

Glass containers
Plastic bottles

Web Site: www.dreddys.com
Corporate Headquarters: Hyderabad, India

Easy Seat, Inc.
1910 Brookside Lane
Kingsport, TN 37660
Phone: 423-392-4788
Fax: 423-392-4525
Year Established: 1985
Principal Officer: Vanessa McClain, Owner
Sales Contact: Associated Sales International
Purchasing Contact: Purchasing Dept. Brenda
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

326150 Coolers, soft sided

Products Purchased:

Form products, plastic

Web Site: www.easyseatus.com
Corporate Headquarters: Local
Electragraphics, Inc.
406 Shelby Street
Kingsport, TN 37660
Phone: 423-245-1199
Fax: 423-245-6478
Year Established: 1991
Principal Officer: Johnny Burton, Owner
Sales Contact: Johnny Burton
Purchasing Contact: Johnny Burton
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

323117 Printing, educational books, literature & materials

Products Purchased:

Paper
Printing ink

Web Site: None
Corporate Headquarters: Local

English Cabinet Shop
5236 Memorial Blvd.
Kingsport, TN 37664
Phone: 423-323-3342
Fax: 423-323-1668
Year Established: 1983
Principal Officer: Charles R. English, Owner
Sales Contact: Charles R. English
Purchasing Contact: Charles R. English
Sales Market: Regional
Purchasing Market: Regional
Employees: 18
Products Produced:

337127 Cabinets, commercial, wood & plastic laminate

Products Purchased:

Wood
Plastic
Hardware

Web Site: None
Corporate Headquarters: Local

ESC Manufacturing: Div. Engineering Sales Corp.
243 Neal Drive
Blountville, TN 37617
Phone: 423-323-8432
Fax: 423-323-2881
Year Established: 1939
Principal Officer: Lee Galliher, President
Sales Contact: Carl L. Galliher, Jr.
Purchasing Contact: Lee Galliher
Sales Market: Regional
Purchasing Market: Regional
Employees: 7
Products Produced:

332321 Metal door frames & windows
321911 Wood door frames & windows

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Wood
Paints

Web Site: www.englishsalescorp.com
Corporate Headquarters: Local
**Exide Technologies**

364 Exide Drive  
Bristol, TN 37620  
Phone: 423-968-1010  
Fax: 423-793-5606  
Year Established: 1994  
Principal Officer: Jim York, Plant Manager  
Sales Contact: Corp.  
Purchasing Contact: Corp.  
Sales Market: International  
Purchasing Market: International  
Employees: 120  
Products Produced:  
335911 Batteries, orbital

Products Purchased:  
- Plastics  
- Lead

Web Site: www.exide.com  
Corporate Headquarters: Milton, GA

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**Fleenor Tool & Die**

1828 Ryder Drive  
Kingsport, TN 37664  
Phone: 423-246-2157  
Fax: 423-246-2159  
Year Established: 1971  
Principal Officer: Don Fleenor, President  
Sales Contact: Don Fleenor  
Purchasing Contact: Don Fleenor  
Sales Market: National  
Purchasing Market: National  
Employees: 15  
Products Produced:  
331511 Molds, injection & custom tooling fixtures

Products Purchased:  
- Steel, hot-rolled, stainless  
- Aluminum die castings  
- Machine tools, metal cutting types

Web Site: None  
Corporate Headquarters: Local

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**Fabricraft, Inc.**

21 Third Street  
Bristol, TN 37620  
Phone: 423-968-7747  
Fax: 423-968-4866  
Year Established: 1988  
Principal Officer: Chuck Morrell, President  
Sales Contact: Johnny Singleton  
Purchasing Contact: Chuck Morrell  
Sales Market: International  
Purchasing Market: Regional  
Employees: 25  
Products Produced:  
332312 Steel fabrication, structural

Products Purchased:  
- Steel, hot-rolled, stainless  
- Paint  
- Bolts, nuts, etc.

Web Site: None  
Corporate Headquarters: Local

---

**General Shale**

909 Mountain View Drive  
Piney Flats, TN 37686  
Phone: 423-538-0951  
Fax: 423-538-3373  
Year Established: 2000  
Principal Officer: Bryan Brian Hoilman, Plant Manager  
Sales Contact: Bill Alvin  
Purchasing Contact: Phil Taylor  
Sales Market: National  
Purchasing Market: Regional  
Employees: 55  
Products Produced:  
327331 Concrete blocks

Products Purchased:  
- Cement, hydraulic

Web Site: www.generalshale.com  
Corporate Headquarters: Johnson City, TN  
Global: Vienna, Austria
SULLIVAN

Gibson Heat Treat, Inc.
2037 Brookside Lane
Kingsport, TN 37660
Phone: 423-246-5542
Fax: 423-246-8629
Year Established: 1988
Principal Officer: John & Gary Gibson, Owners
Sales Contact: Gary Gibson
Purchasing Contact: Gary Gibson
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:

332811 Metal, heat treating

Products Purchased:

Quenching oil

Web Site: None
Corporate Headquarters: Local

Intellectual Property Executives
122 Pickens Road
Kingsport, TN 37663
Phone: 423-440-3816
Fax: 276-466-0223
Year Established: 2011
Principal Officer: Eric Latham, CEO
Sales Contact: David Cutter
Purchasing Contact: Eric Latham
Sales Market: International
Purchasing Market: International
Employees: 25
Products Produced:

325412 Prescription drugs, OTC & branded

Products Purchased:

Pharmaceuticals

Web Site: www.ipeamerica.com
Corporate Headquarters: Local

Henard Metal Fabricators, Inc.
241 E. Carters Valley Road
Kingsport, TN 37660
Phone: 423-246-1129
Fax: 423-246-1542
Year Established: 1975
Principal Officer: Morris Henard, President/Owner
Sales Contact: Morris Henard
Purchasing Contact: Morris Henard
Sales Market: Regional
Purchasing Market: National
Employees: 25
Products Produced:

332312 Steel fabrication, structural & misc.

Products Purchased:

Steel, hot-rolled, stainless
Bolts, nuts, etc.

Web Site: www.henard.com
Corporate Headquarters: Local

Johnson Hilliard, Inc.
1100 E. Industry Drive
Kingsport, TN 37660
Phone: 423-247-4176
Fax: 423-247-4179
Year Established: 1938
Principal Officer: R. O. Ripley, President
Sales Contact: Ben Ripley
Purchasing Contact: Ben Ripley
Sales Market: Regional
Purchasing Market: National
Employees: 49
Products Produced:

332322 Metal fabricators

Products Purchased:

Cooper
Steel
Aluminum

Web Site: www.johnsonhilliard.com
Corporate Headquarters: Local
Kintronic Laboratories
144 Pleasant Grove Road
Bluff City, TN  37618
Phone: 423-878-3141
Fax: 423-878-4224
Year Established: 1949
Principal Officer: Tom King, President
Sales Contact: Larry Arnold
Purchasing Contact: Angela Rogers
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:
334220  Radio communication equipment

Products Purchased:
Electronic capacitors
Coaxial cable & connectors
Meters

Web Site: www.kintronic.com
Corporate Headquarters: Local

Kysor Panel Systems
521 Industrial Park Road
Piney Flats, TN  37686
Phone: 423-538-0900
Fax: 423-538-0909
Year Established: 1996
Principal Officer: Rick Newberry, Plant Manager
Sales Contact: Corp. Texas
Purchasing Contact: Corp. Texas
Sales Market: International
Purchasing Market: International
Employees: 175
Products Produced:
333415  Walk-in coolers

Products Purchased:
Sheet metal
Foam
Refrigerant

Web Site: www.kysorpanel.com
Corporate Headquarters: Fort Worth, TX

L.C. King Manufacturing Company, Inc.
24th Seventh Street
Bristol, TN  37620
Phone: 423-764-5188
Fax: 423-764-6809
Year Established: 1913
Principal Officer: Jack King, President
Sales Contact: Jack King
Purchasing Contact: Jack King
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
315220  Men's work clothing
315240  Women's work clothing

Products Purchased:
Fabric
Sewing supplies
Sewing equipment

Web Site: www.pointerbrand.com
Corporate Headquarters: Local
SULLIVAN

Leclerc Foods TN, LLC
10444 Wallace Alley Street
Kingsport, TN 37663
Phone: 423-212-2240
Fax: 423-212-0470
Year Established: 2008
Principal Officer: Richard Gibian, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: International
Purchasing Market: International
Employees: 60
Products Produced:

311340 Granola bars
311821 Cookies & crackers

Products Purchased:

Baking ingredients

Web Site: www.leclercfoods.com
Corporate Headquarters: Quebec, Canada

Lyon Roofing, Inc.
485 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5169
Fax: 423-538-3825
Year Established: 2003
Principal Officer: Bert Lyon, Owner
Sales Contact: Sales Dept.
Purchasing Contact: Harold Stanley
Sales Market: Regional
Purchasing Market: Regional
Employees: 42
Products Produced:

332322 Metal roofing

Products Purchased:

Galvanized metal

Web Site: www.wesellmetalroofing.com
Corporate Headquarters: Local

Lester Company
100 Adams Lane
Bristol, TN 37620
Phone: 423-764-1233
Fax: 423-764-1412
Year Established: 1996
Principal Officer: Jim Lester, President
Sales Contact: Jim Lester
Purchasing Contact: Jim Lester
Sales Market: Regional
Purchasing Market: Regional
Employees: 8
Products Produced:

332710 Machine shop

Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Brass
Plastic

Web Site: None
Corporate Headquarters: Local

Master Model Craft, Inc.
431 Industrial Drive
Bristol, TN 37620
Phone: 423-764-1441
Fax: 423-764-1471
Year Established: 1969
Principal Officer: Jay Richardson, Plant Manager
Sales Contact: Jay Richardson
Purchasing Contact: Dana Sexton
Sales Market: National
Purchasing Market: National
Employees: 21
Products Produced:

332710 Machine shop

Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Cooper
Electric components
Pneumatic controls

Web Site: www.mmci.com
Corporate Headquarters: Local

J-12
**Master Tool & Die, Inc.**
117 Regional Park Drive  
Kingsport, TN 37660  
Phone: 423-349-4949  
Fax: 423-349-6716  
Year Established: 1988  
Principal Officer: Wayne Renfro, Owner  
Sales Contact: Rocky Renfro  
Purchasing Contact: Rocky Renfro  
Sales Market: International  
Purchasing Market: Regional  
Employees: 15  
Products Produced:  
332710 Machine shop  

**Modern Forge of Tennessee**
501 Rock Lane Road  
Piney Flats, TN 37686  
Phone: 423-538-8185  
Fax: 423-538-8110  
Year Established: 1977  
Principal Officer: Mark Schwartz, General Manager  
Sales Contact: Corp. IL  
Purchasing Contact: Teressa Fleenor  
Sales Market: International  
Purchasing Market: National  
Employees: 220  
Products Produced:  
332112 Iron & steel forgings  

**Modern Designs**
1229 Volunteer Parkway  
Bristol, TN 37620  
Phone: 423-652-0835  
Fax: 423-652-0837  
Year Established: 1981  
Principal Officer: Kurt Kummer, Owner  
Sales Contact: Kurt Kummer  
Purchasing Contact: Kurt Kummer  
Sales Market: National  
Purchasing Market: National  
Employees: 5  
Products Produced:  
323113 Screen printing  

**Narcote, LLC**
800 Mountain View Drive  
Piney Flats, TN 37686  
Phone: 423-538-1300  
Fax: 423-538-1313  
Year Established: 1997  
Principal Officer: Gary Green, President  
Sales Contact: Gary Green  
Purchasing Contact: Heather Margotta  
Sales Market: National  
Purchasing Market: International  
Employees: 21  
Products Produced:  
313320 Fabric, laminated  

Products Purchased:  
- T-Shirts  
- Aprons  
- Bags  

Web Site: www.moderndesigns.net  
Corporate Headquarters: Local  

Web Site: www.modernforge.com  
Corporate Headquarters: Chicago, IL
Peerless Woodworking Corporation
3005 Hwy. 11E
Bluff City, TN 37618
Phone: 423-538-7167
Fax: 423-538-0477
Year Established: 1940
Principal Officer: Donald M. Jacobson, President
Sales Contact: Greg Farkas
Purchasing Contact: Chuck Menke
Sales Market: National
Purchasing Market: National
Employees: 38
Products Produced:

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<thead>
<tr>
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<th>Description</th>
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<tr>
<td>337127</td>
<td>Institutional cabinetry</td>
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<tr>
<td>337212</td>
<td>Architectural woodwork</td>
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Products Purchased:

- Wood products, reconstituted
- Plastic laminate
- Lumber
- Plywood & wood veneer

Web Site: www.peerlesswoodworking.com
Corporate Headquarters: Local

Pierce Metals, Inc.
1224 Fifth Street
Bristol, TN 37620
Phone: 423-764-4910
Fax: 423-764-7341
Year Established: 1998
Principal Officer: Gary Pierce, Owner
Sales Contact: Sales Dept.
Purchasing Contact: Gary Pierce
Sales Market: Regional
Purchasing Market: National
Employees: 21
Products Produced:

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<td>Ducts</td>
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Products Purchased:

- Steel
- Aluminum

Web Site: None
Corporate Headquarters: Local

Performance Machining, Inc.
404 Century Court
Piney Flats, TN 37686
Phone: 423-538-7600
Fax: 423-538-6186
Year Established: 2006
Principal Officer: Carl Dickenson, Jr., President
Sales Contact: Dawn Dickenson
Purchasing Contact: Dawn Dickenson
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

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<thead>
<tr>
<th>Number</th>
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<td>Machine shop</td>
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Products Purchased:

- Steel sheeting
- Rubber
- Plastic

Web Site: www.pmwaterjet.com
Corporate Headquarters: Local

Polymer Industrial Products
688 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5105
Fax: 423-538-3262
Year Established: 1965
Principal Officer: James O. Ireland, President
Sales Contact: Keith Carter
Purchasing Contact: Wayne Cox
Sales Market: International
Purchasing Market: National
Employees: 48
Products Produced:

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<tr>
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Products Purchased:

- Rubber, synthetic
- Nylon resin

Web Site: www.pipcousa.com
Corporate Headquarters: Indiana, PA
**Portola Packaging of TN**

408 Tilthammer Drive  
Kingsport, TN 37660  
Phone: 423-246-3732  
Fax: 423-246-4430  
Year Established: 1976  
Principal Officer: William Lennox, G.M.  
Sales Contact: 865-458-8860, Bowen Sales  
Purchasing Contact: Rachelle Beaubien  
Sales Market: International  
Purchasing Market: International  
Employees: 105  
Products Produced:

326199 Plastic bottle closures

Products Purchased:

Polyethylene, low density

Web Site: www.portpack.com  
Corporate Headquarters: Naperville, IL

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**Quickway Printing**

624 Boone Street  
Kingsport, TN 37660  
Phone: 423-247-5134  
Fax: 423-246-1275  
Year Established: 1967  
Principal Officer: Shawn Asbury, Owner  
Sales Contact: Shawn Asbury  
Purchasing Contact: Shawn Asbury  
Sales Market: National  
Purchasing Market: Local  
Employees: 5  
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper  
Printing ink

Web Site: www.quickwayprinting.com  
Corporate Headquarters: Local

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**Ratliff Manufacturing Company**

1416 Shelby Street  
Bristol, TN 37620  
Phone: 423-764-2271  
Fax: None  
Year Established: 1952  
Principal Officer: Ken & Mike Ratliff, Owners  
Sales Contact: Ken Ratliff  
Purchasing Contact: Ken Ratliff  
Sales Market: National  
Purchasing Market: National  
Employees: 1  
Products Produced:

311340 Candy cane baskets, peppermint & spearmint

Products Purchased:

Sugar  
Flavoring  
Food coloring

Web Site: www.ratliffcandy.com  
Corporate Headquarters: Local
SULLIVAN

Ready Mix USA
1543 S, Wilcox Drive
Kingsport, TN 37660
Phone: 423-246-7701
Fax: 423-246-4841
Year Established: 1972
Principal Officer: Brian Vance, Plant Manager
Sales Contact: Jimmy Hill
Purchasing Contact: Brian Vance
Sales Market: Local
Purchasing Market: Local
Employees: 14
Products Produced:

327320  Concrete, ready-mix

Products Purchased:

Sand, gravel & stone
Cement

Web Site: www.readymixusa.com
Corporate Headquarters: Birmingham, AL

Robinette Company (The)
621 Mountain View Road
Piney Flats, TN 37686
Phone: 423-968-7800
Fax: 423-538-1522
Year Established: 1999
Principal Officer: Joseph Robinette, President
Sales Contact: H.D. Satterwhite
Purchasing Contact: H.D. Satterwhite
Sales Market: International
Purchasing Market: International
Employees: 116
Products Produced:

322220  Packaging, paper

Products Purchased:

Paper, coated & laminated

Web Site: www.therobinetteco.com
Corporate Headquarters: Bristol, TN

RMRH Enterprises, DBA East Tennessee Distillery
220 Piney Flats Road
Piney Flats, TN 37686
Phone: 423-391-0383
Fax: None
Year Established: 2011
Principal Officer: Neil Roberson, President
Sales Contact: Bryan Reece
Purchasing Contact: Gary Melvin
Sales Market: National
Purchasing Market: Local
Employees: 3
Products Produced:

312140  White whiskey

Products Purchased:

Grains
Corn sugar

Web Site: None
Corporate Headquarters: Local

Robinette Company (The)-Corporate Headquarters
250 Blackley Road
Bristol, TN 37620
Phone: 423-968-7800
Fax: 423-968-7982
Year Established: 1987
Principal Officer: Joseph Robinette, President
Sales Contact: H.D. Satterwhite
Purchasing Contact: H.D. Satterwhite
Sales Market: International
Purchasing Market: International
Employees: 325
Products Produced:

326111  Packaging, plastic flexible zipper

Products Purchased:

Plastic

Web Site: www.therobinetteco.com
Corporate Headquarters: Local

J-16
**SULLIVAN**

**Ross Prestressed Concrete, Inc.**
1870 Hwy. 11W
Bristol, TN 37620
Phone: 423-323-1777
Fax: 423-323-9461
Year Established: 1976
Principal Officer: Claude Simpson, President/Owner
Sales Contact: Rick Merrit
Purchase Contact: David Miller
Sales Market: Regional
Purchasing Market: Regional
Employees: 35
Products Produced:

327390 Beams, precast concrete

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Cement, hydraulic
Sand & gravel
Limestone, crushed & broken

Web Site: www.rossprestress.com
Corporate Headquarters: Local

**Rubber Technology, Inc.**
700 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-6907
Fax: 423-538-7175
Year Established: 1989
Principal Officer: A.E. Anderson, President
Sales Contact: Steve Koches, Corp. PA
Purchase Contact: Rick Hughes
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:

326299 Roll recovery rubber urethane molding

Products Purchased:

Rubber
Urethane
Chemicals

Web Site: None
Corporate Headquarters: Greensburg, PA

**Royal Mouldings**
328 Industrial Drive
Bristol, TN 37620
Phone: 423-989-5755
Fax: 423-989-5761
Year Established: 2001
Principal Officer: Mark Leszczynski, Plant Manager
Sales Contact: 276-783-8196
Purchase Contact: Bill Odom
Sales Market: International
Purchasing Market: International
Employees: 100
Products Produced:

326199 Molding, vinyl for doors & windows
Decking, inside & outside

Products Purchased:

Plastic materials & resins

Web Site: www.royalmouldings.com
Corporate Headquarters: Ontario, Canada

**Seaman Corporation; Industrial Fabric Div.**
225 N. Industrial Drive
Bristol, TN 37620
Phone: 423-989-5200
Fax: 423-989-8215
Year Established: 1976
Principal Officer: David Hensley, Plant Manager
Sales Contact: 1-330-262-1111 Corp. Office
Purchase Contact: Bridget Wright
Sales Market: International
Purchasing Market: National
Employees: 142
Products Produced:

313320 Fabrics, coated, not rubberized

Products Purchased:

Polymers

Web Site: www.seamancorp.com
Corporate Headquarters: Wooster, OH
Sullivan

Simerly Concrete Products, Inc.
308 Glenwood Road
Bristol, TN 37620
Phone: 423-764-3128
Fax: 423-764-1759
Year Established: 1967
Principal Officer: Dean Simerly, Owner
Sales Contact: Susan Harris
Purchasing Contact: Susan Harris
Sales Market: Regional
Purchasing Market: Local
Employees: 9
Products Produced:
- 327390 Concrete burial vaults
- 327390 Septic tanks
Products Purchased:
- Cement
Web Site: None
Corporate Headquarters: Local

Southern Investment Casting Company
214 Birch Street
Blountville, TN 37617
Phone: 423-323-5090
Fax: 423-323-2728
Year Established: 1989
Principal Officer: Katherine Boling, G.M.
Sales Contact: Katherine Boling
Purchasing Contact: Katherine Boling
Sales Market: National
Purchasing Market: National
Employees: 8
Products Produced:
- 331529 Metal castings
Products Purchased:
- Silica, fused
- Steel, cold-rolled, sheet, strip & bars
Web Site: None
Corporate Headquarters: Local

Southern Bloomer Manufacturing Company
1215 5th Street
Bristol, TN 37620
Phone: 423-878-6660
Fax: 423-878-8761
Year Established: 1978
Principal Officer: Winifred Sonner, Owner
Sales Contact: Winifred Sonner
Purchasing Contact: Winifred Sonner
Sales Market: International
Purchasing Market: National
Employees: 3
Products Produced:
- 325612 Gun cleaning patches
Products Purchased:
- Fabric, cotton knit
Web Site: www.southernbloomer.com
Corporate Headquarters: Local

Strong-Robinette Machine Corporation
252 Blackley Road
Bristol, TN 37620
Phone: 423-968-1425
Fax: 423-968-1744
Year Established: 1985
Principal Officer: J. Alan Robinette, President
Sales Contact: Steven Robinette
Purchasing Contact: John M. Robinette, Jr.
Sales Market: International
Purchasing Market: National
Employees: 9
Products Produced:
- 333249 Bag making machinery
Products Purchased:
- Steel
- Electronic components
- Motors
- Relays & controls
Web Site: www.strong-robinette.com
Corporate Headquarters: Local

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SULLIVAN

Sturdy-Lite, Div. Roadmaster Enterprises, LLC
1900 Industrial Blvd.
Bristol, TN 37620
Phone: 423-968-7021
Fax: 423-968-3820
Year Established: 1979
Principal Officer: Phil Bays, Owner
Sales Contact: Sales@sturdy-lite.com
Purchasing Contact: G. W. Mullins
Sales Market: International
Purchasing Market: International
Employees: 34
Products Produced:
336390 Truck & trailer accessories

Products Purchased:
Aluminum extruded products
Lumber products

Web Site: www.sturdy-lite.com
Corporate Headquarters: Local

Summers-Taylor Materials Company
905 E. Main Street
Kingsport, TN 37660
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: John Loven, V.P. Concrete Sales
Sales Contact: John Loven
Purchasing Contact: John Loven
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Sand & gravel
Limestone, crushed & broken
Cement, hydraulic

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Summers-Taylor Materials Company
10351 Airport Parkway
Blountville, TN 37617
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: John Loven, V.P. Concrete Sales
Sales Contact: John Loven
Purchasing Contact: John Loven
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Sand & gravel
Limestone, crushed & broken
Cement, hydraulic

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Summers-Taylor Materials Company
10351 Airport Parkway
Blountville, TN 37617
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: John Loven, V.P. Concrete Sales
Sales Contact: John Loven
Purchasing Contact: John Loven
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Sand & gravel
Limestone, crushed & broken
Cement, hydraulic

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Summers-Taylor Materials Company
10250 Airport Parkway
Blountville, TN 37617
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: Grant Summers,
Sales Contact: Grant Summers
Purchasing Contact: Grant Summers
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:
324121 Asphalt paving mixture & blocks

Products Purchased:
Asphalt liquid

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

J-19
**SULLIVAN**

**Superior Unlimited**
1225 Volunteer Parkway
Bristol, TN 37620
Phone: 423-652-2538
Fax: 423-652-2857
Year Established: 1989
Principal Officer: James Teed, President
Sales Contact: Marlene Corby
Purchasing Contact: Dan Casaday
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

336360 Industrial seating

Products Purchased:

- Fabrics
- Steel, cold-rolled, sheet, strip & bars
- Plywood
- Plastic foam products
- Sewing supplies

Web Site: www.superiorunlimited.com
Corporate Headquarters: Local

**Transit Mix Concrete**
1111 E. Industrial Drive
Kingsport, TN 37660
Phone: 423-247-1247
Fax: None
Year Established: 2003
Principal Officer: Chris Lewis, Site Manager
Sales Contact: Eric Burchfield
Purchasing Contact: Mark Storey
Sales Market: Local
Purchasing Market: National
Employees: 6
Products Produced:

327320 Concrete, ready-mix

Products Purchased:

- Sand, gravel, & stone
- Cement, hydraulic

Web Site: www.tmix.com
Corporate Headquarters: Johnson City, TN

**Tennessee Investment Casting, Inc.**
1552 Hwy. 126
Bristol, TN 37620
Phone: 423-968-4252
Fax: 423-968-7449
Year Established: 1969
Principal Officer: Dwayne Cooke, President
Sales Contact: Jack Hurst
Purchasing Contact: Gina Newman
Sales Market: National
Purchasing Market: National
Employees: 25
Products Produced:

331512 Castings, ferrous & nonferrous

Products Purchased:

- Steel, stainless
- Nickel base alloys
- Iron
- Aluminum

Web Site: www.ticcoinc.com
Corporate Headquarters: Local

**Triad Packaging Design & Display**
100 Industrial Drive
Bristol, TN 37620
Phone: 423-764-5195
Fax: 423-764-4274
Year Established: 1984
Principal Officer: Lee Shillito, Jr., President/CEO
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: Regional
Purchasing Market: National
Employees: 50
Products Produced:

322211 Packaging products, corrugated

Products Purchased:

- Paper & paperboard

Web Site: www.triadpkg.com
Corporate Headquarters: Local
**SULLIVAN**

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<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Sales Contact</th>
<th>Purchasing Contact</th>
<th>Products Produced</th>
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<td>1610 Arkansas Avenue</td>
<td>423-764-8931</td>
<td>Wendy Rumley/Terry Mullins</td>
<td>Angie Hatfield</td>
<td>331313 Aluminum extruded products</td>
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<td>Variety Printing, Inc.</td>
<td>112 E. Market Street</td>
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<td>Cathy Lounds</td>
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<td></td>
<td>Purchasing Contact: Cathy Lounds</td>
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<tr>
<td>Universal Machine &amp; Tool, Inc.</td>
<td>1913 Brookside Lane</td>
<td>423-378-5116</td>
<td>Darrell Gillespie, President</td>
<td>Darrell Gillespie</td>
<td>332710 Machine shop</td>
<td>Steel, tool &amp; stainless</td>
<td><a href="http://www.universalmachine.com">www.universalmachine.com</a></td>
<td>Local</td>
</tr>
<tr>
<td></td>
<td>Kingsport, TN 37660</td>
<td>423-378-5107</td>
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<td>Phone: 423-378-5116</td>
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<td>Fax: 423-378-5107</td>
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<td>Principal Officer: Darrell Gillespie, President</td>
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<td>Web Site: <a href="http://www.universalmachine.com">www.universalmachine.com</a></td>
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<tr>
<td>Victaulic</td>
<td>85 Vance Tank Road</td>
<td>423-652-1576</td>
<td>Bryan Looney, Branch Manager</td>
<td>Brian Dotson</td>
<td>332996 Pipe fittings</td>
<td>Metal pipe</td>
<td><a href="http://www.victaulic.com">www.victaulic.com</a></td>
<td>Easton, PA</td>
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<tr>
<td></td>
<td>Bristol, TN 37620</td>
<td>423-652-7338</td>
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<td>Phone: 423-652-1576</td>
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<td>Fax: 423-652-7338</td>
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<td>Principal Officer: Bryan Looney, Branch Manager</td>
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<td>Sales Contact: Brian Dotson</td>
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<td></td>
<td>Purchasing Contact: Priscilla Looney</td>
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<td>Web Site: <a href="http://www.victaulic.com">www.victaulic.com</a></td>
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<td>Corporate Headquarters: Easton, PA</td>
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</tbody>
</table>
## Viking Machinery Company, Inc.

218 Scott Street  
Kingsport, TN 37664  
Phone: 423-288-4332  
Fax: 423-288-2785  
Year Established: 1978  
Principal Officer: Dawn G. Gibson, Co-Owner  
Sales Contact: Dawn G. Gibson  
Purchasing Contact: Dawn G. Gibson  
Sales Market: International  
Purchasing Market: Local  
Employees: 5  
Products Produced:  

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>333911</td>
<td>Pumping system assembly for waste water, mining &amp; dust control</td>
</tr>
</tbody>
</table>

Products Purchased:  

- Pumping system components  

Web Site: None  
Corporate Headquarters: Local

## White Performance & Machine Company

3353 E. Stone Drive  
Kingsport, TN 37660  
Phone: 423-288-3881  
Fax: 423-288-5892  
Year Established: 1979  
Principal Officer: Fred White, Owner  
Sales Contact: Fred White  
Purchasing Contact: Fred White  
Sales Market: Regional  
Purchasing Market: National  
Employees: 9  
Products Produced:  

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>333618</td>
<td>Engines, marine</td>
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<tr>
<td>336310</td>
<td>Engines, automotive</td>
</tr>
</tbody>
</table>

Products Purchased:  

- Steel, hot-rolled, stainless  
- Aluminum, sheet, plate & foil  
- Bolts, nuts, etc.  

Web Site: www.whiteperformance.com  
Corporate Headquarters: Local

## Web-Don

216 Industrial Park Road  
Piney Flats, TN 37686  
Phone: 423-538-1199  
Fax: 423-538-1188  
Year Established: 1997  
Principal Officer: Chuck Ramey, Branch Manager  
Sales Contact: Chuck Ramey  
Purchasing Contact: Corp. Charlotte, NC  
Sales Market: National  
Purchasing Market: National  
Employees: 7  
Products Produced:  

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>337110</td>
<td>Counter tops</td>
</tr>
</tbody>
</table>

Products Purchased:  

- Quartz  
- Adhesives  
- Particle board  
- Counter tops  

Web Site: www.web-don.com  
Corporate Headquarters: Charlotte, NC

## Wilson's Economy Tool & Machine, Inc.

644 7th Street  
Bristol, TN 37620  
Phone: 423-764-2050  
Fax: None  
Year Established: 1980  
Principal Officer: Kelvin Wilson, Owner  
Sales Contact: Kelvin Wilson  
Purchasing Contact: Kelvin Wilson  
Sales Market: Local  
Purchasing Market: Local  
Employees: 2  
Products Produced:  

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332710</td>
<td>Machine shop</td>
</tr>
</tbody>
</table>

Products Purchased:  

- Steel, hot-rolled, stainless  
- Aluminum  
- Brass  

Web Site: None  
Corporate Headquarters: Local
World Printing Company, Inc.
109 Belmont Drive
Bristol, TN 37620
Phone: 423-764-0424
Fax: 423-764-0095
Year Established: 1974
Principal Officer: Eddie Abelseth, Owner
Sales Contact: Eddie Abelseth
Purchasing Contact: Eddie Abelseth
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink
Adhesives & sealants

Web Site: None
Corporate Headquarters: Local

Wright Tool, Inc.
120 Parkview Circle
Piney Flats, TN 37686
Phone: 423-538-5133
Fax: 423-538-7133
Year Established: 1971
Principal Officer: Devoid Wright, President
Sales Contact: Kathy Cullop
Purchasing Contact: Doug Haynes
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:

332710 Machine shop, precision machining

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Steel, hot-rolled, stainless
Aluminum
Plastic film & sheet

Web Site: www.wrighttoolinc.com
Corporate Headquarters: Local
UNICOI COUNTY INDUSTRIES
Brackins Machine & Tool
109 Casey Jones Road
Erwin, TN 37650
Phone: 423-743-1982
Fax: 423-743-0040
Year Established: 1988
Principal Officer: Eugene Brackins, General Manager
Sales Contact: Eugene Brackins
Purchasing Contact: Eugene Brackins
Sales Market: International
Purchasing Market: Regional
Employees: 9
Products Produced:
332710 Machine shop & metal fabrication

Products Purchased:
Steel, tool

Web Site: None
Corporate Headquarters: Local

Duncan Mechanical
507 Jonesborough Road
Erwin, TN 37650
Phone: 423-743-7712
Fax: 423-743-2128
Year Established: 1987
Principal Officer: Danny Duncan, Sr., President
Sales Contact: Danny Duncan, Jr.
Purchasing Contact: Danny Duncan, Jr.
Sales Market: Regional
Purchasing Market: Regional
Employees: 30
Products Produced:
332710 Machine shop

Products Purchased:
Metal & related products

Web Site: None
Corporate Headquarters: Local

Dreicor, Inc.
701 Old Hwy Road
Erwin, TN 37650
Phone: 423-743-7542
Fax: 423-743-8605
Year Established: 1986
Principal Officer: William L. Runion, President
Sales Contact: Becky Moore
Purchasing Contact: Becky Moore
Sales Market: Regional
Purchasing Market: National
Employees: 35
Products Produced:
332321 Metal products fabricated for glass industry

Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Steel, hot-rolled, stainless
Bolts, nuts, etc.

Web Site: www.dreicor.com
Corporate Headquarters: Local

Dura-Line
1050 Industrial Drive, South
Erwin, TN 37650
Phone: 423-743-9116
Fax: 423-743-8419
Year Established: 1976
Principal Officer: Scott Higgins, Plant Manager
Sales Contact: Corp. Office Knoxville, TN
Purchasing Contact: Corp. Office, Knoxville, TN
Sales Market: International
Purchasing Market: International
Employees: 33
Products Produced:
326122 Pipe, polyethylene

Products Purchased:
Polyethylene resin

Web Site: www.duraline.com
Corporate Headquarters: Knoxville, TN
UNICOI

Foam Products Corporation
1010 South Industrial Drive
Erwin, TN 37650
Phone: 423-735-4161
Fax: 423-735-4162
Year Established: 1991
Principal Officer: Tim Byrd, Plant Manager
Sales Contact: Corp. Calhoun, GA
Purchasing Contact: Tim Byrd
Sales Market: International
Purchasing Market: International
Employees: 10
Products Produced:
313320 Fabrics coated, rubber back

Products Purchased:
Rubber
Adhesives
Fabric

Web Site: www.foamproducts.com
Corporate Headquarters: Calhoun, GA

Impact Plastics
1070 Industrial Drive
Erwin, TN 37650
Phone: 423-743-3561
Fax: 423-743-5679
Year Established: 1987
Principal Officer: Gerald O’Connor, Jr., President
Sales Contact: Sales@impactplastics.com
Purchasing Contact: Michelle Day
Sales Market: National
Purchasing Market: National
Employees: 85
Products Produced:
326199 Plastic products

Products Purchased:
Plastic resins
Colorants
Boxes

Web Site: www.imcfab.com
Corporate Headquarters: Local

IMC, LLC
3237 Unicoi Drive
Unicoi, TN 37692
Phone: 423-743-0641
Fax: 423-743-0645
Year Established: 2002
Principal Officer: Mark Carey, General Manager
Sales Contact: Sales@imcfab.com
Purchasing Contact: Mark Carey
Sales Market: Regional
Purchasing Market: National
Employees: 12
Products Produced:
332813 Electro polishing & metal fabrication

Products Purchased:
Steel, stainless
Aluminum

Web Site: www.imcfab.com
Corporate Headquarters: Local

Morrill Motors, Inc.
229 S. Main Street
Erwin, TN 37650
Phone: 423-743-6000
Fax: 423-743-5661
Year Established: 1954
Principal Officer: J. P. Metcalf, Plant Manager
Sales Contact: www.regalbeloit.com
Purchasing Contact: Tom Schwab
Sales Market: International
Purchasing Market: National
Employees: 254
Products Produced:
335312 Electric motors

Products Purchased:
Wire
Steel
Aluminum castings
Copper castings

Web Site: www.regalbeloit.com
Corporate Headquarters: Beloit, WI
UNICOI

Morrill Plastics
1000 Industrial Drive, South
Erwin, TN 37650
Phone: 423-743-3123
Fax: 423-743-3956
Year Established: 1987
Principal Officer: West Smith, Plant Manager
Sales Contact: Corp. Beloit, WI
Purchasing Contact: Anthony Whitson
Sales Market: International
Purchasing Market: International
Employees: 100
Products Produced:

326199 Plastic products

Products Purchased:

Plastic materials & resins

Web Site: www.regalbeloit.com
Corporate Headquarters: Beloit, WI

NN, Inc.
800 Tennessee Road
Erwin, TN 37650
Phone: 423-743-9151
Fax: 423-743-8870
Year Established: 1980
Principal Officer: Jeff Hodge, General Manager
Sales Contact: Bob Sams
Purchasing Contact: Jeff Hodge
Sales Market: International
Purchasing Market: International
Employees: 195
Products Produced:

332991 Bearing components, precision ball & rollers

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Steel, hot-rolled, stainless
Lubricating oils & greases

Web Site: www.nnbr.com
Corporate Headquarters: Johnson City, TN

Mountain View Screen Printing
820 Balsam Circle
Erwin, TN 37650
Phone: 423-388-0119
Fax: None
Year Established: 2008
Principal Officer: Ivan Washburn, Owner
Sales Contact: Mountainviewspd83@live.com
Purchasing Contact: Ivan Washburn
Sales Market: Local
Purchasing Market: Regional
Employees: 1
Products Produced:

323113 Screen printing, digital

Products Purchased:

T-Shirts
Signs
Banners

Web Site: None
Corporate Headquarters: Local

Nuclear Fuel Services, Inc.
1205 Banner Hill Road
Erwin, TN 37650
Phone: 423-743-9141
Fax: 423-743-3427
Year Established: 1957
Principal Officer: Joe Henry, President
Sales Contact: James Holks
Purchasing Contact: R. Burckhardt, Jr.
Sales Market: National
Purchasing Market: National
Employees: 827
Products Produced:

325180 Nuclear fuels

Products Purchased:

Industrial gases
Packaging materials
Natural uranium

Web Site: www.nuclearfuelservices.com
Corporate Headquarters: Charlotte, NC
UNICOI

Preston Tool and Mold, Inc.
1070B Industrial Drive
Erwin, TN 37650
Phone: 423-743-5263
Fax: 423-743-5679
Year Established: 1991
Principal Officer: Mike Kirkland, Vice-President
Sales Contact: Gerald O’Connor
Purchasing Contact: Michelle Day
Sales Market: Regional
Purchasing Market: National
Employees: 3
Products Produced:

333511 Plastic molds

Products Purchased:

Steel, cold-rolled, sheet, strip & bars

Web Site: www.impact-plastics.com
Corporate Headquarters: Local

Stegall’s Pottery
200 Nolichuckey Avenue
Erwin, TN 37650
Phone: 423-743-3227
Fax: 423-743-7523
Year Established: 1980
Principal Officer: Alan & Nancy Stegall, Owners
Sales Contact: Nancy Stegall
Purchasing Contact: Nancy Stegall
Sales Market: National
Purchasing Market: National
Employees: 3
Products Produced:

327110 Stoneware pottery

Products Purchased:

Chemicals
Clay, pre-mixed

Web Site: In process
Corporate Headquarters: Local

Stevens Pottery
200 Nolichuckey Avenue
Erwin, TN 37650
Phone: 423-743-3227
Fax: 423-743-7523
Year Established: 1980
Principal Officer: Alan & Nancy Stegall, Owners
Sales Contact: Nancy Stegall
Purchasing Contact: Nancy Stegall
Sales Market: National
Purchasing Market: National
Employees: 3
Products Produced:

327110 Stoneware pottery

Products Purchased:

Chemicals
Clay, pre-mixed

Web Site: In process
Corporate Headquarters: Local

Studsvik Processing Facility, LLC
151 T.C. Runnion Road
Erwin, TN 37650
Phone: 423-735-6300
Fax: 423-743-0794
Year Established: 1995
Principal Officer: Dale Roberts, Director
Sales Contact: Corp, Atlanta, GA
Purchasing Contact: Charles Valentine
Sales Market: International
Purchasing Market: National
Employees: 50
Products Produced:

562211 Nuclear waste processing, wet

Products Purchased:

Disposal containers

Web Site: www.studsvik.com
Corporate Headquarters: Atlanta, GA
Global: Sweden
Tennessee Abrasive, Inc.

1580 Jackson Love Hwy
Erwin, TN 37650
Phone: 423-743-3133
Fax: 423-743-8534
Year Established: 1986
Principal Officer: Kenny Harris, Pres./G.M.
Sales Contact: Kenny Harris
Purchasing Contact: Jennifer Wilson
Sales Market: International
Purchasing Market: National
Employees: 20
Products Produced:

327910 Honing stones

Products Purchased:

Resins

Web Site: www.tennesseearasive.com
Corporate Headquarters: Local
WASHINGTON COUNTY
TENNESSEE
INDUSTRIES
Aerojet Ordnance Tennessee
1367 Old State Route 34
Jonesborough, TN 37659
Phone: 423-753-1200
Fax: 423-753-8645
Year Established: 1976
Principal Officer: Kelvin S. Smalley, Gen. Mgr.
Sales Contact: Wendell Christian
Purchasing Contact: Kevin Smalley
Sales Market: International
Purchasing Market: National
Employees: 81
Products Produced:
331410 Specialty metal products

Products Purchased:
Metals, refractory
Tooling & inserts

Web Site: www.aerojet.com
Corporate Headquarters: Sacramento, CA

Allied Metals Company
201 Prince Street
Johnson City, TN 37601
Phone: 423-434-5540
Fax: 423-926-3555
Year Established: 1959
Principal Officer: Phillip Rowan, President
Sales Contact: Bruce Hall
Purchasing Contact: Billy Gregg
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
332322 Sheet metal custom fabrication

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Aluminum, sheet, plate & foil

Web Site: www.alliedmetalsco.com
Corporate Headquarters: Local

Alemite Corporation
167 Roweland Drive
Johnson City, TN 37601
Phone: 423-928-8203
Fax: 423-928-7640
Year Established: 1984
Principal Officer: Ken Edmonds, Plant Manager
Sales Contact: 866-425-3648
Purchasing Contact: Holly Fletcher
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:
333911 Grease guns

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Seals
Hardware, Misc.

Web Site: www.alemite.com
Corporate Headquarters: Fort Mill, SC

Alo Tennessee, Inc.
101 Alo Blvd.
Telford, TN 37690
Phone: 423-788-7100
Fax: 423-788-7101
Year Established: 2009
Principal Officer: Judson Wicker, Operations Manager
Sales Contact: 800-361-7563
Purchasing Contact: Jeff DaHill
Sales Market: International
Purchasing Market: International
Employees: 145
Products Produced:
333111 Loaders, front end

Products Purchased:
Steel
Hydraulic cylinders & hoses
Powder coat paint

Web Site: www.alo.se
Corporate Headquarters: Sweden
WASHINGTON, TN

American Screen Design
3007 Industrial Drive
Johnson City, TN 37604
Phone: 423-928-2716
Fax: 423-928-2717
Year Established: 1987
Principal Officer: Brian Horton, Plant Manager
Sales Contact: Terry Dellinger/Floyd Harris
Purchasing Contact: Charlotte Cornett
Sales Market: National
Purchasing Market: National
Employees: 10
Products Produced:
323113 Screen printing, textile
314999 Embroidery

Products Purchased:
T-shirts, sweatshirts, caps, etc.
Printing ink
Thread, embroidery
Plastic film & sheets

Web Site: www.hortonsportsplus.com
Corporate Headquarters: Local

American Water Heater Company, A.O. Smith
1100 E. Fairview Avenue
Johnson City, TN 37601
Phone: 423-283-8000
Fax: 423-434-1633
Year Established: 1966
Principal Officer: Andy Dempsky, Director of Operations
Sales Contact: 800-999-9515
Purchasing Contact: Steve McBrayer
Sales Market: International
Purchasing Market: International
Employees: 1150
Products Produced:
335228 Water heaters, gas & electric

Products Purchased:
Steel, coil, hot
Steel, stainless
Controls
Powder paint

Web Site: www.americanwaterheater.com
Corporate Headquarters: Milwaukee, WI

Angor/Intools.com
2217 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-434-9696
Fax: 423-434-9797
Year Established: 1981
Principal Officer: Andrew Dreger, President
Sales Contact: Trey Bailey
Purchasing Contact: Donna Bailey
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:
333922 Conveyors

Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Chain
Fasteners

Web Site: www.angor-intools.com
Corporate Headquarters: Canada

Armor Powder Coating
206 Lafe Cox Drive
Johnson City, TN 37604
Phone: 423-434-0222
Fax: 423-257-3617
Year Established: 1988
Principal Officer: Jeff Bowman, President
Sales Contact: Jeff Bowman
Purchasing Contact: Jeff Bowman
Sales Market: Regional
Purchasing Market: Local
Employees: 12
Products Produced:
332812 Powder coat painting

Products Purchased:
Powder paint

Web Site: www.armorpowdercoating.com
Corporate Headquarters: Chuckey, TN
WASHINGTON, TN

Automated Building Systems
309 Lafe Cox Drive
Johnson City, TN 37604
Phone: 423-926-2158
Fax: 423-926-4891
Year Established: 1969
Principal Officer: Bobby Ellison, Plant Manager
Sales Contact: Mike Laws
Purchasing Contact: Tom Vanthournout
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:
321214 Trusses, floor & roof

Products Purchased:
Hardwood, veneer & plywood
Connector plates, steel
Screws
Crowns & closures

Web Site: None
Corporate Headquarters: Local

Baird Machine Company, Inc.
401 Broadway
Johnson City, TN 37601
Phone: 423-928-8972
Fax: 423-434-2355
Year Established: 1987
Principal Officer: Tom Baird, President
Sales Contact: Ron Baird
Purchasing Contact: Tom Baird
Sales Market: Local
Purchasing Market: Regional
Employees: 6
Products Produced:
332710 Machine shop

Products Purchased:
Steel
Plastic materials & resins
Bolts, nuts, etc.
Rivets & washers

Web Site: None
Corporate Headquarters: Local

B.L. Hodge Company
158 McMackin Drive
Limestone, TN 37681
Phone: 423-257-3523
Fax: 423-257-3523
Year Established: 1983
Principal Officer: Mary Hodge, President/Owner
Sales Contact: Dan Hodge
Purchasing Contact: Dan Hodge
Sales Market: Regional
Purchasing Market: Regional
Employees: 6
Products Produced:
332312 Metal, fabricated structural

Products Purchased:
Steel

Web Site: None
Corporate Headquarters: Local

BedInABox, LLC
119 E. King Street
Johnson City, TN 37601
Phone: 423-631-0742
Email: shari@bedinabox.com
Year Established: 2006
Principal Officer: Bill Bradley, Owner
Sales Contact: Matt Burgess
Purchasing Contact: Shari Southerland
Sales Market: International
Purchasing Market: Regional
Employees: 18
Products Produced:
337910 Memory foam mattress

Products Purchased:
Foam

Web Site: www.bedinabox.com
Corporate Headquarters: Local
WASHINGTON, TN

Bolton Block Company
1711 East Main Street
Johnson City, TN 37601
Phone: 423-928-1101
Fax: 423-928-1103
Year Established: 1951
Principal Officer: Richardson Sells, President
Sales Contact: Chip Bolton
Purchasing Contact: Scotty Maupin
Sales Market: Regional
Purchasing Market: Regional
Employees: 11
Products Produced:

327331  Cinder blocks & lentets

Products Purchased:
Cinders

Web Site: www.boltonblock.com
Corporate Headquarters: Local

Bolton Concrete Products Company, Inc.
1724 East Main Street
Johnson City, TN 37601
Phone: 423-926-5175
Fax: 423-926-5177
Year Established: 1953
Principal Officer: Gordon Bolton, President
Sales Contact: Craig Carter
Purchasing Contact: Benny Hughes
Sales Market: Regional
Purchasing Market: National
Employees: 25
Products Produced:

327390  Burial vaults
959570  Septic tanks, precast

Products Purchased:
Cement, hydraulic
Sand, gravel & stone
Plastic lining
Adhesives & sealants
Steel, cold-rolled, sheet, strip & bars

Web Site: www.boltonconcrete.com
Corporate Headquarters: Local

Bradley Machine & Welding
118 Water Street
Johnson City, TN 37601
Phone: 423-926-5042
Fax: 423-926-5042
Year Established: 1976
Principal Officer: Bill Bradley, President
Sales Contact: Katrina Painter
Purchasing Contact: Katrina Painter
Sales Market: International
Purchasing Market: Regional
Employees: 4
Products Produced:

332710  Machine shop

Products Purchased:
Steel, hot-rolled, stainless
Aluminum
Laminated plastic, plate & sheet
Brass

Web Site: None
Corporate Headquarters: Local

Bradham Corporation (Mersco Div.)
606 Wesinpar Road
Johnson City, TN 37604
Phone: 423-282-2342
Fax: 423-282-8197
Year Established: 1973
Principal Officer: Wayne Sprague, Manager
Sales Contact: Larry Ingram
Purchasing Contact: Larry Ingram
Sales Market: International
Purchasing Market: International
Employees: 25
Products Produced:

339991  Gaskets
336220  Hoses

Products Purchased:
Steel, stainless
Rubber
Plastic

Web Site: www.branhamcorp.com
Corporate Headquarters: Louisville, KY
WASHINGTON, TN

CACO, Inc.
119 Perma R Road
Johnson City, TN 37604
Phone: 423-926-2810
Fax: 423-926-0622
Year Established: 1995
Principal Officer: Gene Skaggs, Controller
Sales Contact: Gene Skaggs
Purchasing Contact: Gene Skaggs
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:

- 337920 Blinds & shades, window

Products Purchased:

- Wood
- Plastic
- Aluminum

Web Site: www.cacoinc.com
Corporate Headquarters: Local

Capteevation
809 S. Roan Street, #6
Johnson City, TN 37601
Phone: 423-854-0008
Fax: 423-854-9525
Year Established: 1997
Principal Officer: Joy Humphrey, Owner
Sales Contact: Joy Humphrey
Purchasing Contact: Joy Humphrey
Sales Market: Tennessee
Purchasing Market: National
Employees: 4
Products Produced:

- 323113 Screen printing, promotional products

Products Purchased:

- Apparel
- Promotional items

Web Site: www.capteevation.com
Corporate Headquarters: Local

Cantech Industries, Inc.
2222 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-928-8331
Fax: 423-928-0311
Year Established: 1984
Principal Officer: Mark Patton, Plant Manager
Sales Contact: Ron Jacobs
Purchasing Contact: Deanna Mann
Sales Market: International
Purchasing Market: Regional
Employees: 69
Products Produced:

- 322220 Tape, pressure sensitive

Products Purchased:

- Plastic film & sheets, unsupported
- Adhesives & sealants
- Polypropylene pellets
- Resins
- Chemicals

Web Site: www.cttgroup.com/cantech/en/home
Corporate Headquarters: Local

Classic Printing
229 W. Market Street
Johnson City, TN 37604
Phone: 423-928-9000
Fax: 423-928-3999
Year Established: 1993
Principal Officer: Joe K. Reid, President
Sales Contact: Joe Reid
Purchasing Contact: Kathy Simounet
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:

- 323111 Printing, commercial

Products Purchased:

- Paper
- Printing Ink

Web Site: www.standardprintingtn.com
Corporate Headquarters: Local

L-5
WASHINGTON, TN

Crown Laboratories
349 Lafe Cox Drive
Johnson City, TN 37601
Phone: 423-926-4413
Fax: 423-926-0165
Year Established: 2000
Principal Officer: Dr. Don Kilday, CEO
Sales Contact: Beth Hall
Purchasing Contact: Eddie Booth
Sales Market: International
Purchasing Market: International
Employees: 56
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>32541</td>
<td>Suncream &amp; topical steroids</td>
</tr>
</tbody>
</table>

Products Purchased:

- Bottles
- Cartons
- Chemicals
- Tubes

Web Site: www.crownlaboratories.com
Corporate Headquarters: Local

Decanter Machine, Inc.
3622 Bristol Highway
Johnson City, TN 37601
Phone: 423-282-8671
Fax: 423-282-9330
Year Established: 1979
Principal Officer: Wally Schultz, President
Sales Contact: Allan Correll
Purchasing Contact: Penny Townsend
Sales Market: International
Purchasing Market: International
Employees: 80
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>333999</td>
<td>Centrifuges</td>
</tr>
</tbody>
</table>

Products Purchased:

- Electric motors
- Gear boxes
- Steel, cold-rolled, sheet, strip & bars
- Metal products, fabricated

Web Site: www.decantermachine.com
Corporate Headquarters: Salt Lake City, Utah
Global: Denmark

D&S Dental, LLC
3111 Hanover Road
Johnson City, TN 37604
Phone: 423-928-1299
Fax: 423-928-1266
Year Established: 2006
Principal Officer: Dale Stoops, V.P. Opers.
Sales Contact: Dale Stoops
Purchasing Contact: Cathy Davis
Sales Market: International
Purchasing Market: National
Employees: 63
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>339114</td>
<td>Endodontics dental file</td>
</tr>
</tbody>
</table>

Products Purchased:

- Handles
- Metal blanks
- Shipping supplies
- Rubber stops
- Plastic band

Web site: www.dsdental.net
Corporate Headquarters: Local

Dentsply Tulsa Dental Specialties
608 Rolling Hills Drive
Johnson City, TN 37604
Phone: 423-282-1453
Fax: 423-282-1995
Year Established: 1996
Principal Officer: Todd Gunter, Dir. of Operations
Sales Contact: 800-669-0822
Purchasing Contact: Diane Shannon
Sales Market: International
Purchasing Market: International
Employees: 202
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>339114</td>
<td>Endodontic dental instruments</td>
</tr>
</tbody>
</table>

Products Purchased:

- Steel, stainless
- Titanium wire
- Plastic

Web Site: www.dentsply.com
Corporate Headquarters: Div. Tulsa, OK
Global: York, PA
WASHINGTON, TN

Ear Technology
106 E. Watauga Avenue, PO Box 1017
Johnson City, TN 37605
Phone: 423-928-9060
Fax: 423-928-1424
Year Established: 2006
Principal Officer: Dr. Daniel Schumaier, Owner
Sales Contact: Hilda McCullers
Purchasing Contact: Katy Pindzola
Sales Market: International
Purchasing Market: International
Employees: 20
Products Produced:
335410  Hearing aids
Products Purchased:
- Plastic
- Electrical components
- Batteries
- Packaging materials

Web Site: www.eartech.com
Corporate Headquarters: Local

Essyx Exhibits and Displays
1305 Spruce Street
Johnson City, TN 37601
Phone: 423-929-1855
Fax: 423-232-2034
Year Established: 1986
Principal Officer: Kim Guinn, Owner
Sales Contact: Josh Devoti
Purchasing Contact: Josh Devoti
Sales Market: Local
Purchasing Market: Local
Employees: 23
Products Produced:
339950  Trade show exhibits, marketing & displays signs
Products Purchased:
- Cardboard
- Printing ink
- Lumber
- Plastic

Web Site: www.essyx.net
Corporate Headquarters: Local

Ellis Computerized Machining, LLC
2247 E. Fairview Avenue
Johnson City, TN 37601
Phone: 423-928-0115
Fax: 423-928-7539
Year Established: 1987
Principal Officer: Chris Thomas & Bart Walker, Owners
Sales Contact: Chris Thomas/Bart Walker
Purchasing Contact: Tony Hensley
Sales Market: Regional
Purchasing Market: National
Employees: 16
Products Produced:
332710  Machine shop, CNC, machining
Products Purchased:
- Steel, hot-rolled, stainless
- Steel, cold-rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

Excel Polymers
260 Old State Route 34
Jonesborough, TN 37659
Phone: 423-753-2196
Fax: 423-753-3379
Year Established: 1986
Principal Officer: Larry Lowe, Plant Manager
Sales Contact: Larry Lowe
Purchasing Contact: Ruth Gann
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:
325212  Rubber compounds
Products Purchased:
- Rubber, natural & synthetic
- Petroleum products

Web Site: www.excel-polymers.com
Corporate Headquarters: Solon, Ohio
Global: Sweden
WASHINGTON, TN

Faith Enterprises
2505 Plymouth Road
Johnson City, TN 37601
Phone: 423-929-3177
Fax: 423-929-3164
Year Established: 1989
Principal Officer: Erik & David Johnson, Owners
Sales Contact: Erik Johnson
Purchasing Contact: J.D. Whitson
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

333242 Wafer transfer machinery

Products Purchased:
Plastic film & sheet, unsupported
Relays & industrial controls
Hardware, misc.

Web Site: www.faith-enterprises.com
Corporate Headquarters: Local

Fastsigns
2708 N. Roan Street
Johnson City, TN 37601
Phone: 423-282-4229
Fax: 423-282-9336
Year Established: 1995
Principal Officer: Mike Torda, Owner
Sales Contact: Joe Armstrong
Purchasing Contact: Joe Armstrong
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:

339950 Signs, indoor & outdoor

Products Purchased:
Aluminum, sheet, plate & foil
Wood products
Magnetics
Vinyl banners

Web Site: www.fastsigns.com
Corporate Headquarters: Local

Fastec Industrial, Div. of Wesco Distributors
2219 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-434-2744
Fax: 423-975-2544
Year Established: 1991
Principal Officer: Rose Eaton, Branch Manager
Sales Contact: Rose Eaton
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 14
Products Produced:

332722 Bolts, nuts, rivets & washers

Products Purchased:
Steel, cold-rolled, sheet, strip & bars

Web Site: www.fastecindustrial.com
Corporate Headquarters: Local

FedEx Office
2116 N. Roan Street, Ste. 1A
Johnson City, TN 37601
Phone: 423-283-9503
Fax: 423-283-9603
Year Established: 2004
Principal Officer: Eric Parker, Center Manager
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:

323120 Computer typesetting
314999 Banners, flags, etc.

Products Purchased:
Paper
Plastic

Web Site: www.fedex.com/us/office
Corporate Headquarters: Dallas, TX
Fiber Innovation Technology (FIT)
398 Innovation Drive
Johnson City, TN 37604
Phone: 423-232-0072
Fax: 423-232-1308
Year Established: 1997
Principal Officer: Bob Slack, Vice-President
Manufacturing
Sales Contact: Mike Hodge
Purchasing Contact: Kimberly Lawson
Sales Market: International
Purchasing Market: International
Employees: 75
Products Produced:
- 325220 Fibers, synthetic

Products Purchased:
- Plastic materials & resins

Web Site: www.fitfibers.com
Corporate Headquarters: China

Grafik Touch
1017 Quality Circle
Johnson City, TN 37615
Phone: 423-283-4140
Fax: 423-283-4335
Year Established: 1980
Principal Officer: Grant H. Rockley, Owner
Sales Contact: Kim Dulaney 423-384-3889
Purchasing Contact: Grant Rockley
Sales Market: Regional
Purchasing Market: National
Employees: 6
Products Produced:
- 323111 Printing, commercial

Products Purchased:
- Paper
- Printing ink

Web Site: www.grafiktouch.com
Corporate Headquarters: Local

Goessling USA, Inc.
3308 Wayfield Drive
Johnson City, TN 37601
Phone: 423-915-0469
Fax: 423-915-0839
Year Established: 1990
Principal Officer: Dirk Rybak, Business Manager
Sales Contact: Dirk Rybak
Purchasing Contact: Dirk Rybak
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:
- 333922 Conveyors & conveying equipment

Products Purchased:
- Motors & generators
- Drive shafts
- Conveyors belts

Web Site: www.goesslingusa.com
Corporate Headquarters: Schermbeck, Germany

Hampton Textile Printing, Inc.
2230 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-928-7247
Fax: 423-928-5663
Year Established: 1975
Principal Officer: Tammy Ross, Director of Operations
Sales Contact: Tammy Ross
Purchasing Contact: Tammy Ross
Sales Market: International
Purchasing Market: International
Employees: 50
Products Produced:
- 313310 Printing on fabric

Products Purchased:
- Fabric
- Paper
- Chemicals
- Dyes

Web Site: www.hamptonprints.com
Corporate Headquarters: Local
WASHINGTON, TN

Harman Ice & Cold Storage Co., Inc.
724 W. Walnut Street
Johnson City, TN 37604
Phone: 423-926-9164
Fax: 423-926-9165
Year Established: 1916
Principal Officer: Harry Harman, President/Owner
Sales Contact: Harry Harman
Purchasing Contact: Harry Harman
Sales Market: International
Purchasing Market: Local
Employees: 7
Products Produced:

312113 Ice, manufactured &
cold storage

Products Purchased:

Ice making machines
Packaging materials

Web Site: www.harmanice.com
Corporate Headquarters: Local

Hodges Machine Shop
838 Austin Springs Road
Johnson City, TN 37601
Phone: 423-282-6931
Fax: None
Year Established: 1976
Principal Officer: Buena Shipley, Owner
Sales Contact: Don Shealy
Purchasing Contact: Don Shealy
Sales Market: Local
Purchasing Market: Regional
Employees: 3
Products Produced:

332710 Machine shop &
welding

Products Purchased:

Steel, hot-rolled, stainless
Angles
Pipe
Welding rods

Web Site: None
Corporate Headquarters: Local

Heraeus Electro-Nite
2735 E. Oakland Avenue
Johnson City, TN 37602
Phone: 423-282-3770
Fax: 423-282-9074
Year Established: 1985
Principal Officer: Paul Tipton, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: International
Employees: 70
Products Produced:

334516 Steel analysis
equipment

Products Purchased:

Steel
Aluminum
Copper
Controls

Web Site: www.heraeus-electro-nite.com
Corporate Headquarters: Langhorne, PA
Global: Hanau, Germany

Hometech Industries Group
2507 Plymouth Road
Johnson City, TN 37601
Phone: 423-926-1470
Fax: 423-926-6438
Year Established: 1984
Principal Officer: Ben & Pete Paduch, Owners
Sales Contact: Shane McCrackin
Purchasing Contact: Robin Grindstaff
Sales Market: International
Purchasing Market: National
Employees: 30
Products Produced:

332999 Whirlpool tubs
332311 Carport covers
Portable buildings

Products Purchased:

Steel pipe & tubes
Sheet metal
Faucets

Web Site: www.weatherguardtn.com
www.watertechtn.com
Corporate Headquarters: Local
WASHINGTON, TN

Industrial Electronics Services, Inc./IES
213 Suncrest Street
Gray, TN 37615
Phone: 423-477-0118
Fax: 423-477-8700
Year Established: 1989
Principal Officer: Larry Mullins, CEO
Sales Contact: LauraT@iesgray.com
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 100
Products Produced:
334418 Printed circuit boards

Products Purchased:
Electronic parts

Web Site: www.iesgray.com
Corporate Headquarters: Local

Innovate Medical LLC
2210 Buffalo Road
Johnson City, TN 37604
Phone: 423-461-3558
Fax: 423-461-3554
Year Established: 2001
Principal Officer: Susan Johnston, CEO
Sales Contact: Steve Johnston
Purchasing Contact: Leann Kinder
Sales Market: National
Purchasing Market: International
Employees: 10
Products Produced:
325212 Elastomer products
Tourniquets, latex free

Products Purchased:
Rubber

Web Site: www.innovatemed.com
Corporate Headquarters: Local

Interstate Graphics
3208 Hanover Road
Johnson City, TN 37602
Phone: 423-282-1511
Fax: 423-282-0452
Year Established: 1973
Principal Officer: J. R. Moore, Vice-President
Sales Contact: www.igi4color.com/sales
Purchasing Contact: Andy Kraus ext.21
Sales Market: National
Purchasing Market: International
Employees: 45
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink
Printing trades machinery
Film

Web Site: www.igi4color.com
Corporate Headquarters: Local

JD Squared, Inc.
2244 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-979-0309
Fax: 423-979-2426
Year Established: 1982
Principal Officer: Bob & Kim Hughes, Owners
Sales Contact: Sales@jd2.com
Purchasing Contact: Kim Hughes
Sales Market: International
Purchasing Market: National
Employees: 5
Products Produced:
333517 Tube bending machines

Products Purchased:
Steel
Controls
Plastic

Web Site: www.jd2.com
Corporate Headquarters: Local
WASHINGTON, TN

Johnson City Bedding Company
250 West Market Street
Johnson City, TN 37604
Phone: 423-434-1020
Fax: 423-434-1026
Year Established: 1934
Principal Officer: Robert K. Parker, President
Sales Contact: Mark Campbell
Purchasing Contact: Keith Patton
Sales Market: Regional
Purchasing Market: National
Employees: 40
Products Produced:
337910 Mattresses & box springs
Products Purchased:
Fabric
Innersprings units
Polyurethane foam
Web Site: www.restonicJC.com
Corporate Headquarters: Local

Johnson City Chemical Company, Inc.
402 Steel Street
Johnson City, TN 37601
Phone: 423-926-2167
Fax: 423-434-0604
Year Established: 1974
Principal Officer: W. B. Spratlin, President
Sales Contact: Tim Potter
Purchasing Contact: Todd Stone
Sales Market: Local
Purchasing Market: National
Employees: 47
Products Produced:
325314 Fertilizers, mixing only
Products Purchased:
Urea
Muriate potash
Web Site: None
Corporate Headquarters: Local

Katz Americas
2205 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-328-1627
Fax: 423-434-2210
Year Established: 1991
Principal Officer: Mike Elbers, COO
Sales Contact: Tammy Corska
Purchasing Contact: Mike Elbers
Sales Market: International
Purchasing Market: International
Employees: 50
Products Produced:
322299 Die-cut beverage coasters
Products Purchased:
Pulp board
Printing ink, soy based
Web Site: www.katzamericas.com
Corporate Headquarters: Johnson City, TN
Global: Germany

Kennametal, Inc.
128 Roweland Drive
Johnson City, TN 37601
Phone: 423-928-7251
Fax: 423-434-1254
Year Established: 1966
Principal Officer: Mike Szumlas, Plant Manager
Sales Contact: Corp. Latrobe, PA
Purchasing Contact: Corp. Latrobe, PA
Sales Market: International
Purchasing Market: National
Employees: 250
Products Produced:
333517 Carbide cutting tools
Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Bearings, ball & roller
Web Site: www.kennametal.com
Corporate Headquarters: Latrobe, PA
Kilby Truss, Inc.
304 Cedar Creek Road
Gray, TN 37615
Phone: 423-477-8811
Fax: 423-477-0377
Year Established: 1971
Principal Officer: Ralph Kilby, Owner
Sales Contact: Ralph Kilby
Purchasing Contact: Ralph Kilby
Sales Market: Local
Purchasing Market: Regional
Employees: 7
Products Produced:
321214 Trusses, floor & roof

Products Purchased:
Lumber
Metal plates

Web Site: None
Corporate Headquarters: Local

Koyo Corporation of USA
146 Cutting Edge Court
Telford, TN 37690
Phone: 423-913-1006
Fax: 423-913-1008
Year Established: 2008
Principal Officer: Mac Corbitt, Plant Manager
Sales Contact: Sales Office, West Lake, OH
Purchasing Contact: Purchasing, Orangeburg, SC
Sales Market: International
Purchasing Market: International
Employees: 106
Products Produced:
332991 Bearings, tapered, roller

Products Purchased:
Steel

Web Site: www.koyousa.com
Corporate Headquarters: West Lake OH
Global: Osaka, Japan

Mayes Brothers Tool Manufacturing Company
713 Clairmont Road, POB 1018
Johnson City, TN 37605
Phone: 423-926-6171
Fax: 423-926-1723
Year Established: 1917
Principal Officer: John McKeenan, Plant Manager
Sales Contact: John McKeenan
Purchasing Contact: Kurt Young
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:
332812 Powder coating, custom manufacturing
333511 Injection molding
332216 Levels, wood, plastic & aluminum

Products Purchased:
Aluminum, sheet, plate & foil
Steel, cold-rolled, sheet, strip & bars
Plastic packaging
Plastic pellets

Web Site: www.greatnecktools.com
Corporate Headquarters: Mineola, NY

MiniFibers, Inc.
2923 Boones Creek Road
Johnson City, TN 37615
Phone: 423-282-4242
Fax: 423-282-1450
Year Established: 1968
Principal Officer: Kerry Keith, President
Sales Contact: Richard Ryan
Purchasing Contact: Kim McCollum
Sales Market: International
Purchasing Market: International
Employees: 34
Products Produced:
325220 Fibers, non-woven

Products Purchased:
Polyester resins, polyurethane

Web Site: www.minifibers.com
Corporate Headquarters: Local
WASHINGTON, TN

Mullican Flooring
655 Woodlyn Road
Johnson City, TN 37601
Phone: 423-283-4695
Fax: 423-915-1213
Year Established: 1985
Principal Officer: Neil Poland, President
Sales Contact: Brian Greenwell
Purchasing Contact: Tony Honeycutt
Sales Market: International
Purchasing Market: International
Employees: 250
Products Produced:
321918  Flooring, solid hardwood & engineered
Products Purchased:
Lumber
Web Site: www.mullicanflooring.com
Corporate Headquarters: Local

Natural Springs Water Group, LLC
128 LP Auer Road
Johnson City, TN 37602
Phone: 423-926-7905
Fax: 423-926-8210
Year Established: 1991
Principal Officer: Tommy Eggleston, Vice-President
John Gustke, Plant Manager
Sales Contact: Chris Coward
Purchasing Contact: John Gustke
Sales Market: National
Purchasing Market: National
Employees: 14
Products Produced:
312112  Water, spring, bottled
Products Purchased:
Plastic bottles
Paper, coated & laminated
Packaging materials
Web Site: www.laure.com
Corporate Headquarters: Local

Nakatetsu Machining Technologies
234 Precision Blvd.
Telford, TN 37690
Phone: 423-913-1600
Fax: 423-913-1601
Year Established: 2007
Principal Officer: Jeff Carter, General Manager
Sales Contact: Jeff Carter
Purchasing Contact: Jeff Carter
Sales Market: National
Purchasing Market: Local
Employees: 67
Products Produced:
332991  Bearings tapered roller
Products Purchased:
General office & maintenance supplies
Web Site: None
Corporate Headquarters: Osaka, Japan

O.G. Kelley & Company, Inc.
724 W. Walnut Street
Johnson City, TN 37604
Phone: 800-458-4591
Fax: 423-926-3874
Year Established: 1928
Principal Officer: James Bready, Owner
Sales Contact: sales@ogkelley.com
Purchasing Contact: James Bready
Sales Market: International
Purchasing Market: National
Employees: 15
Products Produced:
331491  Lead fabrication
Products Purchased:
Machine tools, metal cutting & forming
Steel, cold-rolled, sheet, strip & bars
Steel, stainless
Lead
Web Site: www.ogkelley.com
Corporate Headquarters: Local
WASHINGTON, TN

Omar Awning and Signs
202 Wesley Street
Johnson City, TN 37601
Phone: 423-282-9180
Fax: 423-282-3970
Year Established: 1984
Principal Officer: Susan Snowden, President
Sales Contact: Dave Blevins
Purchasing Contact: Jimmy Bennett
Sales Market: Regional
Purchasing Market: Regional
Employees: 20
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>314910</td>
<td>Canvas awnings</td>
</tr>
<tr>
<td>339950</td>
<td>Signs</td>
</tr>
<tr>
<td>314910</td>
<td>Room enclosures</td>
</tr>
</tbody>
</table>

Products Purchased:

- Canvas & related products
- Aluminum
- Steel, cold-rolled, sheet, strip & bars

Web Site: www.omarawning.com
Corporate Headquarters: Local

QEP Company and Harris Wood, LLC
2225 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-979-3700
Fax: 423-434-5764
Year Established: 1979
Principal Officer: Rick Burchfield, Vice-President Manufacturing
Sales Contact: Corp. Boca Raton, FL
Purchasing Contact: Karen Hodge
Sales Market: International
Purchasing Market: International
Employees: 140
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>321918</td>
<td>Flooring, solid</td>
</tr>
<tr>
<td></td>
<td>hardwood &amp; engineered</td>
</tr>
</tbody>
</table>

Products Purchased:

- Lumber, hardwood

Web Site: www.qepcorporate.com
Corporate Headquarters: Boca Raton, FL

Perma R Products, Inc.
106 Perma R Road
Johnson City, TN 37604
Phone: 423-929-8007
Fax: 423-929-7271
Year Established: 1981
Principal Officer: Alan LeClair, General Manager
Sales Contact: Corp. Grenada, MS
Purchasing Contact: Corp. Grenada, MS
Sales Market: National
Purchasing Market: National
Employees: 40
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
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<tbody>
<tr>
<td>321219</td>
<td>Insulation board</td>
</tr>
<tr>
<td>326140</td>
<td>Foam insulation sheets</td>
</tr>
</tbody>
</table>

Products Purchased:

- Polystyrene beads, expanded
- Foil & paper products

Web Site: www.permaproducts.com
Corporate Headquarters: Grenada, MS

Quality Safety Products, DBA Tennessee Flag Co.
312 E. Main Street
Johnson City, TN 37601
Phone: 423-928-4142
Fax: 423-434-2851
Year Established: 1984
Principal Officer: John Grindstaff, G.M.
Sales Contact: John Grindstaff
Purchasing Contact: John Grindstaff
Sales Market: International
Purchasing Market: National
Employees: 11
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>314999</td>
<td>Flags, banners, transportation signs, safety flags</td>
</tr>
<tr>
<td>315210</td>
<td>Sewing, contract</td>
</tr>
</tbody>
</table>

Products Purchased:

- Vinyl
- Dowels

Web Site: www.tnflags.com
Corporate Headquarters: Local
WASHINGTON, TN

**Quint-C Pallet Company**
3769 Hwy. 11E
Limestone, TN 37681
Phone: 423-257-6522
Fax: 423-257-6025
Year Established: 1981
Principal Officer: Charles Hensley, Owner
Sales Contact: Charles Hensley
Purchasing Contact: Charles Hensley
Sales Market: Regional
Purchasing Market: Regional
Employees: 38
Products Produced:
321920 Pallets & skids, wood

Products Purchased:
Lumber
Nails

Web Site: www.quint-c.com
Corporate Headquarters: Local

**Royal Printing & Supply Company**
2522 Elizabethton Hwy.
Johnson City, TN 37601
Phone: 423-282-0451
Fax: 423-282-3220
Year Established: 1964
Principal Officer: Benny Peterson, President
Sales Contact: Sharon Shouse
Purchasing Contact: Sharon Shouse
Sales Market: Regional
Purchasing Market: Regional
Employees: 3
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink

Web Site: www.royalprints.com
Corporate Headquarters: Local

**R.A. Colby, Inc.**
PO Box 4058, 2300 S. Roan Street
Johnson City, TN 37601
Phone: 423-282-4473
Fax: 423-928-5212
Year Established: 2001
Principal Officer: Sheila Colby, Office Manager
Sales Contact: Sheila Colby
Purchasing Contact: Sheila Colby
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:
339992 Organs

Products Purchased:
Lumber

Web Site: www.racolby.com
Corporate Headquarters: Local

**Sabre Industries, Inc.**
325 W. Walnut Street
Johnson City, TN 37604
Phone: 423-928-7364
Fax: 423-929-2464
Year Established: 1962
Principal Officer: Philip Blevins, Manager
Sales Contact: Philip Blevins
Purchasing Contact: Philip Blevins
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink
Printing plates
Film

Web Site: www.sabreprinters.com
Corporate Headquarters: Local
WASHINGTON, TN

Shell Media
802 W. Market Street
Johnson City, TN 37604
Phone: 423-928-6183
Fax: 423-455-0609
Year Established: 1979
Principal Officer: Scott Shell, Owner
Sales Contact: Alan Wilson
Purchasing Contact: Scott Shell
Sales Market: National
Purchasing Market: Regional
Employees: 9
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink

Web Site: www.shellmediaonline.com
Corporate Headquarters: Local

Snyder Signs, Inc.
2918 Creekmore Drive
Johnson City, TN 37601
Phone: 423-282-6221
Fax: 423-282-6222
Year Established: 1962
Principal Officer: Rod Snyder, President
Sales Contact: Sales Dept.
Purchasing Contact: John Scott
Sales Market: Regional
Purchasing Market: National
Employees: 24
Products Produced:
339950 Signs, commercial

Products Purchased:
Plastic
Aluminum, sheet, plate & foil
Steel, cold-rolled, sheet, strip & bars
Vinyl letters

Web Site: www.snydersigns.com
Corporate Headquarters: Local

Sir Speedy
3213 Hanover Road
Johnson City, TN 37604
Phone: 423-283-7772
Fax: 423-283-7773
Year Established: 1997
Principal Officer: Eddie Morelock, Owner
Sales Contact: Eddie Morelock
Purchasing Contact: Eddie Morelock
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink

Web Site: www.sirspeedy.com
Corporate Headquarters: Mission Viejo, CA

SPC Manufacturing Company
130 W. Market Street
Johnson City, TN 37604
Phone: 423-232-7586
Fax: None
Year Established: 1980
Principal Officer: Kim Schneider, Owner
Sales Contact: Kim Schneider
Purchasing Contact: Kim Schneider
Sales Market: National
Purchasing Market: National
Employees: 15
Products Produced:
316992 Handbags
315210 Sewing, contract
316998 Cases & pouches

Products Purchased:
Fabric, broad woven
Nylon
Leather

Web Site: www.spcmanufacturing.com
Corporate Headquarters: Local
### Standard Printing Company

229 W. Market Street  
Johnson City, TN 37604  
Phone: 423-928-2125  
Fax: 423-928-0838  
Year Established: 1948  
Principal Officer: Joe Reid, Owner  
Sales Contact: Kathy Simounet  
Purchasing Contact: Joe Reid  
Sales Market: Local  
Purchasing Market: Regional  
Employees: 10  
Products Produced:  
- 323111 Printing, commercial & promotional items  
Products Purchased:  
- Paper  
- Printing ink  

Web Site: [www.standardprintingtn.com](http://www.standardprintingtn.com)  
Corporate Headquarters: Local

### Summers-Taylor Materials Company

618 Clairmont Drive  
Johnson City, TN 37601  
Phone: 423-926-3951  
Fax: 423-547-2239  
Year Established: 1976  
Principal Officer: Robert Summers, Owner  
Sales Contact: Doug Jones 543-3181  
Purchasing Contact: John Loven 543-3181  
Sales Market: Local  
Purchasing Market: Local  
Employees: 25  
Products Produced:  
- 327320 Concrete, ready-mix  
Products Purchased:  
- Sand, gravel & stone  
- Cement, hydraulic  

Web Site: [www.summerstaylor.com](http://www.summerstaylor.com)  
Corporate Headquarters: Elizabethton, TN

### Superior Metal Products, Inc.

2463 Hwy. 107  
Chuckey, TN 37641  
Phone: 423-257-2154  
Fax: 423-257-3617  
Year Established: 1967  
Principal Officer: Danny Mathes, President  
Sales Contact: Jeff Bowman/Danny Mathes  
Purchasing Contact: Kevin Thompson  
Sales Market: National  
Purchasing Market: National  
Employees: 90  
Products Produced:  
- 332710 Machine shop, metal stampings, welding  
- 333514 Tool & dies  
Products Purchased:  
- Machine tools  
- Welding apparatus  

Web Site: [www.superiormetal.com](http://www.superiormetal.com)  
Corporate Headquarters: Local

### TPI Corporation

114 Roscoe Fitz Road  
Gray, TN 37615  
Phone: 423-477-4131  
Fax: 423-477-5833  
Year Established: 1949  
Principal Officer: Robert E. Henry, Jr., President  
Sales Contact: Aaron Cox  
Purchasing Contact: Bo Risner  
Sales Market: National  
Purchasing Market: National  
Employees: 434  
Products Produced:  
- 333414 Heaters & controls  
- 333413 Fans  
- 335122 Lighting, industrial & commercial  

Products Purchased:  
- Steel  
- Aluminum  
- Controls, electrical  

Web Site: [www.tpicorp.com](http://www.tpicorp.com)  
Corporate Headquarters: Local
WASHINGTON, TN

Transit Mix Concrete Company
110 City Garage Road
Johnson City, TN 37601
Phone: 423-928-2128
Fax: 423-926-7867
Year Established: 1946
Principal Officer: Ernest E. Walker, Chairman/CEO
Sales Contact: Eric Burchfield
Purchasing Contact: Mark Story
Sales Market: Local
Purchasing Market: National
Employees: 32
Products Produced:
327320 Concrete, ready-mix & concrete products

Products Purchased:
Sand, gravel & stone
Cement, hydraulic

Web Site: www.tmix.com
Corporate Headquarters: Local

Triangle Machine and Tool
110 Center Street, PO Box 8336
Gray, TN 37615
Phone: 423-477-3351
Fax: 423-477-3351
Year Established: 1981
Principal Officer: Jerry Keys, President
Sales Contact: Jerry Keys
Purchasing Contact: Jerry Keys
Sales Market: Regional
Purchasing Market: International
Employees: 4
Products Produced:
333514 Tool & die, jigs, & fixtures

Products Purchased:
Steel
Aluminum
Plastic

Web Site: None
Corporate Headquarters: Local

Tri-City Beverage Corporation
714 Rolling Hills Drive
Johnson City, TN 37604
Phone: 423-928-2541
Fax: 423-434-9142
Year Established: 1949
Principal Officer: Charles Gordon, Jr., President
Sales Contact: Charles Gordon, Jr.
Purchasing Contact: Charles Gordon, Jr.
Sales Market: Regional
Purchasing Market: International
Employees: 25
Products Produced:
312111 Soft drinks

Products Purchased:
Glass containers
Filters & closures
Flavoring extracts
Vitamins
Cardboard
Syrups & sugar

Web Site: www.drenuf.com
Corporate Headquarters: Local

Unaka Forest Products, Inc.
217 Dry Creek Road
Jonesborough, TN 37659
Phone: 423-753-9576
Fax: 423-753-7907
Year Established: 1974
Principal Officer: Jerry Hensley, President
Sales Contact: Jerry Hensley
Purchasing Contact: Jerry Hensley
Sales Market: National
Purchasing Market: International
Employees: 55
Products Produced:
321920 Pallets & skids, wood

Products Purchased:
Lumber
Nails

Web Site: www.unakaforestproductsinc.com
Corporate Headquarters: Local

L-19
WASHINGTON, TN

Universal Tool & Engineering, Inc.
3204 Hanover Road
Johnson City, TN 37604
Phone: 423-282-0304
Fax: 423-282-8236
Year Established: 1980
Principal Officer: James R. Abraham, President
Sales Contact: Jamie Abraham
Purchasing Contact: Cindy Slocum
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:
333517 Custom machines, tube benders & CNC

Products Purchased:
- Steel, cold-rolled, sheet, strip & bars
- Plastics
- Rubber products
- Electronic components
- Hydraulics
- Fasteners

Web Site: www.universaltool.com
Corporate Headquarters: Local

Volunteer Blind Industries, Inc.
2232 Watauga Road
Johnson City, TN 37601
Phone: 423-929-7008
Fax: 423-929-7008
Year Established: 1987
Principal Officer: Robert Bradley, Plant Manager
Sales Contact: Corp. Morristown, TN
Purchasing Contact: Robert Bradley
Sales Market: National
Purchasing Market: National
Employees: 34
Products Produced:
315210 Military textiles

Products Purchased:
- Fabrics, cotton, fleece, & broadwoven
- Pallets & skids, wood
- Boxes, folding, paperboard

Web Site: www.volblind.org
Corporate Headquarters: Morristown, TN

Valley Equipment Company
3903 W. Market Street
Johnson City, TN 37601
Phone: 423-753-3541
Fax: 423-753-3589
Year Established: 1952
Principal Officer: Roy Lee Robertson, President
Sales Contact: Dexter Newman
Purchasing Contact: Monty White
Sales Market: International
Purchasing Market: National
Employees: 32
Products Produced:
333999 Industrial & commercial machinery
335312 Motors & generators
333911 Pumps & pumping equipment

Products Purchased:
- Industrial machinery, new & used
- Bearings, ball & roller
- Electrical components

Web Site: www.valleyequipment.com
Corporate Headquarters: Local

ZZTopps, Inc.
140 W. Market Street
Johnson City, TN 37604
Phone: 423-928-8677
Fax: 423-928-3310
Year Established: 2006
Principal Officer: Anita Shell, Owner
Sales Contact: Anita Shell
Purchasing Contact: Anita Shell
Sales Market: Local
Purchasing Market: Regional
Employees: 4
Products Produced:
314999 Embroidery
323113 Screen printing

Products Purchased:
- T-shirt
- Caps

Web Site: www.zztopps.com
Corporate Headquarters: Local

L-20
LEE COUNTY INDUSTRIES
Hancock Pallet & Lumber Company
State Route 662
Jonesville, VA 24263
Phone: 276-346-0027
Fax: 276-346-0006
Year Established: 1994
Principal Officer: Gary Russell, President
Sales Contact: Gary Russell
Purchasing Contact: Gary Russell
Sales Market: Regional
Purchasing Market: Local
Employees: 4
Products Produced:
321920 Pallets & containers, wood
Products Purchased:
Lumber
Web Site: None
Corporate Headquarters: Local

Synergy Biofuels
Route 2
Pennington Gap, VA 24277
Phone: 276-509-9035
Fax: 866-551-1468
Year Established: 2007
Principal Officer: Anket Patel, Owner
Sales Contact: Lisa Lasup
Purchasing Contact: Lisa Lasup
Sales Market: Regional
Purchasing Market: Regional
Employees: 7
Products Produced:
324110 Biofuel
325611 Glycerin
Products Purchased:
Waste cooking oil
Web Site: www.synergybiofuels.com
Corporate Headquarters: Local

Pullin Ink
179 N. Kentucky Street
Pennington Gap, VA 24277
Phone: 276-546-2760
Fax: 276-546-5452
Year Established: 2005
Principal Officer: Ann Rhea Hall, Owner
Sales Contact: Ann Rhea Hall
Purchasing Contact: Ann Rhea Hall
Sales Market: National
Purchasing Market: Regional
Employees: 3
Products Produced:
323111 Printing, commercial
Products Purchased:
Paper
Printing ink
Web Site: www.pullinink.com
Corporate Headquarters: Local
SCOTT COUNTY INDUSTRIES
SCOTT

Gate City Machine & Repair, LLC
182 Valley View Street
Gate City, VA  24251
Phone:  423-418-4108
Fax:  276-452-1210
Year Established:  1992
Principal Officer:  Russell Powers, II, Owner
Sales Contact:  Russell Powers
Purchasing Contact:  Russell Powers
Sales Market:  Regional
Purchasing Market:  International
Employees:  4
Products Produced:

332710  Machine shop

Products Purchased:

Steel

Web Site:  None
Corporate Headquarters:  Local

Rogers Foam Corporation
609 Boone Trail Road
Duffield, VA  24244
Phone:  276-431-2641
Fax:  276-431-2006
Year Established:  2007
Principal Officer:  Jason Johnson, Plant Manager
Sales Contact:  Corp. Somerville, MA
Purchasing Contact:  Corp. Somerville, MA
Sales Market:  International
Purchasing Market:  International
Employees:  100
Products Produced:

314120  Pillows, foam, bed

Products Purchased:

Resins, polyurethane & polyolefin

Web Site:  www.rogersfoamcorp.com
Corporate Headquarters:  Somerville, MA

Joy Global - Duffield
State Route 772
Duffield, VA  24244
Phone:  276-431-2821
Fax:  276-431-2384
Year Established:  1981
Principal Officer:  Ralph Thomas, General Manager
Sales Contact:  Mike Harris
Purchasing Contact:  Marie Lanningham
Sales Market:  International
Purchasing Market:  National
Employees:  225
Products Produced:

333131  Mining equipment

Products Purchased:

Steel
Motor controls

Web Site:  www.joy.com
Corporate Headquarters:  Milwaukee, WI

Southern Graphics
153 E. Jackson Street
Gate City, VA  24251
Phone:  276-386-9551
Fax:  276-386-9073
Year Established:  1981
Principal Officer:  Kim Osborne, Owner/President
Sales Contact:  Kim Osborne
Purchasing Contact:  Kim Osborne
Sales Market:  Local
Purchasing Market:  Regional
Employees:  6
Products Produced:

323111  Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site:  www.southerngraphicsonline.com
Corporate Headquarters:  Local

N-1
State Line Graphics
2154 US Hwy 23 North
Weber City, VA 24290
Phone: 276-386-6662
Fax: 276-386-2343
Year Established: 1989
Principal Officer: Mark Peters, Owner
Sales Contact: Mark Peters
Purchasing Contact: Mark Peters
Sales Market: Regional
Purchasing Market: Local
Employees: 5
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: Under construction
Corporate Headquarters: Local

VFP, Inc.
402 Industrial Park Road
Duffield, VA 24244
Phone: 276-431-4000
Fax: 276-431-1756
Year Established: 1956
Principal Officer: Jerry Arnold, President
Sales Contact: Sale Dept. 540-977-0500
Purchasing Contact: Tammy Begley
Sales Market: International
Purchasing Market: Local
Employees: 130
Products Produced:

327390 Concrete
communication shelters

Products Purchased:

Concrete

Web Site: www.vfpinc.com
Corporate Headquarters: Salem, VA

Tempur Production USA
203 Tempur Pedic Drive
Duffield, VA 24244
Phone: 276-431-7150
Fax: 276-431-7151
Year Established: 1992
Principal Officer: Alex Lupi, Plant Manager
Sales Contact: Corp, Lexington, KY
Purchasing Contact: Corp. Lexington, KY
Sales Market: International
Purchasing Market: International
Employees: 300
Products Produced:

337910 Mattresses
314120 Pillows

Products Purchased:

Poly resins

Web Site: www.tempurpedic.com
Corporate Headquarters: Lexington, KY

Virginia Forest Products-Gilco Intl. Lumber
722 Industrial Park Road
Duffield, VA 24244
Phone: 276-431-4488
Fax: 276-431-4477
Year Established: 1996
Principal Officer: Ken Jaworski, Plant Manager
Sales Contact: Tony Love
Purchasing Contact: Ken Jaworski
Sales Market: International
Purchasing Market: Local
Employees: 77
Products Produced:

321113 Lumber & ties

Products Purchased:

Logs

Web Site: www.gilcolumber.com
Corporate Headquarters: South Charleston, WVA
WASHINGTON COUNTY
VIRGINIA
INDUSTRIES
Abingdon Steel, Inc.
25479 Hillman Highway
Abingdon, VA 24210
Phone: 276-628-9269
Fax: 276-628-1692
Year Established: 1994
Principal Officer: Jeffrey & Gloria Stroup, Owners
Sales Contact: Jeffrey Stroup
Purchasing Contact: James Stroup
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:
332312 Steel fabrication, structural

Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Welding apparatus

Web Site: None
Corporate Headquarters: Local

Andis Pallet Company
25058 Regal Drive
Abingdon, VA 24211
Phone: 276-628-7507
Fax: 276-628-8368
Year Established: 1974
Principal Officer: Fred A. Andis, President
Sales Contact: Pricilla Andis
Purchasing Contact: Fred Andis
Sales Market: Regional
Purchasing Market: Regional
Employees: 14
Products Produced:
321920 Pallets & skids, wood

Products Purchased:
Lumber, hardwood
Nails

Web Site: None
Corporate Headquarters: Local

AGC Flat Glass NA
18370 Oak Park Drive
Abingdon, VA 24210
Phone: 276-619-6000
Fax: 276-619-6039
Year Established: 2004
Principal Officer: David Broerman, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Kingsport, TN 423-229-7200
Sales Market: International
Purchasing Market: International
Employees: 56
Products Produced:
327215 Flat glass for windows

Products Purchased:
Flat glass from Churchill plant

Web Site: www.us.agc.com
Corporate Headquarters: Alpharetta, GA
Global: Tokyo, Japan

Appalachian Cast Products, Inc.
26372 Hillman Hwy
Abingdon, VA 24210
Phone: 276-619-5080
Fax: 276-619-5094
Year Established: 1999
Principal Officer: Michael Ferracci, Plant Manager
Sales Contact: Michael Ferracci
Purchasing Contact: Michael Ferracci
Sales Market: Regional
Purchasing Market: Regional
Employees: 130
Products Produced:
331523 Castings, precision

Products Purchased:
Aluminum

Web Site: www.appalachiancast.com
Corporate Headquarters: Local
WASHINGTON, VA

Appalachian Plastics, Inc.
34001 Glove Drive
Glade Spring, VA 24340
Phone: 276-429-2581
Fax: 276-429-2631
Year Established: 1968
Principal Officer: Allen DeBusk, General Manager
Sales Contact: Allen DeBusk
Purchasing Contact: Pattie DeBusk
Sales Market: International
Purchasing Market: National
Employees: 45
Products Produced:
326199 Fiberglass vent duck tank & fiber poles
Products Purchased:
Plastic materials & resins
Fiberglass materials
Web Site: None
Corporate Headquarters: Local

Boxley Ready Mix
24438 Regal Drive
Abingdon, VA 24210
Phone: 276-623-1141
Fax: 276-623-2304
Year Established: 1973
Principal Officer: Steve White, Plant Manager
Sales Contact: Steve White
Purchasing Contact: Steve White
Sales Market: Local
Purchasing Market: Local
Employees: 7
Products Produced:
327320 Concrete, ready-mix
Products Purchased:
Sand, gravel, & stone
Cement, hydraulic
Web Site: www.boxley.com
Corporate Headquarters: Blue Ridge, VA

Central Machine Shop
14773 Wallace Pike
Abingdon, VA 24210
Phone: 276-669-2816
Fax: 276-669-2143
Year Established: 1975
Principal Officer: Jerry Hyatt, President
Sales Contact: Jerry Hyatt
Purchasing Contact: Jerry Hyatt
Sales Market: International
Purchasing Market: Regional
Employees: 18
Products Produced:
332710 Machine shop, precision
Products Purchased:
Steel, hot-rolled, stainless
Aluminum
Copper
Plastic
Web Site: www.centralmachineshop.com
Corporate Headquarters: Local

Columbus McKinnon Corporation
22364 Jeb Stuart Hwy
Damascus, VA 24236
Phone: 276-475-1242
Fax: 276-475-3235
Year Established: 1969
Principal Officer: Mike Pinson, H. R. Manager
Sales Contact: sales@cmworks.com, 800-888-0985
Purchasing Contact: Elizabeth Ramirez
Sales Market: International
Purchasing Market: National
Employees: 250
Products Produced:
333923 Hoists, hand & electric
Products Purchased:
Cables, electric control
Pumps & motors, fluid power
Aluminum
Steel, cold-rolled, sheet, strip & bars
Forgings, iron & steel
Web Site: www.cmworks.com
Corporate Headquarters: Amherst, NY
WASHINGTON, VA

Damascus Corporation
26864 Watauga Road
Abingdon, VA 24211
Phone: 276-676-2376
Fax: 276-676-0300
Year Established: 1980
Principal Officer: Eric Miller, President
Sales Contact: Jeff Brock
Purchasing Contact: Steve Smith
Sales Market: National
Purchasing Market: International
Employees: 40
Products Produced:
333131 Mining vehicles, underground

Products Purchased:
Steel
Batteries
Tires & inner tubes
Bearings, ball & roller
Fluid power pumps & motors
Speed changers, drives & gears

Web Site: www.damascuscorp.com
Corporate Headquarters: Local

DSI Underground
26161 Old Trail Road
Abingdon, VA 24210
Phone: 276-466-2743
Fax: 276-669-0940
Year Established: 1993
Principal Officer: Steve Thorogood, Plant Manager
Sales Contact: Larry DeGraff
Purchasing Contact: Tony Massy
Sales Market: International
Purchasing Market: International
Employees: 49
Products Produced:
333131 Mining & tunneling structures, fabrication

Products Purchased:
Steel

Web Site: www.dsiunderground.com
Corporate Headquarters: Salt Lake City, UT
Global: Germany

General Engineering Company
26485 Hillman Hwy,
Abingdon, VA 24210
Phone: 276-628-6068
Fax: 276-628-4311
Year Established: 1948
Principal Officer: John Owens, President
Sales Contact: J. B. Kinder
Purchasing Contact: Sherman Stanley
Sales Market: National
Purchasing Market: National
Employees: 150
Products Produced:
333995 Hydraulic cylinders

Products Purchased:
Steel tubing & forgings
Steel bars

Web Site: www.generalengr.com
Corporate Headquarters: Local

Glade Machine
13092 Monroe Road
Glade Spring, VA 24340
Phone: 276-429-2360
Fax: 276-429-2370
Year Established: 1987
Principal Officer: Ralph Sullivan, President/Owner
Sales Contact: Ralph Sullivan
Purchasing Contact: Angela Dean
Sales Market: Regional
Purchasing Market: Regional
Employees: 15
Products Produced:
332710 Machine shop

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Aluminum

Web Site: None
Corporate Headquarters: Local
WASHINGTON, VA

Hapco and American Flag Pole
26252 Hillman Hwy.
Abingdon, VA 24210
Phone: 276-628-7171
Fax: 276-623-2594
Year Established: 1962
Principal Officer: Edward Rogers, President
Sales Contact: Brad Adkins, American Pole
Eddie Roberts, Hapco
Purchasing Contact: Steve McVey
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:

<table>
<thead>
<tr>
<th>Product ID</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332323</td>
<td>Aluminum, steel &amp; decorative light poles &amp; accessories</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Material</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steel</td>
</tr>
<tr>
<td>Aluminum</td>
</tr>
</tbody>
</table>

Web Site: www.hapco.com
Corporate Headquarters: Local

Lakeside Ready Mix, Inc.
21490 Gravel Lake Road
Abingdon, VA 24211
Phone: 276-628-4948
Fax: 276-628-2245
Year Established: 1979
Principal Officer: Debbie Van Dyke, President
Rusty Van Dyke, Plant Manager
Sales Contact: Rusty Van Dyke
Purchasing Contact: Debbie Van Dyke
Sales Market: Local
Purchasing Market: Local
Employees: 16
Products Produced:

<table>
<thead>
<tr>
<th>Product ID</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>327320</td>
<td>Concrete, ready-mix</td>
</tr>
<tr>
<td>327319</td>
<td>Concrete blocks</td>
</tr>
<tr>
<td>327318</td>
<td>Concrete, decorative</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Material</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sand, gravel &amp; stone</td>
</tr>
<tr>
<td>Cement</td>
</tr>
</tbody>
</table>

Web Site: www.lakesidereadymix.com
Corporate Headquarters: Local

Hubs & Wheels of Emory
POB 27, 28435 Blaine Street
Meadowview, VA 24361
Phone: 276-944-4900
Fax: 276-944-4927
Year Established: 1982
Principal Officer: Don Coulthard, Owner
Sales Contact: Billy Reed
Purchasing Contact: Don Coulthard
Sales Market: National
Purchasing Market: National
Employees: 16
Products Produced:

<table>
<thead>
<tr>
<th>Product ID</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>336390</td>
<td>Hubs, wheels &amp; presses</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Material</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steel</td>
</tr>
</tbody>
</table>

Web Site: www.hubsandwheelsofemory.com
Corporate Headquarters: Local

Mountain Top Fabrication
26669 Newbanks Road
Abingdon, VA 24210
Phone: 276-525-1100
Fax: 276-525-1102
Year Established: 2005
Principal Officer: John Hucks, Owner
Sales Contact: Lydia Hucks
Purchasing Contact: John or Lydia Hucks
Sales Market: National
Purchasing Market: Regional
Employees: 11
Products Produced:

<table>
<thead>
<tr>
<th>Product ID</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332439</td>
<td>Dog boxes, aluminum</td>
</tr>
<tr>
<td>332710</td>
<td>Machine Shop, custom cuts, welding &amp; fabrication</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Material</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aluminum</td>
</tr>
<tr>
<td>Steel, stainless</td>
</tr>
<tr>
<td>Steel</td>
</tr>
</tbody>
</table>

Web Site: www.mtck.com
Corporate Headquarters: Local
WASHINGTON, VA

Paramont Manufacturing, LLC
18259 Westinghouse Road
Abingdon, VA 24210
Phone: 276-623-4300
Fax: 276-676-3236
Year Established: 1999
Principal Officer: James Brown, CEO
Sales Contact: Steve Ettore
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 175
Products Produced:
336199 Truck parts, molded

Products Purchased:
Resins, DCPD
Aluminum
Nickel

Web Site: www.paramontmfg.com
Corporate Headquarters: Local

SPIG Industry, LLC
14675 Industrial Park Road
Bristol, VA 24202
Phone: 276-644-9510
Fax: 276-644-9490
Year Established: 2010
Principal Officer: Tara Lowe, Manager
Sales Contact: 276-644-9510
Purchasing Contact: Tara Lowe
Sales Market: National
Purchasing Market: Regional
Employees: 6
Products Produced:
332322 Guard rails

Products Purchased:
Raw metal

Web Site: www.spigindustry.com
Corporate Headquarters: Local

Probilt Body & Trailer, Inc.
PO Box 156, 33213 Lee Highway
Glade Spring, VA 24340
Phone: 276-429-2003
Fax: 276-429-4415
Year Established: 1997
Principal Officer: Rick Boardwine, President
Sales Contact: Mark French
Purchasing Contact: Bobby Hale
Sales Market: International
Purchasing Market: Regional
Employees: 13
Products Produced:
336211 Dump truck bodies
336212 Trailers, flat & utility, aluminum & steel

Products Purchased:
Aluminum
Steel, cold-rolled, sheet & bars
Forgings, nonferrous

Web Site: www.probitbodyandtrailer.com
Corporate Headquarters: Local

Steel Fab, Div. of Samuel
17403 Lee Highway
Abingdon, VA 24210
Phone: 276-628-3843
Fax: 276-628-7865
Year Established: 1988
Principal Officer: Bill Kahl, General Manager
Sales Contact: Misty Tester
Purchasing Contact: Mark Guinn
Sales Market: International
Purchasing Market: International
Employees: 240
Products Produced:
332420 ASME pressure vessels

Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Forgings, nonferrous

Web Site: www.samuelpressurevesselgroup.com
Corporate Headquarters: Marinette, WI

Steel Fab, Div. of Samuel
WASHINGTON, VA

Sterling Hardware, LLC
14430 Enterprise Road
Abingdon, VA 24210
Phone: 276-628-7153
Fax: 276-628-9190
Year Established: 1965
Principal Officer: William Widener, Plant Manager
Sales Contact: Joel Verplank
Purchasing Contact: Lee Price
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:
332510 Casket hardware

Products Purchased:
Steel
Zinc
Nickel
Copper

Web Site: www.sterlinghardwarellc.com
Corporate Headquarters: Local

Universal Fibers, Inc.
14401 Industrial Park Road
Bristol, VA 24203
Phone: 276-669-1161
Fax: 276-669-3304
Year Established: 1970
Principal Officer: Marc Ammen, CEO
Sales Contact: Bob W. Lester
Purchasing Contact: Bob W. Lester
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:
332710 Machine shop, general

Products Purchased:
Steel. cold-rolled, sheet, strip & bars
Machine tools, metal cutting & forming

Web Site: None
Corporate Headquarters: Local

Strongwell-Highlands Division
26770 New Banks Road
Abingdon, VA 24210
Phone: 276-623-0935
Fax: 276-623-1635
Year Established: 1997
Principal Officer: Rusty Short, Plant Manager
Sales Contact: Corp. Bristol, VA
Purchasing Contact: Corp. Bristol, VA
Sales Market: International
Purchasing Market: International
Employees: 90
Products Produced:
326199 Fiberglass reinforced structural shapes

Products Purchased:
Glass rovings & mat
Resins, polyester & vinyl ester

Web Site: www.strongwell.com
Corporate Headquarters: Bristol, VA

Utility Trailer, Glade Spring, VA Plant
13160 Monroe Road
Glade Spring, VA 24340
Phone: 276-429-4540
Fax: 276-429-4503
Year Established: 2002
Principal Officer: Jack Washburn, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Richard Carver
Sales Market: International
Purchasing Market: National
Employees: 500
Products Produced:
336212 Dry van trailers

Products Purchased:
Galvanized steel
Polyurethane foam
Aluminum
Wheels
Stainless Steel

Web Site: www.utilitytrailer.com
Corporate Headquarters: City of Industry, CA
Virginia Highlands Machining, Inc.

24431 Regal Drive
Abingdon, VA 24211
Phone: 276-628-8555
Fax: 276-676-3474
Year Established: 1986
Principal Officer: Bob W. Lester, Owner/G.M.
Sales Contact: Bob Lester
Purchasing Contact: Bob Lester
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:

332710 Machine shop, general

Products Purchased:

Cold-rolled steel sheet, strip & bars
Machine tools, metal cutting types

Web Site: None
Corporate Headquarters: Local

Virginia Laser Corporation

18284 Oak Park Drive
Abingdon, VA 24210
Phone: 276-676-0056
Fax: 276-676-0057
Year Established: 2003
Principal Officer: Tom Deskins, Owner/G.M.
Sales Contact: Steve Fletcher
Purchasing Contact: David Simons
Sales Market: Regional
Purchasing Market: Regional
Employees: 8
Products Produced:

332710 Machine shop, precision laser cutting & sheet metal fabrication

Products Purchased:

Laser & press brake machines

Web Site: www.virginialaser.net
Corporate Headquarters: Local

Virginia Insulated Products

Highway 91
Saltville, VA 24370
Phone: 276-496-5136
Fax: 276-496-5716
Year Established: 1974
Principal Officer: Paul Kirschner, Vice-President
Sales Contact: Paul Kirschner
Purchasing Contact: Barbara Woodward
Sales Market: International
Purchasing Market: National
Employees: 10
Products Produced:

331420 Wire, insulated, magnetic, copper

Products Purchased:

Copper wire
Kapton & epoxy

Web Site: www.vipwire.com
Corporate Headquarters: Local

Virginia Metals, Inc.

26336 Hillman Hwy.
Abingdon, VA 24210
Phone: 276-628-8151
Fax: 276-628-8797
Year Established: 1978
Principal Officer: Joe D. Andis, President
Sales Contact: Brad Andis
Purchasing Contact: Brad Andis
Sales Market: Regional
Purchasing Market: National
Employees: 13
Products Produced:

332710 Machine shop, general

Products Purchased:

Steel, cold-rolled, sheet, strip and bars
Aluminum, sheet, plate and foil
Steel, stainless

Web Site: None
Corporate Headquarters: Local
**WASHINGTON, VA**

**Wire Tough Cylinders, LLC**

14570 Industrial Park Road, Suite C  
Bristol, VA  24202  
Phone:  276-644-9120  
Fax:  None  
Year Established:  2010  
Principal Officer:  Dr. Amit Prakash, President  
Sales Contact:  Brian Deeken  
Purchasing Contact:  Amit Prakash  
Sales Market:  National  
Purchasing Market:  National  
Employees:  5  
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332420</td>
<td>Cylinders, compressed natural gas</td>
</tr>
</tbody>
</table>

Products Purchased:

- Liners & cylinders, steel  
- Steel wire

Web Site:  [www.wiretough.com](http://www.wiretough.com)  
Corporate Headquarters:  Local
BRISTOL (CITY)
VIRGINIA
INDUSTRIES
BRISTOL CITY

AZZ Galvanizing
14781 Industrial Drive
Bristol, VA 24202
Phone: 276-466-5558
Fax: 276-466-0558
Year Established: 2001
Principal Officer: Alan Slope, Manager
Sales Contact: Debbie Hicks
Purchasing Contact: Corporate - Fort Worth, TX
817-810-0095
Sales Market: International
Purchasing Market: International
Employees: 20
Products Produced:
332812 Steel, galvanized
Products Purchased:
Zinc
Web Site: www.azz.com
Corporate Headquarters: Fort Worth, TX

Bristol Compressors Intl, Inc.
15185 Industrial Park Road
Bristol, VA 24202
Phone: 276-466-4121
Fax: 276-645-2423
Year Established: 1975
Principal Officer: John Wadsworth, CEO
Sales Contact: See Web Listing
Purchasing Contact: John Young
Sales Market: International
Purchasing Market: International
Employees: 700
Products Produced:
333415 Compressors for A/C, heat pump & refrigerator systems
Products Purchased:
Environmental controls
Relays
Valves, regulating & controlling
Web Site: www.bristolcompressors.com
Corporate Headquarters: Local

Ball Corporation
750 Old Abingdon Hwy
Bristol, VA 24201
Phone: 276-466-2261
Fax: 276-645-2224
Year Established: 1971
Principal Officer: Joe Sandidge, Oper. Mgr.
Sales Contact: Corp. Broomfield, CO
Purchasing Contact: Tammy James
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:
332431 Can, metal ends
Products Purchased:
Aluminum
Web Site: www.ball.com
Corporate Headquarters: Broomfield, CO

Bristol Sign Company
6870 Gate City Hwy.
Bristol, VA 24201
Phone: 276-669-0811
Fax: 276-669-7120
Year Established: 1969
Principal Officer: J. J. Jessee, Jr., President
Sales Contact: Rod Harper
Purchasing Contact: Matt Humphrey
Sales Market: Regional
Purchasing Market: National
Employees: 20
Products Produced:
339950 Signs & advertising displays, interior & exterior
Products Purchased:
Steel
Plastic products
Aluminum, primary
Neon glass & accessories
Paints & allied products
Web Site: www.bristolsign.com
Corporate Headquarters: Local
Cavitronix Corporation
14570 Industrial Park Road
Bristol, VA 24202
Phone: 276-644-3500
Fax: None
Year Established: 2012
Principal Officer: Thomas David, President/CEO
Sales Contact: Lance Pelter 301-580-1875
Purchasing Contact: Thomas David
Sales Market: National
Purchasing Market: National
Employees: 16
Products Produced:
332999 Water-in-fuel emulsification systems

Products Purchased:
Metal
Wiring

Web Site: www.cavitronix.com
Corporate Headquarters: Local

Dominion Carton Corporation
301 Gordon Avenue
Bristol, VA 24201
Phone: 276-669-1109
Fax: 276-669-1504
Year Established: 1964
Principal Officer: George Young, General Manager
Sales Contact: George Young
Purchasing Contact: George Young
Sales Market: Regional
Purchasing Market: National
Employees: 30
Products Produced:
322212 Packaging, specialty, paperboard

Products Purchased:
Paper & paperboard
Adhesives & sealants

Web Site: www.dominioncarton.com
Corporate Headquarters: Local

Die Cast Connections, Inc.
14660 Industrial Park Road
Bristol, VA 24202
Phone: 276-669-5991
Fax: 276-669-4413
Year Established: 1972
Principal Officer: Doug Gillespie, Plant Manager
Sales Contact: Doug Gillespie
Purchasing Contact: Liz Goslin
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
331523 Castings, die, aluminum & zinc

Products Purchased:
Aluminum, sheet, plate & foil

Web Site: None
Corporate Headquarters: Chicopee, MA

Federal Pacific Transformer Co.-Div. Electro-Mechanical Corporation
601 Old Airport Road
Bristol, VA 24201
Phone: 276-669-4084
Fax: 276-669-1869
Year Established: 1958
Principal Officer: John Robbins, Ops. Manager
Sales Contact: Sales Dept.
Purchasing Contact: Gerry Yelle
Sales Market: International
Purchasing Market: National
Employees: 249
Products Produced:
335311 Transformers, dry-type & medium voltage switchgear

Products Purchased:
Wire, copper & aluminum
Steel, flat & core

Web Site: www.federalpacific.com
Corporate Headquarters: Local
BRISTOL CITY

Fiber Sign
314 Goodson Street
Bristol, VA 24201
Phone: 276-669-9115
Fax: 276-669-1376
Year Established: 1991
Principal Officer: Ken Blankenbeckler, Owner
Sales Contact: Ken Blankenbeckler
Purchasing Contact: Ken Blankenbeckler
Sales Market: National
Purchasing Market: Regional
Employees: 5
Products Produced:
332813 Signs, sandblasted fiberglass for parks, golf courses, etc.

Products Purchased:
Fiberglass sheets
Paints, automotive

Web Site: www.fiber-sign.com
Corporate Headquarters: Local

Hirschfeld Industrial Bridge
15083 Industrial Park Road
Bristol, VA 24201
Phone: 276-669-6649
Fax: 276-669-7353
Year Established: 1987
Principal Officer: Jim Brumback, Plant Manager
Sales Contact: Corp. San Angelo, TX
Purchasing Contact: Ron Beam
Sales Market: National
Purchasing Market: National
Employees: 70
Products Produced:
332312 Bridge components

Products Purchased:
Steel

Web Site: www.hirschfeld.com
Corporate Headquarters: San Angelo, TX

Helms Candy Company, Inc.
3001 Lee Hwy.
Bristol, VA 24202
Phone: 276-669-2612
Fax: 276-669-0150
Year Established: 1909
Principal Officer: George F. Helms, III, President
Sales Contact: George F. Helms IV
Purchasing Contact: George F. Helms IV
Sales Market: National
Purchasing Market: National
Employees: 18
Products Produced:
311340 Candy & other confectionery products

Products Purchased:
Sugar
Flavoring
Corn syrup

Web Site: www.helmscandy.com
Corporate Headquarters: Local

Home Pride
15100 Industrial Park Road
Bristol, VA 24202
Phone: 276-466-0502
Fax: 276-466-0501
Year Established: 1997
Principal Officer: Claude Hammonds, Plant Mgr.
Sales Contact: Claude Hammonds
Purchasing Contact: Claude Hammonds
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
321199 Steps, wood
326199 Steps, fiber glass
332312 Anchoring products

Products Purchased:
Plastic materials & resins
Wood products

Web Site: www.hpanchors.com
Corporate Headquarters: Local
BRISTOL CITY

Line Power Manufacturing Company
329 Williams Street
Bristol, VA 24203
Phone: 276-466-8200
Fax: 276-466-8202
Year Established: 1972
Principal Officer: Brian Barker, Ops. Manager
Sales Contact: Sales Dept.
Purchasing Contact: Rob Ackerman
Sales Market: International
Purchasing Market: National
Employees: 90
Products Produced:
335311 Electric power distribution systems & parts for mines

Products Purchased:
Electric equipment & supplies
Aluminum, brass & copper

Web Site: www.linepower.com
Corporate Headquarters: Local

Metal Castings Company-Div. Electro-Mechanical Corp.
15331 Industrial Park Road
Bristol, VA 24202
Phone: 276-669-3711
Fax: 276-669-0093
Year Established: 1958
Principal Officer: Jim Peterson, Operations Manager
Sales Contact: Sales Dept. 276-466-8200
Purchasing Contact: 276-466-8200
Sales Market: International
Purchasing Market: National
Employees: 50
Products Produced:
331524 Cast aluminum products

Products Purchased:
Aluminum, primary
Grinding belts
Sand, industrial
Boxes, corrugated & solid fiber

Web Site: www.metalcastingsco.com
Corporate Headquarters: Local

Machinery Components Company
1 Goodson Street
Bristol, VA 24201
Phone: 276-669-4084
Fax: 276-669-1869
Year Established: 1958
Principal Officer: David Peterson, Oper. Mgr.
Sales Contact: Sales Dept. 276-466-8200
Purchasing Contact: 276-466-8200
Sales Market: International
Purchasing Market: National
Employees: 24
Products Produced:
332710 Machine shop & fabrication services

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Powder paint

Web Site: www.machinerycomponentsco.com
Corporate Headquarters: Local

Permatile Concrete Products Company
100 Beacon Road
Bristol, VA 24201
Phone: 276-669-5332
Fax: 276-669-2120
Year Established: 1965
Principal Officer: Charles J. Rainero, President
Sales Contact: Jonathan Griffith
Purchasing Contact: Susan Berry
Sales Market: Regional
Purchasing Market: Regional
Employees: 100
Products Produced:
327390 Concrete products

Products Purchased:
Reinforcing steel wire
Cement, hydraulic

Web Site: www.permatile.com
Corporate Headquarters: Local
<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Year Established</th>
<th>Principal Officer</th>
<th>Sales Contact</th>
<th>Purchasing Contact</th>
<th>Sales Market</th>
<th>Purchasing Market</th>
<th>Employees</th>
<th>Products Produced</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sandvik Mining and Construction</strong></td>
<td>15020 Industrial Park Road, Bristol, VA 24202</td>
<td>276-669-8311</td>
<td>276-669-3175</td>
<td>1987</td>
<td>Anthony Jesse, Product Manager</td>
<td>Corp. 404-589-3800 Smyrna, GA</td>
<td>Danny Puckett</td>
<td>International</td>
<td>International</td>
<td>110</td>
<td>333131 Mining machinery</td>
</tr>
<tr>
<td><strong>Strongwell-Bristol Division</strong></td>
<td>400 Commonwealth Avenue, Bristol, VA 24201</td>
<td>276-645-8000</td>
<td>276-645-8132</td>
<td>1971</td>
<td>David Oakley, President</td>
<td>David Gibbs</td>
<td>Shelly Blackwell</td>
<td>International</td>
<td>National</td>
<td>200</td>
<td>326199 Fiberglass reinforced products</td>
</tr>
<tr>
<td><strong>Shearer's Foods, Inc.</strong></td>
<td>225 Commonwealth Avenue Ext., Bristol, VA 24201</td>
<td>276-669-6194</td>
<td>276-669-2138</td>
<td>2010</td>
<td>Pam Herman, Plant Manager</td>
<td>Corp. 330-767-3426</td>
<td>Chris Webb</td>
<td>National</td>
<td>National</td>
<td>240</td>
<td>311919 Snack foods</td>
</tr>
<tr>
<td><strong>Transit Mix Concrete</strong></td>
<td>496 Washington Street, Bristol, VA 24201</td>
<td>276-669-9033</td>
<td>None</td>
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<td>Herman Ramsey, Plant Manager</td>
<td>Eric Burchfield, 928-2128</td>
<td>Mark Story</td>
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<td>National</td>
<td>4</td>
<td>327320 Concrete, ready-mix</td>
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Products Purchased:

- **Sandvik Mining and Construction**
  - Steel
  - Forgings, iron & steel
  - Packaging materials
- **Strongwell-Bristol Division**
  - Glass rovings & mat
  - Resins, polyester & vinyl ester
- **Shearer's Foods, Inc.**
  - Fats & oils, edible
  - Plastic film & sheet, unsupported
  - Boxes corrugated & solid fiber
  - Potatoes
- **Transit Mix Concrete**
  - Cement, hydraulic
  - Sand, gravel & stone

Web Site: www.mining.sandvik.com
Web Site: www.strongwell.com
Web Site: www.shearers.com
Web Site: www.tmix.com

Corporate Headquarters: Smyrna, GA
Corporate Headquarters: Local
Corporate Headquarters: Brewster, OH
Corporate Headquarters: Johnson City, TN
Virginia Woodworking Company, Inc.
190 Williams Street
Bristol, VA 24201
Phone: 276-669-3133
Fax: 276-669-2149
Year Established: 1988
Principal Officer: David Reeve, General Manager
Sales Contact: David Reeve
Purchasing Contact: David Reeve
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:
321918 Stair parts, hardwood

Products Purchased:
Lumber, hardwood

Web Site: www.vawood.com
Corporate Headquarters: Local

Williams Company, Inc. (The)
101 Vance Street
Bristol, VA 24201
Phone: 276-466-3342
Fax: 276-466-8501
Year Established: 1937
Principal Officer: Harry J. Williams, President/Owner
Sales Contact: Craig Kistner
Purchasing Contact: Craig Kistner
Sales Market: International
Purchasing Market: Regional
Employees: 18
Products Produced:
332710 Machine shop

Products Purchased:
Steel
Aluminum, sheet, plate & foil
Steel, stainless
Brass
Copper

Web Site: www.williamsusa.com
Corporate Headquarters: Local

Zenith Fuel Systems, LLC
14570 Industrial Park Road
Bristol, VA 24202
Phone: 276-669-5555
Fax: 276-645-8659
Year Established: 1984
Principal Officer: Darcio Giavanetti, President
Sales Contact: Mattie Bellany 276-645-8619
Purchasing Contact: Sandra Johnson
Sales Market: International
Purchasing Market: National
Employees: 26
Products Produced:
336310 Industrial carburetors & fuel systems

Products Purchased:
Steel, Coil
Brass
Steel, stainless

Web Site: www.zenithfuelsystems.com
Corporate Headquarters: Seattle, WA
APPENDIX

Manufacturing NAICS Code Index

Products Produced by NAICS Codes

Products Purchased (Alphabetically)

Manufacturers with 100+ Employees

Distribution/Transportation Companies with 100+ Employees

Telecommunication/Telemarketing Companies

Alphabetical Listing of Manufacturers
NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
MANUFACTURING CODE INDEX
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324121 Asphalt Paving Mixture and Block Manufacturing
324122 Asphalt Shingle and Coating Materials Manufacturing
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324191 Petroleum Lubricating Oil and Grease Manufacturing
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www.census.gov/eos/www/naics
PRODUCTS PRODUCED

BY

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<td>Raimondi, Inc.</td>
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<td>Canned beans &amp; other vegetables</td>
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<td>Poultry</td>
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<td>Wine</td>
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<td>Foam Products Corporation</td>
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<td>Fabric, laminated</td>
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<td>Stationery products</td>
<td>Coronet Paper of Tennessee</td>
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<td>Esselte of Morristown, Inc.</td>
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<td>Synergy Biofuels</td>
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<td>324121</td>
<td>Asphalt paving mixture &amp; blocks</td>
<td>Maymead Materials</td>
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<td>325120</td>
<td>Gasses bulk, industrial &amp; medical</td>
<td>Air Products &amp; Chemicals, Inc.</td>
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<td>325180</td>
<td>Other basic inorganic chemical mfg.</td>
<td>C-E Minerals</td>
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<td>Minco, Inc.</td>
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<td>Nuclear Fuel Services, Inc.</td>
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<td>325199</td>
<td>Chemicals mfg. all other basic organic mfg.</td>
<td>Eastman Chemical Company</td>
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<td>Plastic material &amp; resin mfg.</td>
<td>Valk Industries, Inc.</td>
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<td>Synthetic rubber manufacturing</td>
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<td>Mulch, hydro-spray</td>
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<td>Fertilizers, mixing only</td>
<td>Johnson City Chemical Company</td>
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<td>Johnson City Chemical Company, Inc.</td>
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<td>325320</td>
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<td>Blue Diamond Manufacturing Co., Inc.</td>
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<td>3253412</td>
<td>Pharmaceutical preparation</td>
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<td>Dr. Reddy's Laboratories</td>
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<td>Automotive rubber sealants</td>
<td>Hutchinson Sealing Systems, Inc.</td>
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<td>Gun cleaning patches</td>
<td>Southern Bloomer Manufacturing Company</td>
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<td>Mascara brushes</td>
<td>Albea Cosmetics America, Inc.</td>
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<td>Color pellets for plastics</td>
<td>Colortech, Inc.</td>
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<td>Packaging, plastic flexible zipper</td>
<td>Robinette Company (The)-Corporate Headquarters</td>
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<td>Plastic packaging film &amp; sheet mfg.</td>
<td>Petoskey Plastics</td>
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<td>Vifan USA, Inc.</td>
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<td>American Plastic Profiles, Inc.</td>
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<td>Perma R Products, Inc.</td>
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<td>Urethane &amp; other foam products</td>
<td>Carpenter Company</td>
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<td>Appalachian Plastics, Inc.</td>
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<td>Rubber &amp; plastic hose &amp; belting</td>
<td>DLH Industries.</td>
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<td>DTR Industries</td>
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<td>Stoneware pottery</td>
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<td>Glass for architectural &amp; automotive markets</td>
<td>AGC Glass (Greenland Plant)</td>
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<td>Glass product mfg. from purchased glass</td>
<td>AGC Flat Glass NA</td>
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<td>Concrete block &amp; brick mfg.</td>
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<td>Lakeside Ready Mix, Inc.</td>
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<td>Morristown Block &amp; Concrete Products, Inc</td>
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<td>Iron &amp; steel pipe &amp; tube mfg. from purchased steel</td>
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<td>Tri-City Extrusion, Inc.</td>
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<td>Secondary smelting &amp; alloying of aluminum</td>
<td>Alcoa Howmet</td>
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<td>Aluminum extrusions architectural, roof, window &amp; wall systems</td>
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<td>O.G. Kelley &amp; Company, Inc.</td>
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<td>All Machine Parts, Inc.</td>
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<td>Iron &amp; steel forgings</td>
<td>Modern Forge of Tennessee</td>
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<td>Misenheimer Saw &amp; Tool, Inc.</td>
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<td>NCI Building Systems</td>
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<td>332721</td>
<td>Bolts, nuts screws, rivets &amp; washers</td>
<td>A Place for Everything Closets</td>
<td>Sullivan</td>
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BB-12
PRODUCTS PURCHASED

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<td>Forgings, iron &amp; steel</td>
<td>Columbus McKinnon Corporation</td>
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<td>Coldstar, International</td>
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<td>D&amp;S Dental, LLC</td>
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<td>CACO, Inc.</td>
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<tr>
<td></td>
<td>England, Inc.</td>
<td>Claiborne</td>
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CC-36
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<tr>
<th>Products Purchased</th>
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<td>Segis USA, Inc.</td>
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<td>University Loft Company</td>
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<td>A Place for Everything Closets</td>
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<td>Home Pride</td>
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<td>Adams Wood Products, Inc.</td>
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<td>Woodworking machinery</td>
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<td>AZZ Galvanizing</td>
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<td>Zirconium</td>
<td>UCM Zirconia, Inc.</td>
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MANUFACTURERS WITH

100+ EMPLOYMENT

BY SIZE (LARGE TO SMALL)
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<td>Parker Hannifin Corporation/Motor Div.</td>
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<td>AGC Glass (Greenland Plant)</td>
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<td>Cooper Standard Automotive</td>
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<td>Robinette Company (The)-Corporate Headquarters</td>
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<td>Bristol, Metals, LLC</td>
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<td>Sullivan</td>
<td>Bell Helicopter</td>
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<td>HSN (Home Shopping Network)</td>
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<td>Tuff Torq Corporation</td>
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<td>Morrill Motors, Inc.</td>
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<td>DeRoyal Industries</td>
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<tr>
<td>Washington, TN</td>
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</table>
DISTRIBUTION/TRANSPORTATION COMPANIES WITH 100 OR MORE EMPLOYEES

American Book Company
403 E. Old Andrew Johnson Hwy.
Jefferson City, TN 37760
Telephone: 865-262-0204
Fax: 865-262-9161
Year Established: 1997
Principal Officer: Jim Key, Manager
Number of Employees: 350
Description: Books - bargain priced

Heartland Express, Inc.
840 Eastern Star Road
Kingsport, TN 37663
Telephone: 423-349-6664
Fax: 423-349-7787
Year Established: 1997
Principal Officer: Mark Taylor,
Terminal Manager
Number of Employees: 100
Description: Irregular route haulers

Coca-Cola Bottling Company
310 Wesley Street
Johnson City, TN 37601
Telephone: 423-282-2511
Fax: 423-262-5111
Year Established: 1963
Principal Officer: Angie Caudell,
Distribution Center Manager
Number of Employees: 102
Description: Coca-Cola products

HSN (Home Shopping Network)
857 Mountain View Drive
Piney Flats, TN 37686
Telephone: 423-391-1600
Fax: 423-391-1655
Year Established: 1991
Principal Officer: Tony Allgeier,
General Manager
Number of Employees: 291
Description: Soft goods, ready-to-wear & jewelry

CSX Transportation
229 Nolichuckey Avenue
Erwin, TN 37650
Telephone: 423-743-2714
Fax: 423-743-2722
Year Established: 1987
Principal Officer: Ray Griffith,
Regional Area Mgr., Brentwood, TN
Number of Employees: 400
Description: Contract haulers for coal and food

K-VA-T Food Stores, Inc.
26331 Hillman Hwy.
Abingdon, VA 24210
Telephone: 276-623-5000
Fax: 276-623-5402
Year Established: 1965
Principal Officer: Buddy Honaker, Manager
Number of Employees: 855
Description: Grocery items to Food City retail supermarkets

Danny Herman Trucking Company
339 Cold Springs Road
Mountain City, TN 37683
Telephone: 423-727-9061
Fax: 423-727-9023
Year Established: 1964
Principal Officer: Joe Herman, President
Number of Employees: 552
Description: Common carrier

Landair Transport, Inc.
1110 Myers Street
Greeneville, TN 37743
Telephone: 423-783-1300
Fax: 423-783-1350
Year Established: 1995
Principal Officer: Scott Niswonger, President
Number of Employees: 700
Description: Distribution center & freight transportation
Pepsi Beverage Company
905 E. Lakeview Drive
Johnson City, TN 37604
Telephone: 423-928-9211
Fax: 423-928-8326
Year Established: 1965
Principal Officer: Tim Swecker,
Unit Sales Manager
Number of Employees: 120
Description: Pepsi products

Reinhart Food Service
2722 S. Roan Street
Johnson City, TN 37604
Telephone: 423-979-1052
Fax: 423-979-6330
Year Established: 1967
Principal Officer: Barry Dorris,
Division President
Number of Employees: 145
Description: Food service

Wallace Hardware Company, Inc.
5050 S. Davy Crockett Parkway
Morristown, TN 37814
Telephone: 423-586-5650
Fax: 423-581-0766
Year Established: 1922
Principal Officer: Doyle Wallace, President
Number of Employees: 175
Description: Wholesale hardware, industrial supplies, building materials & farm equipment

Universal Companies
18260 Oak Park Drive
Abingdon, VA 24210
Telephone: 276-591-4000
Fax: 800-237-7199
Year Established: 1982
Principal Officer: Brenda Elliott, Manager
Number of Employees: 120
Description: Spa & Wellness equipment/supplies

Wal-Mart Distribution Center #6039
1655 Pottertown Road
Midway, TN 37809
Telephone: 423-235-2300
Fax: 423-235-3304
Year Established: 1997
Principal Officer: Ted Rideout, Manager
Number of Employees: 916
Description: General merchandise & hard-line goods
<table>
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<tr>
<th>Company Name</th>
<th>Address</th>
<th>Telephone</th>
<th>Fax</th>
<th>Year Established</th>
<th>Principal Officer</th>
<th>Number of Employees</th>
<th>Description</th>
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<tr>
<td>Advance Call Center Technologies</td>
<td>3035 Boones Creek Road, Johnson City, TN 37615</td>
<td>423-283-5023</td>
<td>423-282-6823</td>
<td>1996</td>
<td>Lee Sturgill, Site Manager</td>
<td>1800</td>
<td>Outsourced call center services</td>
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<tr>
<td>AT&amp;T Wireless</td>
<td>2612 N. Roan Street, Johnson City, TN 37601</td>
<td>423-915-2355</td>
<td>423-282-6220</td>
<td>2010</td>
<td>Michelle Gass, Site Manager</td>
<td>650</td>
<td>Mobile phone subscriber service</td>
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<tr>
<td>CenturyLink Customer Care Center</td>
<td>3417 N. Roan Street, Johnson City, TN 37601</td>
<td>423-282-7101</td>
<td>423-282-8976</td>
<td>1993</td>
<td>Heather Tillman, Manager</td>
<td>200</td>
<td>Telephone service information</td>
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<tr>
<td>Contract Center Solutions (CCS)</td>
<td>2232 Watauga Road, Johnson City, TN 37601</td>
<td>423-736-7808</td>
<td>423-586-1479</td>
<td>2011</td>
<td>Trevor Southerland and Dick Tuttle, Managers</td>
<td>40</td>
<td>Contract call center</td>
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<tr>
<td>Citi Group</td>
<td>541 Sid Martin Road, Gray, TN 37615</td>
<td>423-477-6700</td>
<td>423-282-6220</td>
<td>1998</td>
<td>Jeff Jones, Site President</td>
<td>2078</td>
<td>Credit cards</td>
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<tr>
<td>Festiva Hospitality Group</td>
<td>500 Borla Drive, Johnson City, TN 37604</td>
<td>828-254-3378</td>
<td>423-282-6220</td>
<td>2013</td>
<td>Mike Ross, Director of Marketing</td>
<td>100</td>
<td>Vacation Packages</td>
</tr>
<tr>
<td>Dial America Marketing</td>
<td>105 KLM Drive, Johnson City, TN 37615</td>
<td>423-282-6220</td>
<td>423-283-5441</td>
<td>1999</td>
<td></td>
<td>200</td>
<td>Telemarketing</td>
</tr>
</tbody>
</table>
Office Max
380 Bonham Road
Bristol, VA 24201
Telephone: 276-466-7600
Year Established: 2003
Principal Officer: Peg O'Connell Ayers,
                General Manager
Number of Employees: 400
Description: Office Supplies

Sprint Solutions Center
115 Sprint Drive
Blountville, TN 37617
Telephone: 423-212-4186
Fax: 423-212-1666
Year Established: 2012
Principal Officer: Deb Doemer,
                 Director, Resolution Center
Number of Employees: 500
Description: Mobile phone subscriber services

U.S. Solutions Group
2536 W. State Street
Bristol, TN 37620
Telephone: 423-274-5100
Fax: 423-274-5051
Year Established: 2001
Principal Officer: Sharon Bricker,
                 Vice-President Operations
Number of Employees: 400
Description: Teleperformance company
ALPHABETICAL LISTING

OF

MANUFACTURERS
A Place for Everything Closets
AAA Anodizing & Metal Finishing, Inc.
Abingdon Steel, Inc.
Able Printing
Acme Printing Company
Action Athletics
Adams Wood Products, Inc.
Addco
ADPMA
Aerojet Ordnance Tennessee
Aeronautical Accessories
AGC Flat Glass NA
AGC Glass (Greenland Plant)
Air Products & Chemicals, Inc.
Albea Cosmetics America, Inc.
Alcoa Howmet
Alemite Corporation
Algoma Hardwoods
All Machine Parts, Inc.
All Metals Fab. & Millwright Services
Allied Metals Company
Alo Tennessee, Inc.
American Calendar Company
American Greetings
American Plastic Profiles, Inc.
American Precision Machine
American Screen Design
American Water Heater Co.A.O. Smith
Andis Pallet Company
Angor/Intools.com
Angus-Palm Industries
Appalachian Cast Products, Inc.
Appalachian Plastics, Inc.
Armor Powder Coating
Armstrong Machine Works, Inc.
Artistic Printers
Aurora Hardwoods
Automated Building Systems
AYM, Inc
AZZ Galvanizing
B & M Machine Shop
B&N Precision Tool & Die, Inc.
B.L. Hodge Company
Bachman Valve Corporation
BAE Systems
Baird Machine Company, Inc.
Baldor Dodge Reliance
Ball Corporation
Sullivan
Sullivan
Washington, VA
Sullivan
Hamblen
Sullivan
Hamblen
Avery
Sullivan
Washington, TN
Sullivan
Washington, VA
Hawkins
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Jefferson
Greene
Carter
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Johnson
Washington, TN
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Sullivan
Washington, TN
Carter
Bristol City
Claiiborne
Hawkins
Washington, TN
Sullivan
Hawkins
Washington, TN
Hawkins
Jefferson
Ball Corporation
Banner’s Cabinets, Inc.
Barrette Outdoor Living
BedInABox, LLC
Bel-Fab Company, Inc.
Bell Helicopter
Bellaflina Chocolates
Besturnings, Inc.
Blair Composites, LLC
Blue Diamond Manufacturing Co., Inc.
Blue Mountain Metal Works
Blue Ridge Fabricators
Bluewater Thermal Solutions
Bolton Block Company
Bolton Concrete Products Company
Borla Performance Industries, Inc.
Boscard, North American
Bo-Weevil/Eco Sportswear
Boxley Ready Mix
Brackins Machine & Tool
Bradley Machine & Welding
Branham Corporation (Mersco Div.)
Bristol Compressors Intl, Inc.
Bristol Custom Solutions
Bristol Products
Bristol Sign Company
Bristol Metals, LLC
Brooks Furniture Manufacturing, Inc.
Bryant Label Company, Inc.
BTI Industries
Bush Brothers
Bush-Line Incorporated
CACO, Inc.
Campus Chalet Embroidery
Cantech Industries, Inc.
Captivevaton
Carpenter Company
CavitronIX Corporation
C-E Minerals
Central Machine Shop
Chandler Concrete Company
Cherokee Metal Products
Classic Printing
Classic Stone Works, Inc.
Cloud Nine Enterprises, Inc.
Coldstar, International
Colgate Palmolive Company
Colonial Machinery Sales
Bristol City
Avery
Hawkins
Washington, TN
Hawkins
Sullivan
Sullivan
Hamblen
Greene
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Avery
Carter
Hamblen
Washington, TN
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Claiiborne
Washington, VA
Unicoi
Washington, TN
Washington, TN
Bristol City
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Johnson
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Hamblen
Carter
Alphabetical Listing

Colortech, Inc. Hamblen Electragraphics, Inc. Sullivan
ColorWorks, Inc. Carter Electro Motor, LLC Sullivan
Columbus McKinnon Corporation Washington, VA Ellis Computerized Machining, LLC Washington, TN
Combs Group (The) Claibourne Endot Industries Greene
Concrete Materials, Inc. Hamblen England, Inc. Claibourne
Contour Glass Hawkins English Cabinet Shop Sullivan
Cooper Standard Automotive Hawkins English Mountain Spring Water Co. Jefferson
Corrugated Container Corp. Sullivan Esselte of Morristown, Inc. Hamblen
Creative Manufacturing Sullivan Essy Exhibits and Displays Washington, TN
Crown Tonka Walk-Ins Greene Exide Technologies Sullivan
Custom Crate & Pallet Johnson Fabricraft, Inc. Sullivan
Custom Printing, Inc. Hamblen FabriTech Manufacturing, LLC Sullivan
CVN Vooner Paper Machinery Greene Faith Enterprises Hamblen
D&S Vooner Paper Machinery Greene Fastec Industrial, Div. of Wesco Dist. Washington, TN
Damascus Corporation Hawkins Electro-Mechanical Corporation Bristol City
Daniel Paul Chairs, LLC Washington, VA Fedsigns Washington, TN
Daramic, Loc Sullivan Foam Products Corporation Washington, TN
Delfasco Greene Fleenor Tool & Die Sullivan
Dentsply Tulsa Dental Specialties Washington, TN Flowers Baking Co. of Morristown Hamblen
DeRoyal Industries Claibourne Foam Products Corporation Unicoi
Die Cast Connections, Inc. Bristol City Frosty's Park Equipment Carter
Diversified Power International, LLC Sullivan Futuristic, Inc. Hamblen
DLH Industries Sullivan Gate City Machine & Repair, LLC Hawkins
Dominion Carton Corporation Bristol City General Electric Company Scott
Domtar Paper Company, LLC Sullivan General Engineering Company Hamblen
Donaldson Company Greene General Machine and Tool Co., Inc. Washington, VA
Donihe Graphics, Inc. Sullivan General Shale Carter
Double H Tennessee, LLC Hamblen Gibson Heat Treat, Inc. Sullivan
Dr. Reddy's Laboratories Sullivan Giles Industries, Inc. Claiborne
Dreicor, Inc. Sullivan Glade Machine Washington, VA
DSI Underground Unicoi Goessling USA, Inc. Washington, TN
DTR Industries Claibourne Grafik Touch Washington, TN
DTR Tennessee, Inc. Greene Greeneville Machine & Iron Works Greene
Duncan Mechanical Greene Greeneville Plate Services Greene
Dura-Line Unicoi Greeneville Wood & Pallet Company Hancock
E.D.M.S., Inc. Unicoi Hackney Contract Furniture Greene
E.S., Inc. Hawkins Hampton Textile Printing, Inc. Hancock
Ear Technology Hamblen Hancock Pallet & Lumber Company Lee
East Tennessee Forest Products Washington, TN Hapco and American Flag Pole Washington, VA
East TN Manufacturing Services, Inc. Greene Hancock Pallet & Lumber Company Washington, TN
Eastman Chemical Company Greene Hancock, Inc. Washington, TN
Easy Seat, Inc. Sullivan Hancock Pallet & Lumber Co. Lee
Edge Dental Lab Carter Hapco and American Flag Pole Washington, VA
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<tr>
<th>Company Name</th>
<th>City, State</th>
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<tr>
<td>Hardwoods of Morristown, Inc.</td>
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<td>Helm Corporation</td>
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<td>Helms Candy Company, Inc.</td>
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<td>Henard Metal Fabricators, Inc.</td>
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<td>Heraeus Electro-Nite</td>
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<td>Hilton's Mandolins</td>
<td>Washington, VA</td>
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<td>Hirschfield Industrial Bridge</td>
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<td>Hodges Machine Shop</td>
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<td>Holliston, LLC</td>
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<td>Homestead, Inc.</td>
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<td>Hubs &amp; Wheels of Emory</td>
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<td>Huf North America</td>
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<td>Hutchinson Sealing Systems, Inc.</td>
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<td>IMC, LLC</td>
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<td>Impact Plastics</td>
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<td>Industrial Electronics Services, Inc./IES</td>
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<td>J &amp; J Tool &amp; Die Company</td>
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<td>JD Squared, Inc.</td>
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<td>JTEKT Automotive TN-Morristown, Inc.</td>
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<td>Leclerc Foods TN, LLC</td>
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<td>Morristown Block &amp; Concrete Products</td>
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<td>Company Name</td>
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<td>Mountain Top Fabrication</td>
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<td>Mountain View Screen Printing</td>
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<td>Nakatetsu Machining Technologies</td>
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<td>Nashua Corporation</td>
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<td>Natural Springs Water Group, LLC</td>
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<td>NCI Building Systems</td>
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<td>NCR Corporation</td>
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<td>NN Ball &amp; Roller, Inc.</td>
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<td>Oliver's Woodworking, Inc.</td>
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<td>Paramount Manufacturing, LLC</td>
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<td>Peerless Woodworking Corporation</td>
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<td>Petoskey Plastics</td>
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<td>Premium Waters, Inc.</td>
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<td>Preston Tool and Mold, Inc.</td>
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</tbody>
</table>

City/State abbreviations: VA = Virginia, TN = Tennessee, WA = Washington, NY = New York, CA = California, TX = Texas, FL = Florida, IL = Illinois, OH = Ohio, PA = Pennsylvania, MI = Michigan, WI = Wisconsin, MN = Minnesota, IA = Iowa, MO = Missouri, AR = Arkansas, LA = Louisiana, OK = Oklahoma, TX = Texas, NM = New Mexico, AZ = Arizona, CO = Colorado, UT = Utah, NV = Nevada, HI = Hawaii, AK = Alaska, HI = Hawaii, PR = Puerto Rico, GU = Guam, VI = Virgin Islands, US = United States, AVG = Average
Alphabetical Listing

Sekisui TA Industries, Inc.
Shearer's Foods, Inc.
Shell Media
Shoun Lumber Company
Sign Man (The)
Sign Shop, Inc. (The)
Simerly Concrete Products, Inc.
Sir Speedy
Smokey Mountain Storage Barns, LLC
Snap-On Tools Corporation
Snyder Signs, Inc.
Sonoco Flexible Packaging
Sossner Steel Stamps
Southern Bloomer Mfg. Company
Southern Graphics
Southern Investment Casting Company
Southern Tool
SPC Manufacturing Company
Specialty Tires of America
SPIG Industry, LLC
Standard Printing Company
State Line Graphics
Steel Fab, Div. of Samuel
Stegall's Pottery
Sterling Hardware, LLC
Stewart Lumber Company
Stock Yards Supply Company, Inc.
Strong-Robinette Machine Corp.
Strongwell-Bristol Division
Strongwell-Highlands Division
Studvik Processing Facility, LLC
Sturdy-Lite
Summers-Taylor Materials Company
Summers-Taylor Materials Company
Summers-Taylor Materials Company
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Superior Business Associates, Inc.
Superior Metal Products
Superior Unlimited
Synergy Biofuels
TAMCO, Inc.
Team Technologies, Inc.
Techni-Glass
Tempur Production USA
Tennessee Abrasive, Inc.
Tennessee Flag Company
Tennessee Investment Casting, Inc.
Tennessee Supply Company
Hawkins
Bristol City
Washington, TN
Johnson
Avery
Avery
Sullivan
Washington, TN
Hawkins
Carter
Washington, TN
Hamblen
Carter
Sullivan
Scott
Sullivan
Greene
Washington, TN
Unicoi
Washington, VA
Washington, TN
Scott
Washington, VA
Unicoi
Washington, VA
Hamblen
Sullivan
Bristol City
Washington, VA
Unicoi
Washington, VA
Sullivan
Washington, TN
Greene
Carter
Washington, TN
Unicoi
Washington, VA
Hamblen
Sullivan
Washington, TN
Greene
Washington, VA
Hamblen
Sullivan
Washington, TN
Hamblen
Greene
Greene
Sullivan
Valk Industries
Greene
Washington, TN
Carter
Washington, TN
Green
Greene
Washington, VA
Lee
Hawkins
Hamblen
Hawkins
Sullivan
Unicoi
Washington, TN
Sullivan
Greene

TI Automotive
TNT Apparel, Inc.
TPI Corporation
Transit Mix Concrete
Transit Mix Concrete
Transit Mix Concrete Company
Trelleborg Coated Systems US, Inc.
Triad Packaging Design & Display
Triangle Machine and Tool
Tri-Cities Dental Laboratories
Tri-City Beverage Corporation
Tri-City Extrusion, Inc.
Tri-City Plating Company, Inc.
TRUMH
TRW Automotive
Tuff Torq Corporation
U.S. Textiles Corporation
UCM Zirconia, Inc.
Unaka Forest Products, Inc.
United Business Forms
Universal Fibers, Inc.
Universal Forest Products
Universal Machine & Tool, Inc.
Universal Tool & Engineering, Inc.
University Loft Company
US Nitrogen, Opening 2014
USA Machine, Inc.
Utility Trailer, Glade Spring, VA Plant
Valve Industries
Valley Equipment Company
Valley Mine Service, Inc.
Valtimet, Inc.
Variety Printing, Inc.
VFP, Inc.
Vicatulic
Vifan USA, Inc.
Viking Machinery Company, Inc.
Virginia Forest Products-Gilco Intl.
Virginia Highlands Machining, Inc.
Virginia Insulated Products
Virginia Laser Corporation
Virginia Metals, Inc.
Virginia Woodworking Company, Inc.
Volunteer Blind Industries, Inc.
Volunteer Knit Apparel, Inc.
Ware Manufacturing
Warrensburg Machine Shop
Web-Don

Greene
Claiborne
Washington, TN
Sullivan
Bristol City
Washington, TN
Hamblen
Sullivan
Washington, TN
Carter
Washington, TN
Sullivan
Washington, TN
Carter
Jefferson
Hawkins
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Washington, VA
Bristol City
Washington, TN
Claiborne
Hawkins
Greene
Sullivan
<table>
<thead>
<tr>
<th>Business Name</th>
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<tr>
<td>WhisperRoom, Inc.</td>
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<td>Williams Company, Inc. (The)</td>
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<td>Wilson's Economy Tool &amp; Machine</td>
<td>Sullivan</td>
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<td>Wire Tough Cylinders, LLC</td>
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<td>World Printing Company, Inc.</td>
<td>Sullivan</td>
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<td>Wright Tool, Inc.</td>
<td>Sullivan</td>
</tr>
<tr>
<td>Zenith Fuel Systems, LLC</td>
<td>Bristol City</td>
</tr>
<tr>
<td>ZZTopps</td>
<td>Washington, TN</td>
</tr>
</tbody>
</table>
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